DIRECTORY OF OUTSTANDING ASEAN SMEs 2015
Directory of Outstanding
ASEAN SMEs 2015

The ASEAN Secretariat
Jakarta
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Foreword

With the establishment of the ASEAN Community by the end of 2015, ASEAN has seen great interest and confidence in the prospects and opportunities for businesses, both big and small, in the region. This is especially an opportune time for small and medium enterprises (SMEs). As a key driver and contributor to the GDP of ASEAN economies, SMEs have not only sustained and bolstered the region’s exports but have also increased employment and enabled greater integration of women and youth into the economy. ASEAN recognises the need to link SMEs, vertically and horizontally, with enterprises, traders, suppliers, manufacturers and consumers within ASEAN Member States and FTA partners so that, by enhancing their market access and paving the way for their internationalisation, SMEs are able to take advantage of the trade and investment opportunities and benefits from regional economic integration.

This publication, Directory of Outstanding SMEs in ASEAN 2015, updates the series of publications on outstanding and innovative SMEs in ASEAN and complements the recently published SME Guidebook Towards the AEC 2015. Categorised according to the twelve ASEAN Priority Integration Sectors, the SMEs included in this Directory have achieved notable success in their various fields after overcoming difficulties, embracing opportunities and adopting best practices that promote business growth, quality, productivity, innovation and technology, brand awareness, corporate social responsibility and export penetration.

It is intended that this publication would assist SMEs in ASEAN to connect more with each other and enhance their linkages into the regional and global supply chains. With ASEAN nurturing a broad-based and inclusive ASEAN Community, it is hoped that other SMEs will be inspired and will continue to learn from these outstanding ASEAN SMEs.

Le Luong Minh
Secretary-General of ASEAN
## ASEAN State of the Nations

<table>
<thead>
<tr>
<th></th>
<th>1990</th>
<th>2000</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASEAN Member States</strong></td>
<td>Brunei Darussalam Indonesia Malaysia Philippines Singapore Thailand</td>
<td>Brunei Darussalam Cambodia Indonesia Lao PDR Malaysia Myanmar Philippines Singapore Thailand Vietnam</td>
<td>Brunei Darussalam Cambodia Indonesia Lao PDR Malaysia Myanmar Philippines Singapore Thailand Vietnam</td>
</tr>
<tr>
<td><strong>Total GDP (US$ Billion)</strong></td>
<td>334.1</td>
<td>606.4</td>
<td>2,311.3</td>
</tr>
<tr>
<td>**Avg GDP per capita (US$)**¹</td>
<td>760.9</td>
<td>1,172.4</td>
<td>3,748.4</td>
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<tr>
<td><strong>Total Trade (US$ Billion)</strong></td>
<td>306.4</td>
<td>759.1</td>
<td>2,476.4</td>
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<td><strong>Intra-Trade (US$ Billion)</strong></td>
<td>144.1</td>
<td>166.8</td>
<td>602.0</td>
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<tr>
<td><strong>FDI Inflows (US$ Billion)</strong></td>
<td>12.8</td>
<td>21.8</td>
<td>110.3</td>
</tr>
<tr>
<td><strong>FDI Inflows (% of Global Inflows)</strong></td>
<td>6.2</td>
<td>1.6</td>
<td>8.2</td>
</tr>
<tr>
<td><strong>Population (Million)</strong></td>
<td>317.2</td>
<td>517.3</td>
<td>617.2</td>
</tr>
<tr>
<td><strong>Poverty Rate² (% Population Living Below US$1.25 PPP per capita per day)</strong></td>
<td>45.0</td>
<td>33.0</td>
<td>15.3³</td>
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<tr>
<td><strong>Infant Mortality Rate (per 1,000 live births)</strong></td>
<td>27.3</td>
<td>35.9</td>
<td>22.4</td>
</tr>
</tbody>
</table>

¹ Weighted by population.
² Includes Cambodia, Indonesia, Lao PDR, Philippines, Thailand and Viet Nam.
³ As of 2010.

Sources: ASEANStat, IMF, UNCTAD and World Bank.
KNOW YOUR AEC
Introduction

This is ASEAN's time. In the geographic heart of the world's premier growth corridor, ASEAN is poised to “seize the moment,” in the words of a recent mid-term report on the fulfilment of the goals for the ASEAN Economic Community (AEC). At stake is a long-standing commitment by the ten Member States of ASEAN to “hasten the establishment of the AEC by 2015 and to transform ASEAN into a region with free movement of goods, services, investment, skilled labour and freer flow of capital.”

With a market of over 600 million consumers and combined GDP of nearly US$3 trillion, ASEAN is vibrant and growing, offering a future to its people of increasing prosperity and stability. The AEC is one of the foundations of that future.

Indeed, much of this future is already at hand. The ASEAN Trade in Goods Agreement (ATIGA), in force since May 2010, covers all aspects of trade in goods under a legal framework to realise the free flow of goods within the AEC.

The ASEAN Framework Agreement on Services (AFAS) serves to substantially eliminate restrictions on trade in services among ASEAN Member States in order to make it easier for services suppliers to operate within the borders of ASEAN. The ASEAN Comprehensive Investment Agreement (ACIA) came into effect in March 2012 to support a free, open, transparent and integrated investment regime in line with the goals of the AEC.

Where do we stand?

The AEC Blueprint, signed in 2007 in Singapore by the Leaders of all ten Member States, reaffirms the goal of regional economic integration declared at the Bali Summit in October 2003. The AEC will “establish ASEAN as a single market and production base with the goal of making ASEAN more dynamic and competitive.”

Regional integration and connectivity are to be accelerated through facilitating the movement of skilled persons, capital and goods, lowering barriers to trade and strengthening the institutional mechanisms of ASEAN.

There are four pillars to the AEC: 1) Single Market and Production Base; 2) Competitive Economic Region; 3) Equitable Economic Development; and 4) ASEAN's Integration into the Global Economy. ASEAN has made significant progress on each of these pillars, and this has opened up new opportunities for both investors and ASEAN people.
Single Market and Production Base

Within the single market and production base are five core elements:

1. Free flow of goods;
2. Free flow of services;
3. Free flow of investment;
4. Freer flow of capital; and
5. Free flow of skilled labour.

As ambitious as they are, on many fronts the goals have been met.

On free flow of goods, as of 2010, duties were eliminated on 99.2% of tariff lines for the ASEAN-6 Member States (Brunei Darussalam, Indonesia, Malaysia, Philippines, Singapore and Thailand); in the remaining Member States (Cambodia, Lao PDR, Myanmar and Viet Nam), 97.52% of tariff lines have been reduced to 0-5 percent. The pilot program for the ASEAN Self-Certification System has also been launched, which is aimed at allowing certified exporters to self-certify whether their exports meet the origin requirements in export documents. This will reduce trade costs and expedite movement of goods across borders.

Trade facilitation is ongoing with evident progress as seven Member States have already tested the preliminary exchange of trade data and information through the ASEAN Single Window Gateway (ASW). With ASW, respective National Single Windows (NSWs) will be connected. This will expedite customs clearance, reducing transaction time and cost. The technical and legal foundations of the ASW, arguably the world’s first regional single window, are being set up for live implementation by 2015.

Measures to reduce technical barriers to trade are also in place, including mutual recognition arrangements (MRAs), and the harmonisation of standards and a regulatory regime. About 170 technical standards are now harmonised in ASEAN. Mutual recognition of testing and certification for electrical and electronic equipment are being enjoyed by ASEAN Member States, with 21 testing laboratories and 5 certification bodies listed under the ASEAN Sectoral MRA for these types of equipment.

In addition to trade in goods, ASEAN Member States have also worked towards achieving free flow of services under the ASEAN Framework Agreement on Services (AFAS). Through packages of liberalisation commitments, ASEAN Member States have eased restrictions to cross-border trade in at least 80 subsectors, with a majority of these subsectors allowing for majority foreign ownership.

ASEAN is also committed to building an investment climate that is conducive for business. Aside from individual country initiatives, the region agreed on an investment framework aimed at enticing investors and helping those who are doing business in the region. ASEAN created the ASEAN Comprehensive Investment Agreement (ACIA), which contains commitments to liberalise and protect cross-border investment activities. Furthermore, ACIA embraces international best practices in the treatment of foreign investors and investments.
To promote the freer flow of capital, the stock exchanges from ASEAN-5 and Viet Nam have collaborated to form the ASEAN Exchanges, which aims to promote ASEAN capital markets and offer more opportunities to investors across the region. In September 2012, the ASEAN Exchanges launched the ASEAN Trading Link, a gateway for securities brokers to offer investors easier access to participating exchanges. Bursa Malaysia, Singapore Exchange and Stock Exchange of Thailand are now connected via the ASEAN Trading Link. Also, liberalisation of other financial services in ASEAN has continued to further strengthen the region’s financial sector and to allow for more efficient allocation of capital to support the development of the AEC.

ASEAN also works towards facilitating the free flow of skilled labour in the region. The ASEAN Agreement on the Movement of Natural Persons (MNP) provides the legal framework to facilitate temporary cross-border movement of people engaged in the conduct of trade in goods, services and investment. Mutual Recognition Arrangements (MRAs) have also been concluded in eight professions to facilitate the movement of ASEAN professionals in these areas through recognition of their qualifications.

**Competitive Economic Region**

In creating a competitive economic region, the AEC seeks to foster a culture of fair competition, including institutions and laws that underpin the effort. This includes protection for consumers region-wide and strong guarantees for intellectual property rights.

Competition policy and law will play an increasingly important role as strong economies are founded upon healthy and effective competition. By creating a level playing field for businesses operating in the region, competition policy and law encourages greater innovation, productivity and efficiency, bringing about benefits for businesses and consumers alike.

ASEAN Member States have been intensifying their efforts to introduce competition policy and law by 2015. Various outreach activities have also been carried out to educate the general public on the importance of competition policy and how it could possibly affect them.

A competitive economic region also requires support for physical infrastructure like highways, airports and rail links, power grids and gas pipelines. The designated roads and highways of the Member States forming the ASEAN Highway Network (AHN) are being physically connected, although the quality of some routes needs to be improved up to agreed standards. The ASEAN Highway Network, including its priority “Transit Transport Routes (TTR),” is a vital infrastructure and logistics component which supports trade facilitation, investment opportunities and tourism. Road and numbering signs along the TTR in the ASEAN mainland have already been installed in order to enhance safety and provide greater comfort for road users.

The ASEAN Power Grid (APG) is aimed at building a regional power transmission network linking all Member States. Six out of the planned 16 cross-border
interconnections have already been put into operation. In addition, the Trans-ASEAN Gas Pipeline (TAGP) aims to connect the gas pipeline infrastructure of ASEAN Member States and enable gas (including liquefied natural gas) to be transported across Member States’ borders. There are currently 11 bilateral pipeline connections with a total length of 3,020 km. This allows the connected Member States to enhance cross-border electricity trade in order to meet growing demands for electricity. The project also provides private sector opportunities in investment, financing and technology transfer.

All the agreements and protocols on the liberalisation of air services under the ASEAN Open Skies Policy for both cargo and passenger services have been concluded and implemented by most Member States. This has substantially enhanced air connectivity in the region with increased air capacity and created more opportunities for a greater number of people to fly to neighbouring countries.

Another sector of ASEAN infrastructure that is undergoing continuous enhancement is telecommunication. ASEAN telecommunication regulators in 2012 announced the intention to reduce international mobile roaming rates within ASEAN. Malaysia and Singapore were the first Member States to make a bilateral agreement to reduce the mobile roaming rates charged by their respective telecommunication providers. By mid-2013, the rates were half compared to the rates in 2011.

**Equitable Economic Development**

A key component of the AEC is to enhance the competitiveness and expansion of small and medium enterprises in ASEAN through flagship projects under the Strategic Action Plan for ASEAN SME Development (2010-2015). Thirty business incubator and innovation centres make up the ASEAN Business Incubator Network (ABINet) to promote business matching and development. The ASEAN SME Guidebook towards the AEC 2015 has been developed to enhance awareness of the financial facilities and market opportunities for SMEs available in ASEAN Member States.

Another crucial goal of the AEC is to ensure that the different levels of economic development of ASEAN Member States are given utmost consideration. Under the Initiative for ASEAN Integration (IAI), new approaches have been developed so that the benefits of the AEC are more evenly shared between all ASEAN Member States, including the newer ASEAN Member States (Cambodia, Lao PDR, Myanmar and Viet Nam) and the sub-regions (such as the Brunei Darussalam-Indonesia-Malaysia-Philippines East ASEAN Growth Area and the Indonesia-Malaysia-Thailand Growth Triangle).

The ASEAN Framework for Equitable Economic Development (AFEED) was introduced in 2011. It is the guiding framework for Member States to enable regional economic integration based on the principles of inclusive and sustainable growth, poverty alleviation and narrowing the development gap
within and between all ASEAN Member States. Efforts are being undertaken to develop indicators to be used to monitor the operation of AFEED.

Integration into the Global Economy

One of the important success stories of the AEC is ASEAN’s integration into the global economy. Through a number of “ASEAN+1” free trade agreements with the People’s Republic of China, Japan, the Republic of Korea, Australia, New Zealand and India, ASEAN is well-positioned at the centre of global supply chains, and has developed strong trade links with the major regional economies, which has allowed for the creation of significant business opportunities.

ASEAN is also negotiating the Regional Comprehensive Economic Partnership (RCEP), an FTA involving ASEAN and its six FTA partners. The ASEAN-led agreement, expected to be concluded by the end of 2015, will allow ASEAN to achieve a modern, comprehensive, high-quality and mutually beneficial economic partnership agreement with its FTA partners. With a combined GDP of about US$21.2 trillion, which is about 30% of global GDP, the RCEP also has the potential to transform the region into an integrated market of about 3.4 billion people (or 48% of the world’s population). When concluded, RCEP is expected to deliver tangible benefits to businesses through potential improvements in market access, trade facilitation, regulatory reform and more liberal rules of origin.

Increased business interest in the AEC

ASEAN has enjoyed a steady increase in foreign direct investment (FDI), with an average growth of 14% since 2000. In 2012, FDI flows to the region reached US$110.3 billion. Such strong FDI growth is a result of a multitude of factors, including the comprehensive ASEAN integration efforts that have made it cheaper, faster and easier to trade in the region.

Already, we have seen strong interest in the AEC from business. For example, the US Chamber of Commerce in a recent survey found that 54% of American companies had an ASEAN strategy in place and looked forward to the full implementation of the AEC; 84% of executives surveyed expected profits to increase in 2014 as integration continued.

As we move closer to our goal of AEC 2015, we fully expect business interest in the AEC to continue to rise, as more businesses benefit from such ASEAN integration efforts, and start to develop ASEAN strategies as part of their corporate policies. The process is well under way, as witnessed by the emergence of groups like the ASEAN Business Club, which is backed by some of the region’s biggest corporations and sees creating a high level of awareness of the AEC as a core priority. In addition, the largest consulting companies in the region have all jumped on the AEC bandwagon, helping to promote awareness of the AEC. Universities in the region have begun establishing AEC centres and think tanks are commissioning studies on the impact of the AEC.
The recent ASEAN Business Advisory Council’s (ABAC) report noted that in the ABAC Survey on Competitiveness, conducted from May to August 2013, almost half of the businesses surveyed (48% of respondents) said that their organisation takes into account the investment attractiveness of the ASEAN region as a whole when planning investment strategies. This is up from 39% as recorded in the 2011-2012 survey and is an encouraging sign that a growing number of ASEAN businesses now have an “ASEAN strategy” in mind.
ROLE OF SME AGENCIES IN ASEAN MEMBER STATES
BRUNEI DARUSSALAM

SME Development Policies and Key Statistics:

Small and Medium Enterprises (SMEs) have been identified as major players in industrial development that have a high potential to contribute significantly towards the national objective of sustainable economic diversification.

For Brunei Darussalam, SMEs constitute around 98.23% of total number of active enterprises in 2010, contributed 59% to Brunei’s total employment in the private sector and 24% to GDP in all sectors. The SMEs employed about 60% (59,180 workers) of the total private sector workforce. Out of the total operating revenue generated by private sector businesses which amounted to BND 29.2 billion, the revenue of SMEs combined accounted for 26.8%. Additionally, from the statistical records in 2010, 75.1% of the SMEs are in Services Sector, 14.2% are in the Industry Sector, and 10.6% are from the Primary Resources Sector.*

Furthermore, SMEs have been identified as major players in industrial development that have a high potential in contributing to the diversification of the economy. The primary resources sectors, Islamic financial market and halal market have been identified as key growth areas for local SMEs. One of the areas SMEs are being encourages to enter is ecotourism, ICT and supporting industries in the oil and gas sector.

SME Agency:

The Ministry of Industry and Primary Resources has declared that the present decade 2010 to 2020 as the Decade to Spur SME Development in Brunei Darussalam. One of the main focuses of the National Development Plan is to spur the development of SME sector in order to realise the National Vision 2035. The Ministry has been playing a greater role as the main Government focal agency for SME development. In July 2006, the Entrepreneurial Development Centre (EDC) under this Ministry was established with its main role for the development of SMEs by providing facilities and expertise for facilitating growth and development in Brunei Darussalam.

* Exchange rate of Brunei Dollar (BND) as of date: USD 1 = BND 1.2889
The Entrepreneurial Development Centre provides several capacity building programs related to business activities for SMEs are developed and organised throughout the calendar year. These include training on entrepreneurship and technical skills upgrading, business management, marketing and info-communication technology, standards and quality and other relevant subjects are all being provided without charges to SMEs. Such programs will enable our entrepreneurs to improve their entrepreneurial skills and knowledge particularly in keeping up with challenges of business dynamic.

Other supporting agencies include the Brunei Economic Development Board (BEDB) which has formulated several effective and promising local business development programmes and initiatives through a framework that emphasizes Capability, Capital and Connectivity. This will create opportunities for local businesses while promoting a business-friendly environment. These include:

- Micro Enterprise Development
- Start-up & Growth Enterprise Development
- Internationalization & Commercialization Support
- Other Initiatives
CAMBODIA

Definition:
SMEs are defined based on the equivalent full-time employees. The definition of enterprise size is proposed to be applied to all industries. However, where the number of employee is not appropriate, the definition based on the size of total assets (excluding land) or a combination of the two should be used. Nevertheless, there is no formal definition of SME in terms of financial standing yet because different financial institutions often require different data.

<table>
<thead>
<tr>
<th>Type of Enterprise</th>
<th>Number of Employees</th>
<th>Asset (USD)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Micro</td>
<td>Less than 10</td>
<td>less than 50 000</td>
</tr>
<tr>
<td>Small</td>
<td>11 to 50</td>
<td>50 to 250 000</td>
</tr>
<tr>
<td>Medium</td>
<td>51 to 100</td>
<td>250 to 500 000</td>
</tr>
</tbody>
</table>

SME Development Policies and Key Statistics:
The SMEs in Cambodia are divided into three sectors by MIME as follows:
1). Production sector including agricultural processing, manufacturing, and mining;
2). Service sector; and
3). Trading sector including wholesales and retails.

In 2009, almost all (98.46 percent) of the total of 36,116 establishments registered with MIME, are small and medium-sized numbering 35,560. The growth rate of total establishments for the year is 8.3%. The Small and Medium industries are local investment and domestic consumption oriented; meanwhile, large industries mostly are foreign investment and export market oriented. According to the record of the Ministry of industry, Mines and Energy, in 2009, the small and medium manufacturers in Cambodia accounted to 98.5% whereas large industries accounted 1.5% of total manufacturers.
In the year 2009, most of the SMEs are in food, beverages and tobacco sector (84.33%); followed by the fabricated metal products sector (5.34%); textile and wearing apparel sector (4.05%); other manufacturing industries sector (2.78%); non-metallic mineral products (2.78%); chemicals Petroleum, coal, rubber and plastic products (0.58%); and paper or paper products sector (0.14%), respectively.

Since 2005, the Ministry of Commerce (MOC) has implemented measures to reform the commercial registration procedures for SMEs. The timeline required for commercial registration is reduced from 2-3 weeks to only 1 week. Further, the capital requirements in the form of a Bank Deposit for commercial registration have been reduced from 20 million riels to 4 million riels. The administrative fee for Commercial Registration has been reduced to 177 US$.

Generally, there are over 75 licenses that may apply to SMEs in Cambodia and these are issued across a large number of ministries. The SME Sub-Committee has set up an SME Information Portal at http://www.myanmarindustry2.com/ which provides information useful for SMEs and anyone interested in the SMEs sector in Cambodia. Within this Portal is a one-stop information window which provides details on all licenses affecting SMEs together with the sample of the application form and the information on where to apply.

In July 2004, the new Rectangular Strategy for Growth, Employment, Equity and Efficiency was announced to govern private sector development and job creation in Cambodia. Part II of “Rectangular Strategy-Phase II” stated that the Royal Government will continue to improve the business climate for small and medium enterprises.

The RGC has reduced minimum requirements for the registration of small and medium enterprises and the company registration fee. Accounting system and financial report mechanism have been simplified. Loans provided by financial institutions to small and medium enterprises have increased considerably. To implement the RGC’s prioritised policies, the Ministry of Industry, Mines and Energy (MIME) will focus on achieving the following four Objectives:

1). Creating enabling business environment for the development of industry and manufacturing sector.
2). Promoting SMEs and developing businesses
3). Developing Private sector and attracting investment.
4). Building human resources capacity and technology transfer.

SME Agency:

The General Department of Industry (GDI) is a primary agency under the Ministry of Industry Mines and Energy responsible for formulating and implementing government policy and development strategies in industry sector. It has core mandate to implement the RGC’s Development Policy and Strategy in industry and SME sectors as articulated in the Rectangular Strategy Phase II.
Regional, bilateral and multilateral cooperation is considered as the way to further open up more trade and investment opportunities for Cambodia.
INDONESIA

Definition:

SMEs in Indonesia are defined as independent productive enterprises, which are run by individuals or companies that are not subsidiaries that are owned, run or become both directly or indirectly part of a large enterprise. The criteria of SMEs are based on the assets and annual sales as mentioned on the table below.

<table>
<thead>
<tr>
<th>Type of Enterprise</th>
<th>Asset Value (IDR)*</th>
<th>Annual Sales (IDR)*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Micro</td>
<td>Less than 50,000,000</td>
<td>Less than 300,000,000</td>
</tr>
<tr>
<td>Small</td>
<td>50,000,000 up to 500,000,000</td>
<td>300,000,000 up to 2,500,000,000</td>
</tr>
<tr>
<td>Medium</td>
<td>500,000,000 up to 10,000,000,000</td>
<td>2,500,000,000 up to 50,000,000,000</td>
</tr>
<tr>
<td>Large</td>
<td>More than 10,000,000,000</td>
<td>More than 50,000,000,000</td>
</tr>
</tbody>
</table>

SME Development Policies and Key Statistics:

SMEs play a vital role in reducing the rate of poverty and unemployment in the Indonesian economy. In 2013, micro, small and medium enterprises (MSMEs) in Indonesia comprise of 57.9 million units or 99.99% of the total business enterprises, and employs 117.68 million people or 97% of the total labor forces. The SMEs share to GDP and export is 59.08% and 14.06%, respectively.

To empower SMEs, the Indonesian Government has launched several strategic programs such as the Credit for Small Holders, national program of Community Empowerment and Community Health Insurance. The purpose of the Credit for Small Holders program is to give easy loan credits to help businesses, particularly micro enterprises. The government will guarantee up to 80% of the possible bad debt and no collateral is needed.

* Exchange rate of Indonesia Rupiah (IDR) as of date: US$ 1 = IDR 12,123
The credit will accelerate the development of primary sectors and empower small-scale businesses, to improve their accessibility to state, private or regional banks, to reduce poverty levels and expand job opportunities. Individuals, groups or cooperatives are eligible to access this program with credit ranging from IDR5 million up to IDR2 billion (approximately US$ 500 – 200,000). The target is to provide US$ 22 billion of credit per year until 2014.

To further enhance SME access to the global market, the government provides capacity building programs, technology transfer, access to market and facilitates SMEs to participate at global exhibitions.

MSMEs are the engine of our economic growth. They are the main pillars of the Indonesian economy, and serve as the principal source of domestic employment across all economic sectors — including women and young generations. Promoting a competitive and innovative SME sector is mandatory to enhance the economic growth of Indonesia. A strong, dynamic and efficient SME sector will ensure a sustainable economic development.

**SME Agency:**

The SME agency in Indonesia is the Ministry of Cooperative and SME (MOCSME). The Ministry has been empowering cooperatives, micro, small and medium enterprises (CSMEs) so that they become the primary role players in the national economy. Efforts and strategic moves will continue to be made in a systematic, consistent and sustainable manner.

The key success to empower CSMEs lies in the synergy of government policies and institutions. Thus, the MOCSME takes the role of a coordinator to formulate national policies and is expected to play an active role to empower CSMEs in Indonesia.

Guided by the Strategic Plan of Action for CSME Development (2010-2014), the MOCSME has sought to realize seven Key Development Milestones (KDMs) by 2014. Five out of the seven KDMs concerns SME development which are highlighted as follows:

1. Increase export value by 20%;
2. Utilise online SME information system;
3. Distribute IDR20 trillions annually from Credit for Small Holders;
4. Generate 1000 skilled entrepreneurs per year; and
5. Successfully implement 100 One Village One Product (OVOP) movement.

**Web Portal:**

www.depkop.go.id
www.smeccda.com
www.smescoindonesia.com
www.danabergulir.com
Lao PDR

Definition:
The Small and Medium sized Enterprise (SMEs) are independent enterprises that are legally registered and operated according to the prevailing laws of the Lao People’s Democratic Republic, and are classified into the size categories according to the business sector, the annual average number of employees, the total assets and annual turnover basis.

The government shall issue decision on SME classification in each stage of development as deemed appropriate.

<table>
<thead>
<tr>
<th>Type of Enterprise</th>
<th>Average Annual Number of Employees</th>
<th>Total asset in KIP</th>
<th>Annual turnover in KIP</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Enterprise</td>
<td>&lt;= 19</td>
<td>&lt;= 250 million</td>
<td>&lt;= 400 million</td>
</tr>
<tr>
<td>Medium Enterprise</td>
<td>&gt;19 – 99</td>
<td>&lt;= 1.2 billion</td>
<td></td>
</tr>
</tbody>
</table>

SME Development Policies
In Lao PDR, there are 216,913 enterprises nationwide and SMEs accounted for up to 99.83% of all enterprises. Further, 81.4% of labours are employed by SMEs.

- The SME Development policies for SME Development Plan 2011-2015:
  - Improving the regulatory environment and public administration of economic activities
  - Improving access to finance
  - Formation of new entrepreneurs
  - Increasing the provision of supports and business development services (BDS)
Enhancing business linkages between large enterprises and SMEs
Promoting the increase of productivity for upgrading the quality and standard of products and services of SMEs
Enhancing access to markets and enlarging markets for SMEs

• SME Promotion activities (by the Law on SME Promotion)
  ◦ Creating an enabling environment
  ◦ Accessing to finance
  ◦ Policy on customs and taxations
  ◦ Creating and developing entrepreneurs
  ◦ Providing services on business development consultation
  ◦ Cooperating between SMEs and large sized enterprises and foreign investment enterprises
  ◦ Increasing on productivity
  ◦ Accessing and expanding markets
  ◦ Business clustering
  ◦ Allocating business location
  ◦ Promoting on advanced technology utilisation
  ◦ Using and protecting intellectual property
  ◦ Providing and accessing to information

Role of Department of SME Promotion, Ministry of Industry and Commerce, Lao PDR as:
• Research and establish policy of SME promotion and development
• Be national focal point for SME promotion and development
• Disseminate policy, strategy and SME Development Plan
• Manage SME Promotion and Development fund
• Capacity building for staff and institution involved in SME Promotion
• Monitor, inspect and evaluate strategy and SME development plan implementation
• Establish annual SME White Paper
• Define size and condition for SME promotion
• Collect and provide business information for SMEs
• Support SME to market access
• Exercise other authorities and perform other duties as assigned by Minister of Industry and Commerce and as prescribed by related laws.

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MALAYSIA

Small and Medium Enterprises (SMEs) constitute 97.3% of the 662,939 total number of business establishments in the country. The latest statistics indicate that SMEs contribute 33.1% of Gross Domestic Product (GDP), 57.5% of employment and 19% of exports. The performance of Malaysian SMEs remains encouraging despite the difficult business environment. In 2013, the GDP growth of SMEs picked up further to 6.3% against 6% in 2012. SME growth also exceeded the overall GDP growth of the country of 4.7%. The higher SME growth was reflected across all major economic sectors, mainly supported by strong domestic demand, led by both consumption and investment activities. In 2014, the growth momentum of SMEs is expected to be sustained. Domestic demand will continue to be the key driver of growth led by private sector activities.

SME Definition

The SMEs in Malaysia are defined by two criteria, namely the annual sales turnover and the number of full-time employees. A business will be deemed an SME if it meets either one of the two specified qualifying criteria, namely sales turnover or full-time employees, whichever is lower.
SME Masterplan as the ‘Game Changer’

Small and medium enterprises (SMEs) including microenterprises have played an important role in fostering growth, employment and income in the country. The GDP of SMEs expanded at an average annual growth rate of 6.8%, far above the average overall GDP growth of 4.9% per annum in the period 2004 - 2010. This was largely due to the supportive policies put in place by the Government through the National SME Development Council (NSDC). The Council chaired by the Prime Minister has laid a comprehensive framework, which brings together 15 Ministries and more than 60 Agencies to work towards achieving a common objective.

However, going forward, amidst uncertain global environment and growing competition, Malaysia requires a ‘game changer’ to transition the economy to a high-income nation by 2020. SMEs are critical to the economic transformation as they form the domestic source of growth and bedrock of private sector activity. SMEs are also important in stimulating innovation and act as stabilisers of growth during an economic slowdown.

The SME Masterplan will be the ‘game changer’ to accelerate the growth of SMEs to achieve high-income nation status by 2020. The Masterplan will be for all SMEs in Malaysia, irrespective of sector, gender, geographical region and ethnic background. Successful implementation of the Masterplan will result in raising the contribution of SMEs to the economy by 2020:

- GDP: 41% (2013: 33.1%);
- Employment: 62% (2013: 57.5%); and
- Exports: 25% (2010: 19%).
In order to accelerate the growth of SMEs, it is important to understand the forces that drive performance of SMEs. Based on a technical analysis on Malaysian data, the Masterplan has highlighted six factors that influence the performance of SMEs. These six performance levers are:

- Innovation and technology adoption;
- Human capital development;
- Access to financing;
- Market access;
- Legal and regulatory environment; and
- Infrastructure.

All these performance levers should be enhanced simultaneously as shortcomings in any of these levers will prevent SMEs from reaching their full potential. Currently, SMEs are not achieving high performance due to challenges faced in each of these areas. The aim of the Masterplan is to address these challenges to unleash the growth potential of SMEs to achieve Vision 2020.
The Masterplan adopts a two-pronged approach to address these challenges. A differentiated strategy will be adopted to suit the needs of all SMEs ranging from microenterprises to the more sophisticated firms. On one front, there are generic measures to develop a comprehensive range of assistance for microenterprises and to bring them into the economic mainstream and to contribute to growth. At the same time, the Plan proposes a targeted approach to promote innovative and high growth companies in harnessing their full potential and to integrate into the global market.
The Masterplan has also proposed 32 initiatives, including six High Impact Programmes (HIPs) and four thematic measures. The HIPs are very important as they will contribute significantly towards achieving the goals of the Masterplan. Recognising the unique business environment in East Malaysia, the Masterplan has also proposed specific measures for SMEs in East Malaysia.
Some of these High Impact Programmes (HIPs) will be essentially managed and delivered by the private sector, but will be owned by a Ministry or Agency. The lead Ministry or Agency will report the progress and outcomes in terms of increase in sales, profits, investments, productivity and other key indicators through the Central Coordinating Agency to NSDC.

**HIP 1:**

**Integration of Business Registration and Licensing** aims to create a single registration point through interfacing of the current National Business Registration System i.e. My Corporate Identity (MyCoID) with the National Business Licensing System i.e. Business Licensing Electronic Support System (BLESS). The initiative is to simplify procedures to reduce the lag time and cost involved in starting a new business. The initiative will also enhance formalisation as registration will be mandated as a pre-requisite for licensing.

**HIP 2:**

**Technology Commercialisation Platform (TCP)** is a national network of privately-managed platform to promote innovative ideas from proof of concept (POC) to the commercialisation stage. TCP aims to remove market barriers to innovation by providing linkage to a range of services including infrastructure support, financing, technical assistance, market information and capacity building.

**HIP 3:**

**SME Investment Programme (SIP)** is to provide early stage financing through the establishment of investment companies which would invest in potential SMEs in the form of debt, equity or a hybrid of both. This will expedite the growth of venture capital industry in the country that can support start-ups, especially innovative SMEs.

**HIP 4:**

**Going Export (GoEx) Programme** offers customised assistance to new exporters and SMEs venturing into new markets. Export-ready SMEs can avail to comprehensive support which among others includes linkage to market expertise and buyers, and compliance to standards to expedite internationalisation of products and services.

**HIP 5:**

**Catalyst Programme** is to create homegrown champions through a targeted approach with support in the area of financing, market access and human capital development. The Programme will have transparent selection criteria and exit mechanism.

**HIP 6:**

**Inclusive Innovation** is specifically designed to empower the bottom 40% of the income group to leverage on innovation. This Programme will promote transformation of communities including microenterprises in the rural areas through handholding, as well as, financial, technical and management support.
About SME Corp. Malaysia

It all began on 2 May 1996, when a specialised agency was established to spur the development of small and medium enterprises (SMEs) by providing infrastructure facilities, financial assistance, advisory services, market access and other support programmes. Known as the Small and Medium Industries Development Corporation (SMIDEC), its aim was to develop capable and resilient Malaysian SMEs to be competitive in the global market.

The establishment of the National SME Development Council (NSDC) in 2004 presented yet another chapter in SME development in Malaysia. As the highest policy-making body, its role was to formulate strategies for SME development across all economic sectors, coordinate the tasks of related Ministries and Agencies, encourage partnership with the private sector, as well as, ensure effective implementation of the overall SME development programmes in this country. Initiatives under the NSDC included enhanced access to financing; financial restructuring and advisory services; information, training and marketing coordination; and a comprehensive SME database to monitor the progress of SMEs across all economic sectors.

In 2007, the NSDC decided to appoint a single dedicated agency to formulate overall policies and strategies for SMEs and to coordinate programmes across all related Ministries and Agencies. SMIDEC was tasked to assume the role and the official transformation into Small and Medium Enterprise Corporation Malaysia (SME Corp. Malaysia) commenced on 2 October 2009. SME Corp. Malaysia is now the central point of reference for information and advisory services for all SMEs in Malaysia.

Web-portal:
www.smecorp.gov.my
www.smeinfo.com.my
Definition:
The criteria used to define SMEs in Myanmar, varies according to the country’s economic condition. The Private Enterprise Law 1990 classifies enterprises into small, medium and large-scale enterprises as illustrated in the table below. The definition of SMEs can also be found in the Cottage Industries Promotion Law (1991), which classifies the size of Cottage Industries.

<table>
<thead>
<tr>
<th>Definition of Criteria</th>
<th>Micro</th>
<th>Small</th>
<th>Medium</th>
</tr>
</thead>
<tbody>
<tr>
<td>Power (HP) used</td>
<td>Less than 3 H.p</td>
<td>3 to 25</td>
<td>26 to 50</td>
</tr>
<tr>
<td>No of workers</td>
<td>Less than 10</td>
<td>10 to 50</td>
<td>51 to 100</td>
</tr>
<tr>
<td>Capital Outlay (Kyat million)</td>
<td>Up to 1</td>
<td></td>
<td>Over 1 to 5</td>
</tr>
<tr>
<td>Production Value per year (million)</td>
<td>Up to 2.5</td>
<td></td>
<td>Over 2.5 to 10</td>
</tr>
</tbody>
</table>

SME Development Policies and Key Statistics:
There are a total of 43,503 privately owned establishments registered under the Private Industrial Enterprise Law (Ministry of Industry 1) in 2007. Based on the data of the Ministry of Industry (1), about 91.99% of the establishments in 2007 are SMEs.

The agriculture, livestock and fisheries and forestry sectors contributes the bulk share of GDP accounting for 41.2%, while the processing and manufacturing sector accounts for approximately 21.7%, and the service sector accounts for 37.1%. The industrial sector is steadily increasing year by year.
The following government institutions have been established to develop both state-owned and privately-owned enterprises:

- Central Industrial Development Committee chaired by the Vice Senior General of State Piece and Development Council (SPDC) and 14 Minister as members, to formulate policies;
- Myanmar Industrial Development Committee (MIDC) chaired by the Minister of Industry No (1), and the Ministers and Deputy Ministers as members, to coordinate Industrial Development; and
- Myanmar Industrial Development Working Committee (MIDWC) chaired by the Minister of Ministry of Industry No (2), to implement the policy for the development of Industrial Zones including the development of SMEs.

The Industrial Development Working Committee with the assistance of the ten SubCommittees regularly conducts industrial exhibitions, seminars and conference on technology, productivity and management, training courses to upgrade technical skills and transfer of technology of SMEs and private sectors. The Union of Myanmar Federation of Chamber of Commerce and Industry (UMFCCI) and Myanmar Industrial Association (MIA) are also playing leading roles in private sector development by providing various services such as consultancy, providing information on trade and investment, newsletters and trade bulletins, business matching training and seminars, workshops, trade fairs, exhibitions, study tour missions, participation in various government committees and other promotional activities.

The government recognises the important role of SMEs and is therefore developing an SMI promotion policy, to assist in the development of SMEs. The policy, which will be issued by 2011, has 11 chapters covering among others, financial assistance and guarantee, fostering local industries, market development, human resource development, and technological innovation and research.

**SME Agency:**

Headed by the Ministry of Industry No (2), the Industrial Development Committee (IDC) has been restructured on 20th of April 2011, to play the role as the prime mover in the industrial development process. Current works involves greater emphasis on green industries and also coordinating the works of members of the Industrial Development Committee, Myanmar Federation of Chamber of Commerce & Industry, 18 Supervisory Committees from (18) industrial Zones and the private sectors. The IDC carries out the following tasks:

- Act as the primary focal point for SME development;
- Implement new projects to establish factories in cooperation with developed countries;
- To further develop the agro-based industries;
- Managing and operating Industrial Training Centers that offers human resource development programmes;
• Enhance industrial production qualitatively and quantitatively whilst promoting efficient and green production methods; and
• Promote international cooperation.

Twelve subcommittees under the IDC have been established consisting of members from the government, private business and non-government organizations to create a sound policy, business environment and a supportive regulatory framework for SMEs. According to the guidelines of IDC, the twelve subcommittees have the task to implement and fulfill the industries’ targets and activities.

**Web-portal:**

PHILIPPINES

Definition:

Micro, small and medium enterprises (MSMEs) shall be defined as any business activity or enterprise engaged in industry, agribusiness and/or services, whether single proprietorship, cooperative, partnership or corporation whose total assets, inclusive of those arising from loans but exclusive of the land on which the particular business entity’s office, plant and equipment are situated, must have value falling under the following categories:

<table>
<thead>
<tr>
<th>Type of Enterprise</th>
<th>Total Asset Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Micro</td>
<td>PHP 3,000,000 or less (approx. US$67,000 or less)</td>
</tr>
<tr>
<td>Small</td>
<td>PHP 3,000,001 – 15,000,000 (approx. US$67,001 – US$333,000)</td>
</tr>
<tr>
<td>Medium</td>
<td>PHP 15,000,001 – 100,000,000 (approx. US$333,001– US$2,222,000)</td>
</tr>
<tr>
<td>Large</td>
<td>Above PHP100,000,000 (approx. Above US$2,222,000)</td>
</tr>
</tbody>
</table>

Source: RA 9501 otherwise known as Magna Carta for Micro, Small & Medium Enterprises

SME Development Policies and Key Statistics:

The Philippine government highlights the MSME sector in its development agenda because of its current and potential significant contribution to the economy and society. The MSME sector accounted for 99.6% of total establishments and 65% of total employment in the country. It also generated 35.7% of the country’s total value added. Despite this, the sector is characterized by a hollow and missing middle.

* Exchange rate of Philippines Peso (PHP) as of date: US$ 1 = PHP 45
Number of Establishments. As of 2012 count, there are 944,897 business enterprises operating in the Philippines. Of these, 99.58% (940,886) are MSMEs and the remaining 0.42% (4,011) are large enterprises. Of the total number of MSMEs, 89.78% (844,764) are micro enterprises, 9.78% (92,027) are small enterprises, and 0.44% (4,095) are medium enterprises.

Sectoral Distribution. Majority of the 940,886 MSMEs in operation in 2012 are in the wholesale and retail trade, repair of motor vehicles and motorcycle industries with 436,809 (46.42%) business establishments; information and communication, financial and insurance activities, and other service activities with 133,157 (14.15%); accommodation and food services with 126,108 (13.40); followed by manufacturing with 117,601 (12.50); human health and social services, professional scientific and technical, education, administrative and support services, arts, entertainment and recreation industries, and real estate with 105,927 (11.26). These industries accounted for about 97.74% of the total number of MSME establishments.

Employment. MSMEs generated a total of 4,930,851 jobs in 2012 versus 2,658,740 for the large enterprises. This indicates that MSMEs contributed almost 64.97% of the total jobs generated by all types of business establishments that year. Of these, 47.0% or 2,316,664 jobs were generated by micro enterprises; 41.8% or 2,061,090 by small enterprises; and 11.2% or 553,097 by medium enterprises.

Republic Act No. 6977, as amended by R.A. 8289 and further amended by R.A. 9501 or the amended “Magna Carta for Micro, Small and Medium Enterprises”, laid down the legal basis for a comprehensive approach to promote, develop and assist MSMEs in the Philippines. Enacted in 1991, the law is a landmark legislation guided by three principles for setting the pace of MSME development: minimal set of rules and simplification of procedures and requirements; private sector participation in the implementation of policies and programs; and coordination of government efforts to develop the MSME sector.

The law created the Micro, Small and Medium Enterprise Development (MSMED) Council, which is mandated to carry out the provisions of the law and be primarily responsible for the development of the Philippine MSME sector. It also created the Small Business Guarantee and Finance Corporation or SB Corporation and required all lending institutions to set aside at least 8% for micro and small enterprises and at least 2% for medium enterprises of their total loan portfolio and make it available for MSME credit.

Developed in line with R.A. 9501 and the Philippine Development Plan (PDP), the MSME Development Plan 2011-2016 was crafted to promote, support, strengthen, and encourage the growth of MSMEs in all productive sectors of the economy. The MSMED Plan meant to raise the sector’s contribution to gross value added (GVA) and generate new employment in line with the government’s mission of lifting the nation out of poverty. It also intended to improve the business environment for MSMEs, increase their access to finance, allow them to penetrate new markets and maintain and expand existing ones, and raise their level of productivity and efficiency using a results-based management approach.
The goals of the MSME Development Plan 2011-2016 will be achieved by focusing MSME development around the four identified outcome areas, namely: Business Environment, Access to Finance, Access to Markets, and Productivity and Efficiency, government agencies, in partnership with private sector MSME enablers can intensify their coordination, delivery and monitoring programs and services to MSMEs.

The MSME Development Plan 2011-2016 responds to the findings of the midterm evaluation. It addresses, in particular, the need to integrate strategies to prepare Philippine MSMEs to the challenges and opportunities brought by the ASEAN Integration into the updated MSME Development Plan, while maintaining the strategic alignment between the MSMED Plan, the Philippine Development Plan 2011-2016 midterm update and the Philippine Manufacturing Industry Roadmap.

**SME Agency:**

The Bureau of Small and Medium Enterprise Development (BSMED) of the Department of Trade and Industry (DTI) is mandated to formulate, implement and monitor development programs both for MSMEs and for private institutions involved in assisting the trade and industry sector.

The BSMED, in its capacity as the MSMED Council Secretariat, provides technical support to the Council. As such, the Bureau reviews and prepares position papers concerning policies and issues affecting the growth and development of MSMEs in the areas of investment, trade, financing, technology, structural reforms and regional development.

**Web-portal:**

[http://www.dti.gov.ph](http://www.dti.gov.ph)
SINGAPORE

Definition of SMEs in Singapore:
SMEs in Singapore are defined as enterprises with annual sales turnover of not more than S$100 million or employment size of not more than 200 workers.

SMEs in the Singapore Economy

<table>
<thead>
<tr>
<th>No. of enterprises</th>
<th>No. of workers</th>
<th>Value added</th>
</tr>
</thead>
<tbody>
<tr>
<td>99% SMEs</td>
<td>30% SMEs</td>
<td>50% SMEs</td>
</tr>
<tr>
<td>1% Non-SMEs</td>
<td>70% Non-SMEs</td>
<td>50% Non-SMEs</td>
</tr>
</tbody>
</table>

99% of all enterprises in Singapore are SMEs
7 in 10 workers are employed by SMEs
50% of total enterprises’ VA is contributed by SMEs

SPRING Singapore

SPRING Singapore is an agency under the Ministry of Trade and Industry responsible for helping Singapore enterprises grow and building trust in Singapore products and services. As the enterprise development agency, SPRING works with partners to help enterprises in financing, capability
and management development, technology and innovation, and access to markets. As the national standards and accreditation body, SPRING develops and promotes an internationally-recognised standards and quality assurance infrastructure. SPRING also oversees the safety of general consumer goods in Singapore.

Supporting SMEs in Singapore

SPRING is the enterprise development agency for growing innovative companies and fostering a competitive SME sector. We develop an environment for enterprise growth, nurture innovative start-ups, develop key industry clusters, and grow dynamic and innovative growth-oriented enterprises.

Together with industry associations and partners, SPRING serves enterprises from a range of industry sectors to develop industry-wide infrastructure, develop and upgrade capabilities and create new market opportunities.

Our assistance in 5 main areas to help SMEs grow and globalise:

Toolkits

Self-help guides on:
- Customer Service
- Financial Management
- Human Resource Capability
- Marketing
- Productivity

Voucher

SGD 5,000 Innovation & Capability Voucher (ICV) supports SMEs to take their first step towards capability.

Consultancy Projects
- Productivity improvements
- Human resources development
- Financial management
- Innovation

Productivity Solutions

The supportable cost categories include:
- Equipment & hardware
- Technical solutions & training
- Design & renovation

Tax Incentive

Productivity & Innovation Credit (PIC) provides 400% tax deduction of up to $400,000 or 60% cash grant up to $100,000 expenses in productivity improvements and innovation. Covering six areas:
- Acquisition or leasing of PIC IT and automation equipment
- Training
- Acquisition and in-licensing of Intellectual Property Rights (IPRs)
- Registration of selected IPRs
- Research & Development
• Approved design projects

**Grant**

Capability Development Grant (CDG) supports up to 70%* of the cost of productivity improvements and capability development that will result in greater enterprise competitiveness and business growth.

* SPRING’s enhanced funding support of up to 70% would be effective for three years until 31 March 2015.

**Loan**

Government-backed loans for working capital, trade financing and equipment financing, offered through participating financial institutions.

• Local Enterprise Finance Scheme (LEFS)
• Loan Insurance Scheme (LIS)
• Micro Loan Programme (MLP)

**Website:**

[www.spring.gov.sg](http://www.spring.gov.sg)
THAILAND

Definition:

SMEs in Thailand are categorised into 4 main groups: manufacturing (including agricultural business), trade (wholesale), trade (retail), and service. The definition of Thai SMEs is based on 2 criteria namely; the number of employees and fixed asset value. In this regard, an enterprise is not required to meet both types of the criterion.

<table>
<thead>
<tr>
<th>Type of Enterprise</th>
<th>Sector</th>
<th>Number of Employees (person)</th>
<th>Asset Value* (Million baht)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small</td>
<td>Manufacturing</td>
<td>50</td>
<td>50</td>
</tr>
<tr>
<td></td>
<td>Trade (Wholesale)</td>
<td>25</td>
<td>50</td>
</tr>
<tr>
<td></td>
<td>Trade (Retail)</td>
<td>15</td>
<td>30</td>
</tr>
<tr>
<td></td>
<td>Service</td>
<td>50</td>
<td>50</td>
</tr>
<tr>
<td>Medium</td>
<td>Manufacturing</td>
<td>50 - 200</td>
<td>50 - 200</td>
</tr>
<tr>
<td></td>
<td>Trade (Wholesale)</td>
<td>26 - 50</td>
<td>50 - 100</td>
</tr>
<tr>
<td></td>
<td>Trade (Retail)</td>
<td>16 - 30</td>
<td>30 - 60</td>
</tr>
<tr>
<td></td>
<td>Service</td>
<td>51 - 200</td>
<td>50 - 200</td>
</tr>
</tbody>
</table>

*On October, 2014, the exchange rate was at 1 USD = 32.43 baht.
SME Development Policies and Key Statistics:

The total number of SMEs in Thailand in 2013 was approximately 2.76 million accounting for 97.16% of the overall number of enterprises. The SMEs can also be categorized into the following sectors:

- In trade and maintenance sector, Thailand had 1,198,062 SMEs or about 99.3 percent of the total sector.
- In service sector, there were 1,075,546 SMEs or 98.89 percent of the total sector.
- In manufacturing sector, there were 477,142 SMEs or 86.75 percent of the total sector.

Out of the total 14,098,563 of jobs in 2013, SMEs accounts for 11,414,702 or 80.96% of employment. The service sector accounts for the most proportion at 5,099,237 positions, followed by the trade and maintenance sector and manufacturing sector at 3,615,541 and 2,699,924, respectively.

SMEs accounts for approximately 37.4% of the overall GDP and contributes 25.5% of the nation’s total exports.

The key results of Thailand’s SME promotion initiatives for the fiscal year of 2013 can be summarized into 4 aspects as follows:

1). Human resource development and the development of business operation;
2). The development of innovation and intellectual property;
3). The development of supporting factors for business conduct such as:
   a). Up-to-date database management system
   b). Marketing
   c). Finance
   d). The development of provincial regions
   e). Law, rules and regulations and promotional privileges
   f). The promotion of systems and technological tools that facilitate SME’s business conduct
   g). The Level-Up of knowledge and skills of personnel.
4). The implementation of the Third SME Promotion Master Plan (2012-2016)

Since August 2011, Thailand’s cabinet has endorsed the Third SME Promotion Master Plan (2012-2016) to be used as the guideline for the development and promotion of Thai SMEs so that they will grow and be competitive in the dynamic global environment.

The concept of the Third SME Promotion Master Plan (2012-2016) is in line with and linked to the government’s national policies and other related strategic plans such as, the 11 National Economic and Social Development Plan B.E. 2555-2559 (2012-2016), which still adheres to the philosophy of “sufficiency economy” and “people-centered development,” as well as the “creation of balanced development” in all dimensions. In addition, the Third Plan is linked to many related ministries, as well as development plans at the sub-regional level that takes into account the needs and the potential of the local people, and the readiness of the public and the private sectors.
SME Agency:
The Office of Small and Medium Enterprises Promotion (OSMEP) is a government agency under the supervision of the Prime Minister. Its vision is to be Thailand’s leading organization that formulates policies and strategies to promote SMEs. OSMEP also serves as a focal point to coordinate the network systems of public and private sectors in order to forge ahead with the growth of SMEs based on strength and sustainability.

OSMEP integrates data and information from all SME agencies in the public and private sectors, and compiles results of the implementation conducted under the SME Promotion Action Plan based on both the activities that were funded by the SME Promotion Fund, and the non-funded activities by agencies relevant to SME promotion.

Web-portal:
www.sme.go.th
VIET NAM

Definition

According Decree No.56/2009/ND-CP dated 30 June 2009, Small and medium-sized enterprises (SME) are business establishments that have registered their business according to law and are divided into three levels: very small, small and medium according to the sizes of their total capital (equivalent to the total assets identified in an enterprise’s accounting balance sheet) or the average annual number of laborers (total capital is the priority criterion), concretely as follows:

<table>
<thead>
<tr>
<th>Regional scale</th>
<th>Micro-sized enterprises</th>
<th>Small enterprises</th>
<th>Medium enterprises</th>
<th>Large enterprises</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Labor</td>
<td>Labor</td>
<td>Capital</td>
<td>Labor</td>
</tr>
<tr>
<td>Agriculture, forestry and fishery</td>
<td>≤10</td>
<td>Over 10 under 200</td>
<td>≤ 20 billion</td>
<td>Over 200 under 300</td>
</tr>
<tr>
<td>Industrial and construction</td>
<td>≤10</td>
<td>Over 10 under 200</td>
<td>≤ VND 20 billion</td>
<td>Over 200 under 300</td>
</tr>
<tr>
<td>Trade and services</td>
<td>≤10</td>
<td>Over 10 under 50</td>
<td>≤ VND 10 billion</td>
<td>Over 50 under 100</td>
</tr>
</tbody>
</table>

Depending on the nature or objectives of each support policy or program, the responsible agency may concretize the above-mentioned as appropriate.

* Exchange rate of Vietnamese Dong as of date: US$ 1 = VND 21,275
SME Development Policies and Key Statistics

SMEs are business objects with features and important economic and social roles in the economy, especially in Vietnam, where most businesses are classified as SMEs. At the risk aspect, in the startup and development process, SMEs may suffer directly from hard economic realities at home and abroad in their weak standings due to inherent fundamental limitation of small size, low level of scientific and technological innovation applied in the manufacture of products and services, unsatisfactory quality of human resources, limited management capacity, low market access and expansion, and less flexible response capability to economic shocks. So, to create favorable business and investment environment conducive to the birth of SMEs as well as their business maintenance, development, expansion, competitiveness improvement, contribute greater in economic development, along with the efforts of each business itself, the Government’s practical supporting policies are essential.

The Prime Minister issued Decision No. 1231/QD-TTg dated 07/09/2012 approving the 2nd SME Development Plan for the 2011-2015 period. The objective of SME development in 2011 - 2015 is to “establish 350,000 new businesses and strive to have approximately 600,000 businesses at the date of 31/12/2015. In particular, the export proportion of the SME sector accounts for 25% of the country’s total exports; investment in this sector accounts for 35% of total social investment capital; contribute 40% of GDP; 30% of total budget; create 3.5 - 4 million new jobs over the period 2011-2015.” This important Decision introduce 8 groups of supporting measures for SME development include:

- Finalise the legal framework for enterprises’ enter to, active in and withdraw from market;
- Support access to finance and credit, and improve the efficiency of using capital for SMEs;
- Support technological innovation and new technology application in SMEs;
- Develop human resources for SMEs, focusing on capacity building for SMEs in corporate governance;
- Promote the formation of industrial clusters, improve access to land for SMEs;
- Provide support information to SMEs and promote market expansion for SMEs;
- Build a system of SME development agencies; and
- Manage the implementation of the Plan.

In particular, focusing primarily on the specific solutions (i) establish the SME Development Fund, (ii) step up programs promoting technology application and innovation, emphasis on high technology development to create new products, modern machineries and equipment; (iii) pilot formulate business incubator, (iv) pilot build comprehensive supporting model for SMEs in a number of areas; and (v) promote economic linkages, industrial clusters.

In 2013, there were 76,955 business newly established with registered capital worth VND 398,681 billion. The number of newly established enterprises was in
decreasing trend in recent times. By the end of 2013, Vietnam had more than 723,000 enterprises established and registered business. However, data from the Statistical Yearbook 2013 shows that, to the date of 31/12/2012, there were only 346,777 active enterprises.

By labor size, the structure of active enterprises for a total of micro-sized, small and medium enterprises accounted for 97.6%, of which micro-sized 67.6%, small 28%, medium 2%, and large enterprises 2.4%.

By capital scale, the number of SMEs in the total number of enterprises classified was 95.27%. In particular, small enterprises accounted for 83.13%, medium enterprises: 12.14% and large enterprises: 4.73%.

Most enterprises operate in the big cities belong to the Red River Delta, North Central and Central Coast, Southern East regions such as Hanoi, Ho Chi Minh City, Da Nang, Hai Phong, Binh Duong, Dong Nai with the competitive advantages of hard and soft infrastructure such as transportation, technology, communication, investment and qualified human resources as well as provincial linkages within the country and with other countries in the region.

In recent years, Vietnamese SMEs have achieved remarkable growth in terms of investment and production. To date, SMEs hold the majority and mainly divided by enterprise sector, economic sector and industry sectors. The development and contribution of the SME sector to the economy: to contribute to (i) 40% of GDP; (ii) 25% of total exports and imports; (iii) 35% of total investment capital; and (iv) 3.5 million - 4 million new employments.

**SME Support Institution**

SME Support Institutions system in Viet Nam functions under the leadership of the Prime Minister and has been established according to Government Decree No. 90/2001/ND-CP, dated 23 November 2001 (now replaced by Decree No.56/2009/ND-CP dated 30 June 2009).

The SME Development Council advises the Prime Minister on SME development and is chaired by the Minister of Planning and Investment.

The Agency for Enterprise Development under the Ministry of Planning and Investment is the SME policy coordination agency at the central level as well as the standing secretariat of the SME Development Council. The Agency for Enterprise Development is the focal point and member of ASEAN and APEC SME Working Groups.

At provincial levels, the Department of Planning and Investment under the Provincial/Municipal People’s Committee is the SME policy coordination agency, while many other Departments also implement SME support measures.

Government agencies at the central and provincial levels collaborate closely with private sector representative organizations and public and private service suppliers to assist SMEs to improve their competitiveness.
The SME Development Fund was established according the Decision 601/2013/QĐ-TTg dated 17/04/2013 to provide entrusted funds channeling through commercial banks to lend to SMEs with feasible projects and business plans of priority sectors encouraged by the State to enhance their competitiveness. The subjects of the SME Development Fund are prescribed by law, directly invest and manufacture on the list of priorities of the Fund (this list issued by Ministry of Planning and Investment in each period). The charter capital of the SME Development Fund by the State budget is VND 2,000 billion. The SME Development Fund will go into operation in 2014.

Credit Guarantee Fund for SMEs has been implemented since 2001. As of 31/12/2012, the charter capitals of 10 SME Credit Guarantee Funds (CGF) on a national scale were VND 512 billion and a guarantee turnover of VND 3,000 billion. In recent years, many localities would like to establish SME Credit Guarantee Fund but faced capital impediments or already established CGFs but were limited in scale.

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Harmonisation of Standards and Regulatory Practices
A major obstacle for achieving the AEC in 2015 is harmonising the different product standards of the individual Member States under one ASEAN-wide system.

Over time, each member state has developed its own often very different standards for products, something which can hamper the ease of exporting goods. If trade is to be truly free and unencumbered by administrative confusion, then unity must be achieved across ASEAN to make, for instance, the sale of Indonesian goods in Viet Nam as easy as easy as in another Indonesian city.

This is especially important for SMEs who do not have the resources or experience to establish knowledge of procedures and networks in other Member States.

But that will all change under the AEC and its promotion of the free-flow of goods.

To this end, ASEAN has been working hard to establish mutual recognition arrangements (MRAs) and the streamlining and harmonisation of standards in all business sectors.

So, how easy will it be for companies, especially SMEs, to comply with the harmonised standards. What follows is a look at the MRAs and harmonisation of standards and regulatory practices in seven priority sectors:

- Rubber-based products
- Traditional medicines
- Cosmetics
- Tourism
- Fresh fruit and vegetables
- Shrimp and aquaculture
- Livestock and livestock products.
Rubber-Based Products

The Rubber-Based Product Working Group (RBPWG) is responsible for eliminating technical barriers to trade in the rubber sector through the harmonisation of rubber-based product standards with international standards and quality. Priority products agreed for the focus of harmonisation are rubber hoses, foam products, rubber bearings, babies’ teats, pacifiers, and rubber nipples.

On its establishment, the scope of the group was to:

- Enhance cooperation in conformity assessment, development and implementation of standards and technical regulations for rubber based products among ASEAN member countries
- Strengthen and enhance networking and exchange of information among member countries on standards, quality and regulations of rubber-based products to facilitate cooperation across ASEAN
- Harmonise ASEAN standards with international standards and quality
- Enhance joint actions and approaches on international issues and adopt common positions in relevant international organisations, agreements and arrangements
- Identify fields of cooperation with related ASEAN member countries and third party countries and organisations to promote the development of standards for rubber based products.

Standards

A year before its 2015 deadline, the RBPWG has managed to harmonised 46 ISO standards for rubber and rubber-based products. This includes the already agreed 35 globally accepted International Organization for Standardization (ISO) standards that comprises of 34 ISO Test Method Standards and 1 Specification:


Progress

The harmonisation of the above standards is targeted for completion by 2015, and once achieved manufacturers will find it easy to design their products and meet all specification requirements for ease of sale anywhere in ASEAN.

The RBPWG is also looking into the development of a specification standard for natural rubber latex foam that does not have an existing ISO standard, as well as the development of an ISO standard for bridge and seismic bearings.
Traditional Medicine

Traditional medicine has a long history in ASEAN Member States and is an important component part of modern health care systems.

Various types of traditional medicine are increasingly used in developed and developing countries alike. However, the development of ASEAN harmonised requirements on traditional medicines faces some significant challenges in the AEC.

- Diversification of policy, regulations and technical standards and requirements
- Availability and accessibility in terms of increased patient awareness about safe usage as well as research, collaboration and communication among providers of traditional medicines

The Product Working Group on Traditional Medicines and Health Supplements (TMHS PWG) is responsible for the integration of these products across ASEAN, acting as the focal point to facilitate the development of strategies; integration initiatives; harmonised technical requirements including safety, efficacy and stability guidelines; harmonised labelling requirements; and a regulatory framework in the traditional medicine and health supplement sectors.

Technical Requirements

The following technical requirements and guidelines are the harmonisation requirements form part of the ASEAN Agreement on Traditional Medicines.

h). ASEAN Guiding Principles for Inclusion into or Exclusion from the Negative List of Substances for Traditional Medicines and Health Supplements
i). ASEAN Guiding Principles for the Use of Additives and Excipients in Traditional Medicines and Health Supplements
j). ASEAN Guidelines on Limits of Contaminants for Traditional Medicines and Health Supplements
k). ASEAN Guidelines for Minimising the Risk of Transmission of Transmissible Spongiform Encephalopathies in Traditional Medicines and Health Supplements
l). ASEAN Guidelines on Stability and Shelf-Life of Traditional Medicines and Health Supplements
m). ASEAN Guiding Principles on Safety Substantiation for Traditional Medicines and Health Supplements
n). ASEAN Guidelines on Claims and Claims Substantiation for Traditional Medicines and Health Supplements
o). ASEAN Guidelines on Good Manufacturing Practice for Traditional Medicines and Health Supplements
p). ASEAN Guidelines on Labeling Requirements for Traditional Medicines and Health Supplements
Progress

The technical requirements and guidelines are being finalised in parallel with the traditional medicine and health supplements agreement, with the target of it being signed by December 2015.

The ASEAN industry association on traditional medicine and health supplements has been very active in the development of the technical requirements and guidelines.
Cosmetics

The primary objective of the ASEAN Harmonised Cosmetic Regulatory Scheme (AHCRS) is to open trade and allow the free flow of cosmetic goods from one country to another, without compromising safety and quality. This, in turn, will boost the economic growth of the ASEAN region and of course, the individual 10 member countries.

In the process, all stakeholders should benefit. For consumers it means faster development/entry of initiatives in the market, with a wider range of products to choose from. This will result in a simplified regulatory system and eliminate diversity from one country to another. For the cosmetics industry, and specifically cosmetics SMEs, it will widen their market. Instead of only targeting local consumption, the prospect now is to produce for the ASEAN market, for the entire ASEAN population.

The AHCRS was signed by the economics ministers of the ASEAN Member States on September 2, 2003. It has two implementation schedules:

- Schedule A: ASEAN MRA of Product Registration Approval for Cosmetics, as the preparatory stage for Schedule B
- Schedule B: ASEAN Cosmetic Directive (ACD).

Schedule A is preparatory stage for Schedule B. At this moment, all ASEAN Member States has implemented the Schedule B. The Directive shifted the pre-market approval process to a post market surveillance mechanism, whereby the company or person responsible for placing the cosmetic products in the market would no longer be required to submit registration documents for further review and approval by the regulatory authorities. Instead they would only need to submit a notification of products to the regulatory authorities, and then put the product on the market.

The timelines for confirmation on notification vary according to national arrangements in each member state.


Standards

The Annexes of ACD, as integral part of ASEAN Harmonised Cosmetic Regulatory Scheme (AHCRS)

Progress

The ASEAN Cosmetics Committee, as the sectoral body that oversees the implementation of ACD, continues to harmonise relevant standards as the main reference for implementation. The latest update of harmonisation of standards

To assist manufacturers in complying with ACD requirements, the following ASEAN guidelines have been developed:

- Cosmetic labelling requirements
- Cosmetic claim guidelines
- Guidelines for cosmetic Good Manufacturing Practice (GMP)
- Safety Assessment guidelines
- Guidelines for Product Information Files.

Impact assessment and evaluation on ASEAN Harmonised Cosmetic Regulatory Scheme was undertaken in 2013 and Study Tour on E-Notification System was undertaken in 2014 as a means to equipped CLM and Brunei with electronic notification system that will assist cosmetic industries easy access into intra-ASEAN market.
Tourism

In order to enhance the quality of human resources, services, and facilities in the region, ASEAN is currently developing comprehensive tourism standards for green hotel, homestay, spa services, public toilet, clean tourist city, and community based tourism, including their certification process. The certification process includes a process that will allow tourism services and human resources to support the initiative to address the climate change issue, targeted for completion by 2015.

**ASEAN Green Hotel Standard** has the objective to increase environmentally friendly effort and energy conservation in the ASEAN accommodation industry. There is minimum requirement whereby any hotel business should aspire to reach in order to protect and sustain ASEAN's natural and cultural resources while ensuring tourism meets its potential as a tool for conservation and poverty alleviation. The Green Hotel Standard covers following major criteria: Environmental Policy and Actions for Hotel Operation, Use of Green Products, Collaboration with the Community Local Organizations, Human Resource Development, Solid Waste Management, Energy Efficiency, Water Efficiency and Water Quality, Air Quality Management (Indoor and Outdoor), Noise Pollution Control, Waste Water Treatment and Management, and Toxic and Chemical Substance Disposal Management.

**ASEAN Homestay Standard** has the objective to create quality visitor experience by showcasing ASEAN's rural resources in a presentable, safe, and attractive manner. The establishment of ASEAN Homestay Standard will increase the quality of services, facilities, and human capital by providing a more organised path to a professional level of management, taking into consideration the needs, capability, and cultural diversity of all ASEAN Member States. In developing ASEAN Homestay Standard, existing homestay standards and guidelines used by all ASEAN Member States were analysed, where common grounds and gaps were identified. This exercise resulting standard focuses on nine criteria, namely Host, Accommodation, Activities, Management, Location, Hygiene & Cleanliness, Safety & Security, Marketing, and Sustainability Principles.

**ASEAN Spa Services Standard** has the objective to increase the quality of human resources, services, and facilities in the ASEAN spa industry, with a unified spa industry agreement across ASEAN Member States. The standard will establish a professional level of spa, which will enable spa operators and spa clients to benefit from a collective approach to operational professionalism and client wellbeing, while still being respectful of cultural nuances. The ASEAN Spa Services Standard deals with the following seven essential elements of professional spa operations: Place, Service, People, Product, Equipment, Management, and Environment. It is important to note that this standard does not cover decisions that correspond to the medical profession.

**ASEAN Public Toilet Standard** has the objective to ensure the quality, comfort, safety, and proper waste management of public toilets in general at touristic destinations within the ASEAN Region. The ASEAN Public Toilets Standard is
divided into four main criteria which recommend how a public toilet should be maintained: Design and Environmental Management System, Amenities and Facilities, Cleanliness, and Safety.

**ASEAN Clean Tourist City Standard** has the objective to provide ASEAN Member States with a tool that will improve the quality of tourism in their cities, increase their marketing competitiveness but also improve the situation of local residents and their livelihood by alleviating poverty. It is also designed to protect the environment thus responding to the impacts of climate change and contributing to the sustainable development of ASEAN cities. The ASEAN Clean Tourist City Standard focuses on tourist cities where there is flow of visitors and where cultural, natural, and/or man-made attractions exist. The seven indicators evaluated in the clean tourist city standard are based on the following: Environmental Management, Cleanliness, Waste Management, Awareness-building about Environmental Protection and Cleanliness, Green Spaces, Health Safety and Urban Safety and Security, and Tourism Infrastructure and Facilities.

**ASEAN Community Based Tourism Standard** has the objective to create quality visitor experiences by showcasing community livelihoods and natural and cultural assets in a presentable, safe, and attractive manner. Community Based Tourism (CBT) is tourism activity, community owned and operated, and managed or coordinated at the community level that contributes to the well-being of communities through supporting sustainable livelihoods and protecting valued socio-cultural traditions and natural and cultural heritage resources. The ASEAN CBT Standard provides umbrella performance indicators for the coordinated management of tourism products offered by communities under the organisation of a CBT Committee, among others: Standards for Community Ownership and Management, Standards for Contribution to Social Well-Being, Standards for Conserving and Improving the Environment, Standards for Encouraging Interaction between the Local Community and Guests, Standards for Quality Tour and Guiding Services, Standards for Ensuring Quality Food and Beverage Services, Standards for Ensuring Quality Accommodations, and Standards for Ensuring the Performance of (In-Bound) CBT Friendly Tour Operators (FTO).

Furthermore, in order to ensure the sustainable development of tourism in the region in the near future, ASEAN is currently implementing the ASEAN Tourism Framework on responding to climate change. Climate change is an increasingly critical issue affecting tourism development and management worldwide. A small difference in climate makes a big difference for tourism as extreme heat, heat waves, tropical cyclones, rising seas, and heavy precipitation adversely affect the choice of tourism destinations. Climatic conditions define the length and quality of tourism seasons and play a major role in destination choice and tourist spending.

In further improving the quality services of tourism sector, ASEAN has adopted a Mutual Recognition Agreement (MRA) on tourism professionals that will increase the equality of tourism human resources and will facilitate the mobility of tourism professionals within the region using the ASEAN Minimum Competency Standards for Tourism as the basis.
Progress

The ASEAN Quality Tourism Working Group is currently in the process of finalising those tourism standards including capacity building for auditors and pilot testing for the above standards to facilitate their completion by 2015.
Fresh Fruit and Vegetables

The ASEAN Good Agricultural Practice (ASEAN GAP) standard is a voluntary standard to prevent risks to food safety, produce quality, the environment, and workers’ health associated with the production, harvesting and post-harvest handling of fresh fruit and vegetables in ASEAN.

The ASEAN GAP will harmonise the national GAP programs of Member States. The development of an internationally recognised GAP standard will facilitate trade between ASEAN countries and exports to global markets, improve viability for farmers, help sustain a safe food supply and protect the environment.

Standards

ASEAN Good Agricultural Practice standard (ASEAN GAP)

Progress

ASEAN GAP was endorsed by the ASEAN Ministers of Agriculture and Forestry (AMAF) in November 2006 and was formally approved as a voluntary standard for good agricultural practice in Member States.

It covers four modules: food safety, produce, environment, and worker’s health, safety and welfare.

Indonesia, Malaysia, Philippines, Singapore, and Thailand already had national GAP programmes before the formal adoption of ASEAN GAP as a regional standard, and are currently harmonising them with ASEAN GAP.

Brunei Darussalam and Viet Nam have fully adopted the standard, with minor revisions taking into account unique situations in their countries. Cambodia, Lao PDR and Myanmar are in the process of developing their national GAPs.

Moving ahead, the Member States are now initiating the development of certification and accreditation mechanisms to promote ASEAN-GAP among stakeholders. The certification focus should be on the implementation of the food safety module at farm level, taking into consideration that the food safety aspects laid out by ASEAN-GAP are critical, especially in facilitating intra and extra ASEAN trade.

Related Information

ASEAN has developed standards for a number of horticultural produces and food crops to ensure high quality of the commodities and to protect consumer health, as well as to facilitate trade. More than 800 ASEAN Maximum Residue Limits (MRLs) of commonly used pesticides for widely traded crop products had also be established and will be adopted as part of national regulatory framework.
Shrimp and Aquaculture Products

The overall goal here is to support the AEC by enhancing the competitiveness of the shrimp and aquaculture production of the Member States.

As guided by the AEC Blueprint, the ASEAN Good Aquaculture Practices (ASEAN GAqP) will focus on the promotion of trade inside and outside the region, improving competitiveness, quality assurance, and ensuring safety standards for seafood products. The development of suitable ASEAN quality assurance standards based on GAqP requirements is essential in establishing internationally recognised standards which can be used by ASEAN countries and, in turn, contribute to better trade facilitation and sustainable development of the sub-sector.

The ASEAN GAqP is primarily focused on the value chain approach of fish production at farm level and will avoid dealing with post-harvest processing aspects.

It will include the important commercial aquaculture commodities of each member state, farming activities from broodstock development and management, and hatchery and nursery production, to increase farm production, harvest and handling procedures.

Standards

ASEAN Good Aquaculture Practices (ASEAN GAqP).

Progress

Project for the Establishment of ASEAN GAqP is planned to be implemented within 3 years, until 2015. Within 2013 – 2014, the expected outcomes are including: i) ASEAN GAqP Guidelines for Food Fish, ii) the Inventory and Review of Aquaculture Production Standards, Regulations and Related Practices in the ASEAN Region and Reference to Important International Standards used in the ASEAN Region, and iii) Strategic Plan 2014 – 2015 for ASEAN GAqP.

The ASEAN GAqP Guidelines for Food Fish serves as the guidance document for the AMS as the point of harmonisation of the GAqP in Southeast Asia countries, in particular for the value chain approach of fish production at farm level. Following to the completion of activity in 2013-2014, implementation of GAqP in national level is currently under the preparation. The planned activities until end of the 2015 will cover on i) capacity building programmes and publication of ASEAN GAqP and ii) ASEAN GAqP Certification and Accreditation System.
Livestock and Livestock Products

The agriculture sector remains the backbone and dominant sector of the ASEAN community in terms of the large workforce it employs and its contribution to Member States gross domestic product (GDP). The AEC Blueprint identified means for the agriculture sector to enhance competitiveness through the improvement of ASEAN standards for agriculture to be on a par with international standards. This works hand-in-hand with the objective of ASEAN cooperation in food, agriculture, and forestry to formulate and implement regional cooperation activities in enhancing international competitiveness of food, agriculture and forestry products to further strengthen food security in the region.

Food safety is an increasing concern regionally and globally, both in terms of its health impacts and its economic and political implications.

Food safety should be addressed throughout the food chain, from production to distribution or from the farm to the table. This requires close collaboration and cooperation between all stakeholders throughout the food chain, with clearly defined jurisdiction, responsibilities and cooperation mechanisms.

Different Member States are at different levels in terms of food safety management and administration.

With growing global awareness on food safety and quality, ASEAN Good Animal Husbandry Practices (ASEAN GAHP) is a key policy in ensuring the production of quality meat and meat products in the region and sustainable development in the sub sector.

Therefore, farmers should aim to achieve internationally-accepted standards in livestock production and animal disease control programmes. As such, a suitable ASEAN GAHP, based on international quality standards, is essential.

Standards

ASEAN Good Animal Husbandry Practices (ASEAN GAHP).

Progress

As one of the tools to facilitate intra-ASEAN trade, ASEAN GAHP will ensure livestock and livestock products are safe for all consumers in the region and this will contribute to better trade and sustainable development of the sector.

ASEAN GAHP was developed based on the shared features of existing national GAHPs and international GAHP. The standard was endorsed by the ASEAN Ministers of Agriculture and Forestry (AMAF) in September 2014 with specific focus on the food safety aspect of Broilers and Layers. Other modules were still under development.
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Website: www.isunvera.com

NATURAL FOOD
Office Address: Jl. Mesjid At Taqwa, Jatisampurna, Jatirangga, Bekasi, Indonesia
Tel.: +6242 26923 / Fax. +6242 804447
Email: rira@centrin.net.id
YUASA FOOD BERKAH MAKMUR
Office Address:
Jl. Dieng Km. 3,5 Krasak, Mojotengah, Wonosobo, Central Java, Indonesia
Email: ordercarica@yahoo.com
Website: www.yuasafood.carica.com

MILK JOY CORPORATION (MILK AND DAIRY PRODUCTS)
Office Address:
Brgy. Bolbok, Lipa City, Batangas
Tel.: +6343 756 5362, 784 1207
Email: bac_mck@yahoo.com

HAYE BATIK PEKALONGAN
Office Address:
Kradenan, Gg. 2 No.42B, South Pekalongan, Central Java
Tel.: +6228 54410157
Email: haye_batik_pkl@yahoo.com
Website: www.hayebatik.co.id

PT REKADAYA MULTI ADIPRIMA
Office Address:
Alt. Cibubur - Cileungsi JI. Ciangsana Raya No. 55, Ds. Nagrak Gunung Putri, Bogor, West Java
Tel.: +6218 232888,
Fax.: +6218 2484072 / +6218 231774
Email: rekadayamultiadiprima@rocketmail.com;
rosalina_rma@yahoo.com

LAO PDR

STATE COMMERCE FOOD STUFF ENTERPRISE BOLIKHAMXAY PROVINCE (State Enterprise Company)
Office Address:
13 South Road, Sivilay Village, Paksan District, Bolikhamxay Province, Lao PDR
Tel.: +856 54 212383
Fax: +856 54 212383

DAO HEUANG GROUP CO., LTD.
(COFFEE)
Office Address:
Company’s Address:
Hatsady Village, Chanthabuly District, Vientiane Capital, Lao PDR
Tel.: +856 21 241 1666
Fax: +856 21 424666
Email: sisouphonh@yahoo.com

SINOUK CAFÉ LAO (COFFEE BEANS)
Office Address:
Km 9, Thadeu Rd, Somsanouk Village, Hadxayfong District, Vientiane Capital, Lao PDR
Tel.: +856 21 312150, 315545
Email: sinouk@laopdr.com

MEKONGLAO-EXPORT-IMPORT CO.; LTD.
Company’s Address:
123, Nongbone Rd, Naxay Village, Xaysettha District, Vientiane Capital, Lao PDR
Tel.: +856 21 413455
Fax: +856 21 413457
Email: info@mekonglao.com / kong_exim@yahoo.com
BURAPHA AGRO-FORESTRY CO., LTD
Company’s Address:
Burapha Agro Forestry Co., Ltd
Kaysone Phomvihane Rd 46,
Vientiane, Lao PDR
Tel: 020 55515937, 021 451841-2
Fax: 021 451844
Website: www.buraphawood.com

LAO AGRO 2000 CO., LTD
Company’s Address:
Ban Naxay, Xaysettha District,
Vientiane Capital, Lao PDR
Tel: +856 21 414 224, 21 414 841
Fax: +856 21 417 102
Cell: +856 50 5550 2796, 20 9880 0229
Email: lao.agro2000@gmail.com

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AGRICULTURAL CHEMICALS (M) SDN. BHD.
Office Address:
962, Lrg. Perusahaan 8,
Taman Perindustrian Perai, 13600
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Fax: +604 390 5703
Email: info@agrichem.com.my
Website: http://www.agrichem.com.my

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Website: http://www.agromahligai.com

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Website: http://www.barformula.com

CCM FERTILISERS SDN BHD
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Fax: +603 2612 3999
Website: http://www.ccemberhad.com

CYMAX INDUSTRY SDN. BHD.
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50100 Kuala Lumpur Malaysia
Tel: +603 2698 8135 (5 lines)
Fax: +603 2693 8716
E-mail: cymaxorg@cymax.com.my
Website: http://www.cymax.com.my

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47500 Subang Jaya Selangor
Malaysia
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Fax: +603 5022 2263
Email: sales@farmcochem.com.my
Website: http://www.farmcochem.com
HANNAN CORPORATION SDN BHD
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Hannan Corporation Sdn Bhd
33 - C, Jalan Suarasa 8/3,
Lake Valley Town Park 1,
Bandar Tun Hussein Onn, 43200
Cheras,
Selangor Malaysia
Tel: +603 - 9076 8134
Fax: +603 - 9076 8135
E-mail: admin@hannan-group.com
Website: http://www.hannan-group.com/

LC MAIZE MANUFACTURING SDN BHD
Office Address:
LC Maize Manufacturing Sdn Bhd
No 15, Jalan Industri Taming Mas,
Pusat Industri Taming Mas, 43300
Seri Kembangan Selangor Malaysia
Tel: +603 - 8964 4455 / 5544 (HL)
Fax: +603 - 8964 5775
Email: enquiry@sweet-corn.com.my
Website: http://www.sweet-corn.com.my

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Office Address:
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Tel.: +603 89258681
Fax: +603 89255013
E-mail: info@myagrigroup.com/
myagrigroup@myagrigroup.com
Website: www.myagrigroup.com

TIARA KESTURI SDN. BHD.
Office Address:
D2-38-1 Jalan Dutamas 2,
Taman Dutamas Cheras
43200 Balakong,
Selangor Darul Ehsan Malaysia
Tel.: 03-9543 2400 / 03-8932 1262
Fax.: 1700 810 182
E-mail: sales@tiarafeedmill.com.my
Website: http://www.tiarafeedmill.com.my

QL FOOD SDN. BHD
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Lot 9120 & 9121,
Jalan Tepi Sungai, 36400 Hutan Melintang, Perak Darul Ridzuan,
Malaysia.
Tel: +605 641 5805 /
+605 641 7994
Fax: +605 641 2257
Email: inquiry@qlfoods.com.my
Website: http://www.qlfoods.com

MYANMAR

U THAUNG WIN RICE MILL TOOLS PRODUCTION
Tel: 95-685584/83

U HLA OO AGRICULTURAL TOOLS PRODUCTION
Tel: 95-681983/684356

GRAND HARVEST
Tel: 95-01-613725

DIAMOND STAR WHEAT POWDER
Tel: 95-01-585108

U TUN MYINT TUN NOODLE
Tel: 95-73009771
<table>
<thead>
<tr>
<th>Company Name</th>
<th>Industry</th>
<th>Address</th>
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<td>DAW KHIN LAY BABY NOURISHMENT</td>
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<td>AUNG THET MAN FISH AND PRAWN</td>
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<tr>
<td>Office Address:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mobile: +673 919 8708177</td>
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<td>AMS EMPLOYEES FRESH FRUITS</td>
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<tr>
<td>Office Address:</td>
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<td></td>
</tr>
<tr>
<td>Mobile: +63 84 400 4732</td>
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<td></td>
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<tr>
<td>MOBILE: +63 918 559 1752</td>
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<tr>
<td>LAO INTEGRATED FARMS, INC.</td>
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<td>(ORGANIC FARMING)</td>
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<tr>
<td>Office Address:</td>
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<td></td>
</tr>
<tr>
<td>Mobile: +63 907 775 8721</td>
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</tr>
<tr>
<td>Email: <a href="mailto:laointegratedfarm@yahoo.com">laointegratedfarm@yahoo.com</a></td>
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<td></td>
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</tr>
</tbody>
</table>
MAGPET AGRO-INDUSTRIAL RESOURCES COOPERATIVE
Office Address:
Daang Maharlika, Kidapawan City
Magpet, North Cotabato
Telefax: +63 64 278 2315
Email: magirco@yahoo.com

MERLO AGRICULTURAL CORPORATION (COFFEE)
Office Address:
032 San Carlos Drive, Mataasnalupa,
Lipa City, Batangas
Tel.: +63 43 756 2340
Fax: +63 43 756 2816
Email: mayen729@gmail.com

SULTAN KUDARAT MUSCOVADO FARMERS AND MILLERS CORP. (MUSCOVADO SUGAR)
Office Address:
Stall #3 Public Market, President
Quirino, Sultan Kudarat
Tel.: +63 64 384 1997
Mobile: +63 917 642 9068,
+63 918 662 0953
Email: skmuscovado@yahoo.com / jucastramuscovado@yahoo.com

TROPICS AGRO INDUSTRIES, INC. (POST HARVEST FACILITIES)
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25 Panganiban St., Naga City,
Camarines Sur
Tel.: +63 54 473 8595, 811 7893
Fax: +63 54 473 0624
Email: kolbi04@yahoo.com

VELOMER POULTRY BREEDER FARM
Office Address:
Kinugotan, Casisang, Malaybalay City,
Bukidnon
Tel.: +63 88 221 2263
Fax: +63 88 221 2112
Email: velomerbreeder@yahoo.com

THAT ONE PIECE ENTERPRISE
Office Address:
Brgy. Lico, San Rafael, 3008 Bulacan
Phone: (632)371.6853 / (632)373.5758 / (632) 952-6034
Mobile: 0922.871.6852 / 0917.526.4861
E-mail: top@pltdsl.net / toplivingent@gmail.com
Website: www.that-one-piece-enterprise.typead.com

TARDO FILIPINAS INC.
Office Address:
Unit 249 Valero Plaza Bldg., 124
Valero St., Salcedo Village 1227
Makati City
Phone: (632) 478.5373
Mobile: (63.926) 597.9254
Fax: (632) 478.5372
E-mail: elizabeth.o@tardo.ph
Website: http://www.tardo.ph/

JM’S AGRICULTURAL MARKETING, INC.
Office Address:
44 Baesa Road, Baesa 1106 Quezon City
Phone: (632) 361.9148 / (632) 361.9368
Fax: (632) 361.9288
Mobile: (63-928) 505.0182
Email: jmsagrimarketinginc.@gmail.com
Website: http://www.jmsagri.en.ec21.com/company_info.jsp

CALATA CORPORATION
Office Address:
Banga I, Plaridel, Bulacan
Phone: (02) 511.1701
Website: info@calatacorp.com
BOUNTY FRESH INC.
Office Address:  
179 M. Ponce St. 134 Caloocan City 
Metro Manila  
Contact Person:  
Tennyson Chen  
Phone: (02) 366.0616  
Website: tgchen@bountyfresh.com.ph

BOBWORKS MARKETING CORP.
Office Address:  
Pakna-an, Mandaue City Cebu 6014  
Phone: (032) 564.3308 / 253.8737  
Fax: (032) 564.3309  
E-mail: bobscons_co@yahoo.com

ARDEN CLASSIC INC.
Office Address:  
Soong II, Mactan, Lapu-lapu City  
Contact Person:  
Jen Elizabeth Siarot (VP- Finance & Mktg.)  
Phone: (6332) 238.5963 / 238.5962 / 495.8328  
Fax: (6332) 495.8328 / 268.6945  
Email: marketing@ardenclassic.com  
Website: www.ardenclassic.com

ARTE CEBUANA
Office Address:  
Agus road, Marigondon, Lapu-Lapu City, Mactan Island Cebu  
Phone: (6332) 420.5008 / 494.0082  
Fax: (6332) 494.0082 / 239.7054  
Email: stoneart@arte-cebuana.com  
Website: arte-cebuana.com

NATURE’S LEGACY EXIMPORT, INC.
Office Address:  
Upper Cogon, 6003 Compostela, Cebu, Philippines  
Phone: (6332) 425.8814 / 425.8399  
Email: info@natureslegacy.com / fely@natureslegacy.com  
Website: www.natureslegacy.com

BON-ACE FASHION TOOLS, INC.
Office Address:  
Bon-ace Complex, Tungkil, Minglanilla, Cebu  
Contact Person:  
Ramir Bonghanoy (President)  
Phone: 273.7888 / 273.7887  
Fax: 273.7889  
Email: info@bon-ace.com / marketing@bon-ace.com  
Website: www.bon-ace.com

ACCESSORIA INC.
Office Address:  
Cor. Bagakay & Tawagan, Tayud, Consolacion, Cebu  
Contact Person:  
Lorelei Rodriguez (President)  
Phone: 424.6551  
Fax: 345.4680  
Email: marketing@accessoriainc.com  
Website: www.accessoriainc.com

CENAPRO CHEMICAL CORP.
Office Address:  
Jagobiao, Mandaue City  
Contact Person:  
Amado Go (Director)  
Phone: 344.0989/ 344.1135/ 273.6202  
Fax: 346.0098/ 346.8826  
Email: amado.cenapro@gmail.com / cenaprochemicalcorp@yahoo.com

AMER TRADING CO., LTD.
Office Address:  
H.Cortes cor Sacris Rd., Mandaue City  
Contact Person:  
Venus Genzon (President)  
Phone: (6332)516.9621 / 516.5448 / 516.0923  
Fax: (6332) 24.8113 / 424.1770  
Email: info@amer-trading.com
PALAYAN CITY CALAMANSI GROWERS ASSOCIATION
Office Address: CDA Bdlg. Singalat, Palayan City
Contact Person: Armando Tengco (President)
Mobile: 0906.428.3642/
0908.519.8925

NOVO ECJANO NOVELTY & CANDLE HOLDERS
Office Address: NE Pacific Mall, Cabanatuan City
Contact Person: Marisa M. Branguelo, (Manager)
Mobile: 0999.480.9221
Email: novecijanonovelty@yahoo.com

NAGAÑOS FARM
Office Address: #545 Mallorca, San Leonardo, N. Eciجا
Contact Person: Jacinto Nagaño (Owner)
Phone: (044)927.9785
Mobile: 0920.951.9912

MUÑOZ SCIENCE CITY FOOD PRODUCTS
Office Address: #1420 Purok 5 Jaime Patricio Compound, Maligaya Basubas
Contact Person: Leticia P. Basubas (Owner)
Phone: (044)456.5755/ 456.5768
Mobile: 0910.803.4265

LINA’S COGON HANDICRAFTS
Office Address: Villa Rosenda, Talugtug, N. Eciجا
Contact Person: Ms.Lina V. Costales (Owner)
Mobile: 0915.959.6854/ 0916.393.5912

KABABAIHANG MASIGLA NG NUEVA ECIJA (KMNE)
Office Address: Ilog Baliuag, Quezon, N. Ecija
Contact Person: Mrs. Vilma Joson (President)
Mobile: 0917.806.1211

CITY OF GAPAN FOOTWEAR MULTI-PURPOSE COOPERATIVE
Office Address: San Lorenzo, Gapan
Contact Person: Danilo Barlis (Chairperson)
Mobile: 0949.817.7883

BETTER COUNTRY COMMUNITY CORPORATION
Office Address: Don Simeon St. San Lorenzo Gapan City
Phone: (044) 486.1354/ 486.6255
Email: missionbettercountry@yahoo.com

RIC-JO INTERNATIONAL ENTERPRISE
Office Address: #846 San Pedro Circle IDI Subd. Severina 18, Parañaque City, Metro Manila
Phone: (02) 824-3905
Mobile: 0947-8939520
Email: joyce_pacheco26@yahoo.com

SL AGRITECH CORPORATION
Office: Sterling Place 2302 Pasong Tamo Extension, Makati City 1231 Philippines
Research Center: Brgy. Oogong, Sta, Cruz, Laguna, Philippines
Phone: (632) 8137.828 loc. 523/532
Fax: (632) 8884.791
E-mail: henrylim@sterlingpaper.com
Website: www.sl-agritech.com
RIZAL DAIRY FARMS
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#5, Magnolia Drive, Beverly Hills
Subdivision, Antipolo-Taytay 192
Phone: (632) 660.21 97
Mobile: (632) 917.820.2109
E-mail: jha@organicfarmingphil.com
Website: www.rizaldairy.com

PAMORA FARMS
Office Address:
Km.396 Garreta, Pidigan,
Abra2806 Philippines
Phone: (632) 811.1580
E-mail: tina@pamorafarm.com
Website: www.pamorafarm.com

LA FRUTERA INCORPORATED
Office: #28 Falcata St., Nova
Tierra Village, Lanang, Davao City,
Philippines
Plantation Site: Paglas Estate, Brgy.
Digal, Buluan, Maguindanao, ARMM,
Philippines
Phone: (632)634.8614
E-mail: scbacani@ultrex.com.ph
Website: www.lafrutera.com.ph

JSJ GOAT FARM
Office Address:
Brgy. Caturay Gerona, Tarlac,
Philippines
Mobile: (632) 918.908.0488 /
(632) 922.818.1488
E-mail: jsjfarm@yahoo.com
Website: www.jsjgoatfarm.co

HARDEST AGROBUSINESS
CORPORATION
Office Address:
#5 Rosemarie Lane, Bgy. Kapitolyo,
Pasig City, Philippines
Phone: (+632) 671.2239
Website: www.harbest.com.ph

GREEN EARTH HERITAGE
FOUNDATION
Office Address:
1723 Dian St., Palanan, Makati,
Philippines 1235
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Website: www.greenearthheritage.org

GEMSUN MARKETING
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COSTALES NATURE FARMS
Office Address:
Brgy. Gagalot, Majayjay, Laguna,
Philippines
Phone: (+6349) 576.3824
Mobile: (+632) 917.544.2023
E-mail: josie.costales@yahoo.com
Website: www.costalesnaturefarms.com

LABO PROGRESSIVE MULTI-
PURPOSE COOPERATIVE (LPMPC)
Office Address:
Brgy. Malasugui, Labo,
Camarines Norte
Phone: (054) 585.2455/
(054) 585.2230
Email: labopmpc@yahoo.com

M.B. DECENA JR. LIVESTOCK
DEALER
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#143 Maddarulug Sur, Enrile, Cagayan
Phone: (078)501.0708
Mobile: 091975.874.4007/
0922.874.7075
Email: miguel_decenajr@yahoo.com
NUTRI-BOOSTER FOOD
PHILIPPINES
Office Address:
949 Zuazola Street, Balangasan
District, Pagadian City
Phone: (062)214.2379
Email: nutriboooster@yahoo.com

DELI FOODLINE
Office Address:
Mabini street, Molave,
Zamboanga Del Sur
Mobile: 0920.905.2024
Phone: (062)225.1373
Email: Joyarao2005@yahoo.com

LAMPARA TRENDS, INC.
Office Address:
12 Vitalez Compound, Brgy., San
Isidro,
Sucat 1700 Parañaque City
Phone: (632) 826.5668/
825.5217/820.1190
Fax: (632) 825.5217/ 826.3265
Mobile: 0918.909.3445
Email: lamparatrends@pldtdsl.net
Website: www.lamparatrends.com

LBR PHILCRAFTS
Office Address:
408 Marine Road, Brgy. Holy Spirit,
1127 Quezon City
Phone: (632) 952.6034
Mobile: 0918.9373228/
917.5373228
Email: lbr_philcrafts@yahoo.com/
lbrphilcrafts@yahoo.com
Website: www.lamparatrends.com

ECHOSTORE
Office Address:
G/F Serendra Piazza
McKinley Parkway, Bonifacio Global
City,
Taguig
Phone: (632) 901.3486
E-mail: echostore@echostore.ph
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FELTA MULTIMEDIA, INC.
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438.1756/913.4884
Fax: (632) 912.7533/ 438.1755
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THAILAND

NOMSOD DAIRY FARM CO., LTD
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88 /29-30 Phatwattana Village County
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nomsood.dairyfarm@gmail.com
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FRUIT TECH CO., LTD
Office Address:
29/2 Moo.2 Khokhwang-Rabohphai
Road.Nongphrong
Sri-Mahapod District Prachinburi
25140 Thailand
Tel.: +66 3720 6333
Fax: +66 3720 6334
Email: jitniyomsin@yahoo.com
Website: www.fruitandplant.com
XONGDUR THAI ORGANIC FOOD CO., LTD
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PORNTHIP (PHUKET) CO., LTD
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SIAM SOUTHERN FOOD LINE CO., LTD
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Fax: +66 7661 7282
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Website: www.kornthong-otop.com

SUNSHINE INTERNATIONAL CO., LTD.
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Telefax: 66 44 519 067
E-mail: ruenmai@yahoo.com
Website: www.ruenmai-baimon.com

VIET NAM

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+84 913 934044;  
+84 633 833 945
Email: info@vinhtientea.com

LTD. THUY HIEN TRADE AND CONSTRUCTION (BLACK TEA, GREEN TEA AND JASMINE TEA EXPORTS)
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+84 2113 548179
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+84 383 853996
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+84 63 3657365; 63.3840304; 63.3657365
Email: binhdienlamdong@gmail.com
TMTM COMPANY LIMITED

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Email: Duytapao1958@gmail.com

HOA SEN LTD.

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PHUOC TIEN GENERAL TRADING LIMITED LIABILITY COMPANY

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Email: tuanphuoctien@gmail.comphuoctien.vn

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Tel: 0573.848197, 0573.848198
Email: dntrangthuy@vnn.vn
Website: ww.trangthuyseafood.com
**YUASAFOOD BERKAH MAKMUR**

**INDONESIA**

The company processes carica fruit from simple and manual technology became masinal production and use machines. For the example: 1. filter cloth was developed using a mixer /extractor and spinner, so the capacity is increased, more efficient. Traditionally water boiling developed to be more efficient by using the quick water boiler machine. The development of production technology through the charging system acceptable to produce hygienic products, quality, production of valuable and gets many by concurrent in form such as carica fruit flesh.

**AWARDS**

Innovation Award that have been obtained for second (2) Last Year:

1. Champion the idea of entrepreneurs KOTRA (KOREA - INDONESIA) in 2013
2. IKM Award Provincial and National level, Central Java Department of Industry and Trade -Indonesia Ministry of Trade in 2011-2012
3. Entrepreneurs achievement in the 21st century, PROFESSIONALS INDONESIA 2010
4. Pro Quality Award, Indonesia Ministry of Cooperative
5. Entrepreneurship Award – the winner of champion hygienic food, PROFESSIONALS INDONESIA- Ministry of Cooperative of Indonesia 2009-2010

**AMRU RICE (CAMBODIA) CO., LTD**

**CAMBODIA**

Founded since February 2011 by investing in rice mill processing factory after a successful business operation under management of Amret Rungroeung Group Limited, AMRU Rice plays the key role as the foreign marketing for rice millers in Cambodia in 2009, while its own factory established in 2010, and finished construction in March 2012. Amru rice is the top 4 rice exporters in Cambodia since 2012 until present.

Amru rice is satisfied with the successful seed multiplication project supported to community, “1 commune, 1 ha seed based” we have started the project since 2012 in Preah Vihear and 2013 in Kampong Cham province with cooperation with local community, department of agriculture, local NGOs and international NGOs IFC/Afd.

At the moment, Amru can secure up to 8000mt per season from the contract farming and become the 2nd rice exporters in Cambodia in 2013.
Cambodia

S-COOL (CAMBODIA) CO., LTD
Company’s Address:
#901, Street 128 Kampuchea Krom, Phnom Penh
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Email: info@scoolfilm.com
Website: www.scoolfilm.com

Thanaleng Warehouse State Enterprise.
(Deposit Imported and Exported Goods)
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Tel.: +856 21 832006, 832008
Fax: +856 21 832117
Email: twse@twselao.com
Website: www.twselao.com

Lao PDR

Laos Freight Forwarder CO., LTD.
Company’s Address:
Km 3, Thadeua Rd, Buengkhayong Village, Sisattanak District, Vientiane Capital, Lao PDR
Tel.: +856 21 313321, 313351
Fax: +856 21 314831
Email: sengdara@laopdr.com

CK Trading Import-Export CO., LTD.
(Retail and Repair Vehicle)
Company’s Address:
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Fax: +856 21 413065
Email: ckwandy@laotel.com / vandyk@ckgroup-laos.com

Indonesia

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Mobile: +628562921254
Email: baluotowork@yahoo.com
Website: www.baluotowork.com

Malaysia

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Tel: 03-7711 6688
Fax: 03-7711 6699
Email: customerservice@abxexpress.com.my
Website: http://www.abxexpress.com.my
AIRPORT LIMO (M) SDN. BHD.
Office Address:
165-1-4 (Ground Floor),
165-2-4 (First Floor),
165, Wisma Mutiara,
Jalan Sungai Besi,
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Tel: +6 1300 88 8989
Email: info@airportlimo.my
Website: http://www.airportlimo.my

INTEGRATED LOGISTICS SOLUTIONS SDN. BHD.
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MKBUMIMAS SDN BHD
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E-mail: mkbumimas@mkbumimas.com
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PHILIPPINES

V-CARGO
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Warehouse #1, Armal Compound, C. Raymundo Ave., Maybunga, Pasig City
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Fax: +63 642 1829
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SINGAPORE

GRIFFIN KINETIC PTE LTD
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Fax: +65 6276 5206
Email: enquiries@griffinkinetic.com
Website: www.griffinkinetic.com
<table>
<thead>
<tr>
<th>Company Name</th>
<th>Office Address</th>
<th>Tel</th>
<th>Fax</th>
<th>Email</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>IM FREIGHT INTERNATIONAL SINGAPORE</td>
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<td>+65 6226 0380</td>
<td>+65 6223 3597</td>
<td></td>
<td><a href="http://www.im-holdings.com">www.im-holdings.com</a></td>
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<tr>
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<td><a href="http://www.globalair.com.sg">www.globalair.com.sg</a></td>
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<td>PAN ASIA LOGISTICS SINGAPORE PTE LTD</td>
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</tr>
<tr>
<td>AEX SHIPPING</td>
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<td>+65 6533 5313</td>
<td>+65 6438 6606</td>
<td><a href="mailto:jacquelyn@aexshipping.com">jacquelyn@aexshipping.com</a></td>
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</tr>
<tr>
<td>R-LOGIC INTERNATIONAL PTE LTD</td>
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<td>+65 6748 4042</td>
<td></td>
<td><a href="mailto:ken@r-logic.com">ken@r-logic.com</a></td>
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<td><a href="http://www.speedmark.com">www.speedmark.com</a></td>
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<tr>
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</tr>
<tr>
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<td><a href="http://www.pil-group.com">www.pil-group.com</a></td>
</tr>
</tbody>
</table>
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Tel.: 08-4-948766969
Fax.: 08-4-37955953
Email: thanhtu.treviet@gmail.com

VIET NAM OMINSU COMPANY LIMITED
Office Address:
Room 602 Housing Tower, 299 Trung Kinh street, Yen Hoa ward, Cau Giay district, Ha Noi capital, Viet Nam
Tel.: 08-4-62698403
Fax.: 08-4-62698435
Email: ominsuvn@gmail.com

ELISE JOINT STOCK COMPANY
Office Address:
No 33 Thai Ha street, Trung Liet ward, Dong Da district, Ha Noi capital, Viet Nam
Tel.: 08-4-39460368
Fax.: 08-4-9460366
Email: support@elise.vn

PHU NHAN NGHIA SILVE-GOLD BUSINESS
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BAO SON INVESTMENT CONSTRUCTION AND TOURISM GROUP JOINT STOCK COMPANY
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50 Nguyen Chi Thanh street, Dong Da district, Ha Noi capital, Viet Nam
Tel.: 043 835 3536
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Website: www.baosongroup.vn
BINH DUONG MECHANIC AND PRECAST CONCRETE COMPANY LIMITED

Office Address:
Dong Anh district, Ha Noi capital, Viet nam
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VIET NAM BOILER JOINT STOCK COMPANY

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27 Team, Dong Anh Village, Dong Anh District, Ha Noi capital, Viet Nam
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VIET NAM- HUNGARY ELECTRIC MACHINE MANUFACTURING JOINT -STOCT COMPANY

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HOA SANG ENGINEERING JOINT STOCK COMPANY

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AMA CO., LTD

Office Address:
Tan Quang Industry Zone-Van Lam District, Hung Yen Province
Tel: 0321 3991960
Fax: 03213 791382
Email: amapart@gmail.com
Website: http://amaparts.vn
MUANSON COMPANY LIMITED
LAO PDR

Muanson Co., Ltd. is the importing and distributing arm of Muanson Group – importer, distributor, manufacturer, exporter and media service provider.

A major turning-point of the company was since 2000 when it first started to import Michelin tyres, rapidly expanded tyre distribution business until it became well-known as a key partner to introduce a new brand and to dramatically expand its sales on this market.

Currently we are distributing 5 major brands of tyres throughout Lao PDR (Michelin, Dunlop, Siamtyre, Vee Rubber and Champion) via a countrywide network of 18 dealers as well as through our own retail shops (MTSC and MSC).

Now the Group’s target is to go beyond and expand into new distribution sectors as an experienced, reliable and efficient partner.

- 2008 – 2012: Sales of Michelin tires grew 20 times through the development and expansion of our dealer network.
- 2009: Opened first Michelin Truck Service Center in Laos.
- 2012: Appointed sole distributor of Bosch Automotive Aftermarket Products.
- 2014: Opened first Michelin Service Center in Laos.

GRIFFIN KINETIC PTE LTD
SINGAPORE

Established in 1988 and having gained a wealth of experience, Griffin Kinetic covers all logistical needs including air and sea freight forwarding, warehousing and distribution services. While the initial emphasis was on the movement of marine spares, experience gained from ship spares logistics has allow it to also provide outstanding service in delivering all genres of cargo.

Over two decades, Griffin Kinetic has built up effectiveness and credibility through outstanding service and critical logistics solutions. Griffin Kinetic has a clientele of more than 2,000 companies, a database of 8,500 vessels globally, and has delivered a cargo throughput of more than 25,000 metric tons annually. Guided by our company vision, mission and promise, we strive to uphold the highest level of customer satisfaction.

Griffin is listed in Singapore SME 1000 Company 2012.
ELECTRICAL AND ELECTRONIC EQUIPMENT
CAMBODIA

HAK LY SE
(Electricity Appliance Peda)
Office Address:
Phnom Penh
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LAO PDR

V & T COMPUTER & O.A PERSONAL ENTERPRISE
(Sale and Service of the Computer and Accessories)
Company’s Address:
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Tel: +856 21 452555, 452666
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Website: http://www.extrabuilt.com
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Factory:
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Website: http://www.joven-electric.com

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YIN HTWE THET ELECTRIC PARTS
Tel: 95-681964/685044

ZAW MYO LIN WIRE
Tel: 95-685646,647

WIN ELECTRIC
Tel: 95-092021046

SHWE PHUK PIN BATTERY
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Fax: (63-32) 255.4560 / (63-32) 346.5897
Email: tfesales@gmail.com
Website: http://www.tfecebu.com/
SHARP (PHILS.) CORP.
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Km. 23 West Service Rd., South Superhighway Alabang, 1770 Muntinlupa City
Phone: (632) 842.1371 / (632) 842.0525 TO 30 / (632) 807.0389
Fax: (632) 842.6071
Website: http://www.sharp.ph/

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Email: sales@myascents.com / info@myascents.com
Website: www.myascents.com

THAILAND

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Tel: +66 2740 1444
Fax: +66 2740 1717
Email: passakorn@coolinspired.com
Website: http://www.coolinspired.com

THAI CENTRAL MECHANICS CO., LTD.
1 Moo 10, Soi Watmahawong, Poochaosamingprai Rd, Samrong, Phrapradaeng, Samutprakarn 10130
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Mobile:+66 81-824-2349
Fax: +66 2399 0365
Email: info@tcm1989.com
Website: www.tcm1989.com

SU THEE UNITED CARBON CO., LTD.
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5 Soi Ramkamhaeng 199, Minburi, Bangkok THAILAND 10510
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Fax: 662-517-6267, 662-517-6269
Email: info@sucarbon.co.th
Website: www.sucarbon.co.th
VIET NAM

QUANG TRI INDUSTRY ELECTRICITY CONSULTANT JOINT STOCK COMPANY
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Fax: 08-4-38525770
Email: info@hanel.com.vn

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Fax: (08) 37505042
Email: info@hongky.com.vn
Website: www.hongky.com

COMTEX CO. LTD.
Office Address:
274B Lạch Tray Street, Ngô Quyen District, Hải Phong
Website: http://www.comtecvn.com
EXTRA-BUILT (M) SDN BHD
MALAYSIA

Extra-Built (M) Sdn Bhd is a pioneer sole Bumiputera in lighting solution provider and dealer of Philips since May 1995. Innovative and intelligent efforts are core value of Extra-Built in order to maintain and survive in the industry for decades. In a driven technology world, Extra-Built has proved that we are supporting the green technology to conserve the natural environment and bring the positive energy back to the world.

Since 1995 the company has been heavily involved with lighting industry and started to upgrade into green technology implementation. From years to years EXTRA-BUILT has produce EXTRALITE (conventional lighting) and being a competent consultancy of lighting solution we involved in R&D of green technology lighting by focusing more in producing our EXTRALED (LED lighting) products. The integrated business model of driven green technology has compelled us in our achievements and as a competent Bumiputera company in Malaysia. This move in response to the country’s encouragement towards economic sectors and SME development programs in this country.

Awards & Activities
- SME Award 2012
- Enterprise 50 Award 2012
- Conference & Exhibition MTDC 2012
- JKR Expo Morib 2012
- Reno Expo Pwtc 2012
- Hari Inovasi KKR 2011
- LIMA 2011

ASCENT SOLUTIONS PTE LTD
SINGAPORE

Ascent specializes in Electronic Cargo Security Tracking System, iSPOT (Integrated Security Portal) is an end to end solution covering hardware involving GPS, GPRS, Satcom and RFID technology; middleware and application portal. iSPOT’s slogan is ‘No Blind Spot’ and it is also the company’s mission in providing affordable, state-of-the-art continuous Electronic Cargo Security and Sensor based Tracking System. Intelligence-driven risk management is one of the cornerstones of the “Customs in the 21st Century” strategy forming the basis of WCO’s forward thinking.

Customs Authority around the World are embarking on the use of electronic security and surveillance devices and iSPOT is the ideal platform to provide secure corridors for the movement of bonded cargo between free trade zones and export processing zones as well as for transit cargo from seaport to the hinterland countries. Ascent has a very close relationship with several Customs of the World including Tanzania Revenue Authority, Kenyan Revenue Authority, Thai Customs, Indonesian Customs, China Customs etc.

Besides Customs Authority, iSPOT is used by Defence Forces to track some of the most advanced military assets like ammunitions, tanks, armour personnel carriers, mobile artillery guns, combat bridging equipments and combat engineering vehicles. It provides an audit trial of the transportation of these military assets from base camps to the theatre of operation or training ground. iSPOT is also used for the surveillance of hazmat cargo; security of bulk liquid tanker used in the transportation of fuel; in anti-piracy, anti-smuggling, anti-counterfeiting of bonded cargoes like cigarettes and alcohol.
E-ASEAN / TECHNOLOGY
**INDONESIA**

**AVEVO DINAMIKA PT.**  
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**Email:** achmad@javan.co.id  
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**LAO PDR**

**EQHO COMMUNICATION LAO LTD**  
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Fax: 1) 088-218288 (Headquarters)
2) 03-58852694 (Branch)
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E-mail: sales@ns.co.th
Website: www.ns.co.th

T-NET CO., LTD.
Office Address: T-131 Moo 9, Suite 311, Thailand Science Park, Phahol Yothin Rd., Klong Nueng, Klong Laung, Pathumthani THAILAND 12120 NET Co., Ltd
Tel: 662 564 7886
Telefax: 662 564 7854
E-mail: info@tnetsecurity.com
Website: www.tnetsecurity.com

COMP TRADING CO., LTD.
Office Address: 719 KPN Tower, 3rd Fl., Rama IX Rd., Bangkapi, Huaykwang, Bangkok THAILAND 10310
Tel: 662-717-1010
Telefax: 662-717-1019
Hotline: 668-1255-1107
E-mail: info@ctc.co.th
Website: www.ctc.co.th

BUZBEBEEЗ CO., LTD.
Office Address: 100/56 Vongvanij Building Complex B, fl.20, Rama 9 Road, Huaykwang, Bangkok THAILAND 10320
Tel: 662-645-0014
Telefax: 662-645-0013
E-mail: support@buzzebees.com
Website: http://www.buzzebees.com/
Contact Person: Miss Nattida Sanguansin
E-mail: nattida@buzzebees.com
DREAMSOFTS OPTIMIZATION LTD., PART.
Office Address:
70 Moo 2, Kham-Sakaesaeng sub-district, Kham-Sakaesaeng district, Nakhon Ratchasima THAILAND 30290
Tel: 668-1264-3240
Mobile: 662-903-0080 ext. 3240, 662-942-8900 ext. 3240
E-mail: dreamsofts@gmail.com
Website: dreamsofts@gmail.com, www.cargooptimizer.com
Contact Person:
Mr. Yuttana Taonok

APPSOLUTESOFt CO.,Ltd.
Office Address:
1017 Soi Nawamin14 (yaek 5), Klongjan, Bang-Kapi, Bangkok THAILAND 10240
Tel: 662-374-1641
Mobile: 668-1776-6559
E-mail: nattapat@appsolutesoft.com
Website: www.afourleaf.com/
Contact Person:
Mr. Nattapat Kittayapison, Director of Sales
e-mail: nattapat@appsolutesoft.com

COMPUTERLOGY CO.,Ltd.
Office Address:
64/3 Moo 1, Surasak, Sriracha, Chonburi, THAILAND 20110
Tel: 663-832-1100
Mobile: 668-1883-9988
E-mail: info@computerlogy.com
Website: www.computerlogy.com/
Application Website:
http://web.socialenable.com/
Contact Person:
Mr. Vachara Aemavat, CEO and Co-Founder of Computerlogy
e-mail: vachara@computerlogy.com;
Tel: 663-821-1100

VIET NAM

SILVER SEA JOINT STOCK COMPANY
Office Address:
No 15 B19 Nghia Tan, Cau Giay
Tel: 0437913858
Fax: 0437563554
Email: bienbachn@silversea.vn

DAI AN SECURITY SERVICE COMPANY LIMITED
Office Address:
No D11, Group 12, Dinh Cong, Hoang Mai district, Ha Noi
Tel: 043.5656776
Fax: 0435656212
Email: daianssc@hn.vnn.vn
BUZZEBEES CO., LTD.
THAILAND

Buzzebees is a unique result of a single inspiration “To create platform that will be used by everyone”. The goal of this platform is to connect everyone together; people to people, corporate to people and small shops to people. With that though in mind, this unique combination of a win-win platform for all parties was created.

Buzzebees is a point-based mobile platform which incorporates e-commerce, privilege and reward based social media integration. This privilege platform for the first time has created an eco-system from our corporate partners in the form of white labelled Buzzebees mobile applications to achieve what all corporates need.

Since launch in December 2012, the system is so effective the Buzzebees platform has grown to over 2 million users in 14 months. It expanded in four countries with over 10 corporate white label partners (customers such as LINE, AIS, Samsung, PTT, Singtel, Samsung Africa) and over 10,000 Marketplace campaigns and growing every day. Since launch Buzzebees has provided over 1 billion points, 1 million redemptions, and given away millions of Baht in prizes. With over 13,000,000 impression per month, and over 150,000 daily unique visitors, Buzzebees has proven itself to be the most cost effective privilege, social platform that create highly engaging user experience. Buzzebees hope to grow to be the largest corporate privilege platform in Southeast Asia.

Buzzebees is No. 1 lifestyle application in Thailand being regularly rated as No. 1 in iTunes and Google Play Store. The platform is very well recognized and has won many award namely, ASEAN ICT Award 2013 among 10 ASEAN countries, Microsoft Partner Award 2013, Thailand ICT Award 2012 and many more. Buzzebees cover end-to-end and a one stop shop solution for your business and can be categorized into 5 major sectors namely:

- M-Commerce platform
- Buzzebees E-Commerce solution
- Online Media
- Online Survey
- Corporate Fulfillment

EQHO COMMUNICATION LAO LTD
LAO PDR

EQHO (pronounced /’eko/) is a leading provider of multilingual and multicultural communications solutions, with a special focus on Asian language services.

For almost 20 years, EQHO has been successfully enabling corporations worldwide to transcend cultural and linguistic barriers by providing a comprehensive range of high-quality, cost-effective localization solutions. We have delivered thousands of complex localization projects in various disciplines across multiple languages to corporate clients in key vertical markets located throughout Asia, Europe, the Middle East, and the Americas.

Whether you are an Asian company looking to adapt communications for Western markets, or a US or European based company looking for in-house linguistic, engineering or multimedia expertise in the often difficult and confusing world of Asian languages and cultures, EQHO can help bridge.
FISHERIES
BRUNEI DARUSSALAM

DYG ANIFASA ENTERPRISE
Postal Address:
P.O.Box 283, Muara BT1128
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Tel: +673 2670044; +673 8777186; +673 8639439
Fax: +673 4260068

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Lot No. 31236, Simpang 53,
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Gadong BE1188, Negara Brunei Darussalam
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Fax: +673 2652997

H.Z. AZAM
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No.55A-55, Kampong Bunut
Jalan Haji Alus, Negara Brunei Darussalam
Tel: +673 272804-5; +673 2651255
Fax: +673 2770786

HAJI SALLEH BIN DULLAH &
ANAK-ANAK COMPANY
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Muara District, Brunei Darussalam
Tel: +6738888034

LYNDON TRADING
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Negara Brunei Darussalam
Tel: +673 8983789
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SEIWA CORPORATION SDN BHD
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BE1718, Negara Brunei Darussalam
Tel: +673 2770376
Fax: +673 2774082

SEMAUN MARINE RESOURCES
SDN BHD
Office Address:
No.6, Simpang 573,
Kampong Kuala Tutong TA334
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Tel: +673 2770569; +673 2770461
Fax: +673 2770496
Email: sseafood@brunet.bn

SEAFAME MARKETING
Postal Address:
P.O.Box 65
MPC Old Airport Road
Bandar Seri Begawan BB3577
Negara Brunei Darussalam
Tel: +673 2262350
Fax: +673 2262350
Email: seafame@brunet.bn

TUAH MAJU MULTIFOOD SDN BHD
Office Address:
Pengkalan Sibabau Prawn Breeding
Site Phase I, Brunei Muara District
Brunei Darussalam
Tel: +6738745246
Fax: +6732793728

SERI PEKATAN SDN BHD
(Processed Food)
Office Address:
Q22, Perindustrian Lambak Kanan
Barat, Berakas BB1714,
Negara Brunei Darussalam
Tel: +673 2392088; +673 8621886
Fax: +673 2640155
SYARIKAT MARIMIN & ANAK-ANAK  
(Processed Food)  
Office Address:  
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Beribi, Gadong  
Brunei Darussalam  
Tel: +673 2425825  
Fax: +673 2425826  
Email: marimin@brunet.bn / smarimin@hotmail.com

MINI PLANT SAUGI (BAJI ATI COOPERATIVE)  
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Jl. Lamelleng No. 42, Bojo Baru  
Pangkajene Kepulauan  
Tel: +62 410 231 3998

USAHA SALIHAH COMPANY  
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Mara Fishery Landing Complex,  
Brunei Muara District, Brunei Darussalam  
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Fax: +6734237378

KWT TUNAS BARU  
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Subdistrict Kumpeh Ulu Regency of  
Muaro Jambi Prov. Jambi  
Mobile:+62 852 7937 2228,  
+62 813 1096 1612  
Website: http://abonpatin.blogspot.com

TOBA SURIMI INDUSTRIES PT.  
(FISH IN POUCH)  
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Medan II, North Sumatera 20371  
Tel: +62 61 687 1022  
Fax: +62 61 687 1007  
Email: gindia@nusa.net.id  
Website: www.tobasurimi.com

INDONESIA

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Tasikmalaya, West Java

SYARIAH AL IKHLAS KSU  
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Pangkajene Kepulauan  
Tel: +62 410 231 3998  
Mobile:+62 813 5234040

CRISELDA’S FOOD PRODUCTS  
(Dried Shrimp and Fish)  
Office Address:  
Aparri, Cagayan  
Contact Person:  
Ms. Criselda T. Alzaga,  
Manager/Owner  
Tel: +63 927 505 0245

HARAPAN GALESONG COOPERATIVE  
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Desa Bontomerang, Galesong Selatan, Regency of Takalar, South Sulawesi  
Mobile:+62 852 5577 6867

PHILIPPINES
A & J AMAGAN SEAFOODS AND MARINE PRODUCTS
Office Address:
DOLE Compound, Calumpang, General Santos City 9500 South Cotabato
Tel: +63 83 533 2810, 380 1156
Fax: +63 83 380 1155

AMANDA’S MARINE PRODUCTS
Office Address:
Villa Carolina Subd. Pto. Rivas, Balanga Bataan
Tel: +63 47 237 1154, 791 6191

ANJO FARMS, INC.
Office Address:
Barrio Sabangan, San Fabian, Pangasinan
(Plant Site)
1610-A Singalong St., Paco, Manila
Manila Office)
Tel: +63 2 523 5150
Fax: +63 2 526 7612
Email: info@anjofarms.com
Website: www.anjofarms.com

AQUARINA BIOSCIENCE VENTURES
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Purok Matibay, Brgy. Sta. Cruz, Koronadal City
Contact Person:
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+63 917 499 4790
Email: Bienmanzares@yahoo.com

MONTAÑO FOODS CORPORATION
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Tel: +63 65 212 2737, 212 4376
Fax: +63 65 212 4376
Email: Stephen_mfc@yahoo.com

NOEL AQUAFARM
Office Address:
Mike-Len Supermart & Bakeshop,
Bagong Daan St. Plaza, Wawa, Abucay, Bataan
Tel: +63 47 237 3875, 461 2592
Fax: +63 237 3875

TITA ROSA FOOD PRODUCTS
(Bottled Sardines)
Office Address:
Langatian, Roxas, Zamboanga del Norte
Contact Person: Rosa R. Lim, Owner
Tel: +63 65 908 1213
Fax: +63 65 212 2525
Email: titarosafoodproducts.com
Website: www.titarosafoodproducts.com

ZARAGOSA FOODS CORPORATION
Office Address:
Lubing Ogis, Dipolog City
Tel: +63 65 212 7438
Email: zaragosafood@pacific.net.ph

MCPI CORPORATION
Office Address:
Br. Tugbungan, Consolacion, Cebu
Contact Person:
Maximo A. Ricohermoso (President)
Phone: 345.2751/345.2749
Fax: 345.2749/345.27400
Email: genie@mcpicarrageenan.com / rico@mcpicarrageenan.com
Website: www.mcpicarrageenan.com
THAILAND

VIYA CRAB PRODUCT CO., LTD.
Office Address: Viya InterCrab 2003 Co., Ltd. 75/2 Moo 2, Phum Riang, Chaiya, Surat Thani THAILAND 84110 Tel: 66 77 754 883 to 4, 668 1970 4560 Telefax: 66 77 454 885 E-mail: jae0011@viyacrabproducts.co.th jae0011@hotmail.com Website: www.viyacrabproducts.co.th Contact Person: Mr.Thawatchai Phunchuay (Sale and Marketing Manager)

VIET NAM

LTD. HAI VUONG (IMPORTING AND EXPORTING SEAFOOD)
Office Address: Block B, Road No. 1, Suoi Dau industrial zone, Cam Lam district, Khanh Hoa Tel: +84 5 8374 3333; +84 5 8374 3336 Email: info@haivuong.com Website: http://haivuong.com.vn

JSC. KIEN HUNG (EXPORTING SEAFOOD EXPORTS, FISH MEAL PROCESSING - RAW MATERIALS FOR ANIMAL FEED, POULTRY AND AQUACULTURE)
Office Address: 14A, Tan Dien Village, Giuc Tuong commune, Chau Thanh, Kien Giang Tel: +84 77 3912128; +84 77 3912988 Email: Kihusea_vn@hcm.vnn.vn Website: www.kihuseavn.com

JSC. TRUONG PHU
Office Address: 189 Pham Van Dong Street, Vy Da, Hue City Tel: +84 54 2211587; +84 54 3897587 Email: truongphu@gmail.com

JSC. VIET AN
Office Address: Highway 91, Hamlet Thach An, My Tho Ward, Long Xuyen City, An Giang Tel: +84 763 932258; +84 763 932554 Email: info@anvifish.com.vn Website: http://www.anvifish.com

JSC. CUU LONG SEAFOOD
Office Address: No 36 Bach Dang, Ward 4, Tra Vinh City, Tra Vinh Tel: +84 74 3852321/ +84 74 3852078 Email: ctythuysan cuulong@hcm.vnn.vn Website: http://www.cuulongseapro.vn

JSC. CON DAO SEAFOOD
Office Address: No 40 Le Hong Phong street, Ward 4, Vung Tau City Tel: +84 64 3839914; +84 64 3839360 Email: Coimexcocty@hcm.vnn.vn Website: http://www.coimexvn.com

JSC. BINH AN SEAFOOD
Office Address: Lot 2. 17 Tra Noc 2 Industrial Park, Phuoc Thoi Ward, O Mon, Can Tho City Tel: +84 710 6251400; +84 710 6251409 Email: Bianfishco@vnn.vn Website: www.bianfishco.com
LTD. VIET TRUONG
Office Address: Vinh Niem Industrial Complex, Hai Phong
Tel: +84 913 241631; +84 31 3742563; +84 31 3870337
Email: viettruongcoltd2006@gmail.com

NAM CAN SEA PRODUCTS IMPORT AND EXPORT JOINT STOCK COMPANY
Office Address: 3 San Bay St., Nam Can commune, Ca Mau
Tel: +84 7803 877146; +84 7803 877247
Email: sales@seanamico.com.vn

JSC. NHAT HOANG SEAFOOD (PROCESSING SEAFOOD PRODUCTS FOR EXPORT)
Office Address: Fisheries Industrial Zone Tho Quang, Son Tra, Da Nang
Tel: +84 5113 942 050; +84 5113 812 009
Email: nhseafood@dng.vnn.vn

LONG SINH LIMITED COMPANY (AQUATIC VETERINARY MEDICINE, AQUATIC FOOD & FOLIAR FERTILIZERS)
Office Address: 37 Hoang Van Thu St., Nha Trang city, Khanh Hoa
Tel: +84 583 743555; +84 583 743888; +84 583 743999; +84 583 743557
Email: lsc@longsinh.com.vn

NHAT HOANG FISHERIES JSC.
Office Address: Da Nang IZ, Son Tra District, Da Nang City
Tel: +84 511 3924049
Fax: +84 511 3924051
Email: nhseafood@dng.vnn.vn

HAI VY PRODUCTION AND TRADE LTD.
Office Address: 167 Nui Thanh Street, Hai Chau District, Da Nang City
Tel: +84 511 3662555
Fax: +84 511 3662556
Email: havyco@havy.com
Website: www.havy.com

DUY DAI LTD.
Office Address: 10th Floor, 77 Nguyen Du Street, Da Nang City
Tel: +84 511 3898777
Fax: +84 511 3887555
Email: tuliem@duydai.com.vn
Website: www.duydai.com.vn
AWANG HAJI OTHMAN BIN HAJI SALLEH
BRUNEI DARUSSALAM
Coming from a long line of fishermen, Awang Haji Othman currently has five fibre glass boats equipped with GPS, fish finder or echo sounder. With the equipment and expertise, he manages to haul in fishes almost every day. He also processes his catch to make various seafood products, which has become popular in villages, convenient shops and during expos.
To further expand his fleet, he vowed to continue catching more fishes by purchasing two additional boats.
This Company received the award for Innovative Fishermen and Breeder during the Farmer, Harvester, Livestock Breeder and Fishermen Day in 2013.

TAE NGUAN TAI CO., LTD.
THAILAND
Established for over 45 years, the company is the manufacturer of fish snack such as crispy fish, fish snack and seasoning fish sheet.
The owner started business by selling seasoning fish sheet and crispy fish and he had to find a market in other provinces in order to expand the market. After 30 years of hard work and the business is already settled, we have considered and tried to sell our products via department stores and export to overseas market. We believed that the sell can be controlled easier through these marketing channels.
Currently, it has expanded business lines for other processed agricultural products from local farmers, not only because these products have nutritional benefits but also to promote the export of Thai products through our networking.

Award Winning:
Year 2013:
- OTOP 5 Star product champion award for Crispy Fish BBQ Flavor
- 2013 Prime Minister’s Business Enterprise Award Category Best OTOP Export Recognition from Department of International Trade Promotion, the Ministry of Commerce

Year 2011:
- Certificate of GMP from Intertek
- Certificate of HACCP from Intertek
HEALTHCARE SERVICES
CAMBODIA

CUREWELL INTERNATIONAL CO. LTD
Office Address: #34, Street 208, Sangkat Boeung Raing, Khan Daun Penh.
Tel: +855 23 210 422
Fax: + 855 23 210 490
Email: kirancurewel@gmail.com
Website: www.curewel.co

LAO PDR

AGROFOREX COMPANY
(Production of Aromatic and Pharmaceutical raw material, export oriented)
Company's Address: 43-45 Pierre Morin Rd, P.O. Box: 6682, Vientiane Capital, Lao PDR
Tel: +856 21 215665
Fax: +856 21 222622
Email: chagnaud@laopdr.com

INDONESIA

ANANTA BALI AROMATIC
Office Address: Jl. Pulau Morotai No.80, Dauh Puri Kelod, West Denpasar, Denpasar, Indonesia
Tel: +62361-245668
Email: ananta_bali_aromatic@yahoo.co.id

LAO MEDICAL SERVICE CO., LTD.
LMS
Office Address: (Service, Import-Export Medical Equipment) Km 4, Thadeu Rd, 36/10 Thapalanexay Village, Sisattanak District, Vientiane Capital, Lao PDR.
P.O. Box: 4952
Tel: +856 21 3149445
Fax: +856 21 314794
Email: lms21994@laopdr.com

PT TESENA INOVINDO
Office Address: Jl. H. Jusin No. 43 Susukan Ciracas, East Jakarta 13750, Indonesia
Tel/Fax: (+6221) 8412414, 8401325, 87792140
Email: tesena88@yahoo.com, support@tesena.co.id, eximtesena@yahoo.com

STATE ENTERPRISE FOR PHARMACEUTICAL FACTORY NO 3
Office Address: Km 9, Thadeua Rd, Somvang Tai Village, Hadxayfong District, Vientiane Capital, Lao PDR.
Tel: +856 21 314931
Fax: +856 21 314931
Email: pdc3@laotel.com
MALAYSIA

ANTAMAX MEDISHEET MANUFACTURING SDN. BHD.
Office Address:
No 40 Jalan R1/2
Rawang Integrated Park
48000 Rawang
Selangor, Malaysia
Tel: 03-6093 6606
Fax: 03-6093 7606
E-mail: medisheet@antamax.com.my
Website: http://www.antamax.com.my

BP DIAGNOSTIC CENTRE SDN. BHD.
Office Address:
No. 275, Jalan Raja Permaisuri Bainun (Jalan Kampar)
30250 Ipoh,
Perak, Malaysia
Tel: 05-2559090,
05-2553442,
052418484
Fax: 05-2419226,
05-2426888,
052439196
E-mail: bphq@bphealthcare.com
Website: http://www.bphealthcare.com

DNA LABORATORIES SDN BHD
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B1-3 & B1-4, Block Plasma,
UKM-MTDC Technology Centre,
Univeristi Kebangsaan Malaysia,
43650 Bangi, Selangor, Malaysia.
Tel: +603 – 8925 2700
Fax: +603 – 8925 4700
E-mail: sarah@dna-laboratories.com
Website: http://dna-laboratories.com

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Kawasan Perusahaan MIEL Sungai Lalong,
Sungai Petani
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Tel: +604 - 4481 287/288
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IDEAL HEALTHCARE SDN BHD
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Kawasan Perusahaan Sungai Tukang,
08000 Sungai Petani,
Kedah, Malaysia
Tel: +604 - 422 7775,
+604 - 422 8775
Fax: +604 - 422 6775,
Email: info@idealcare.com.my
Website: http://www.idealcare.com.my/

JAMU MAK DARA SDN. BHD.
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No 333, Lorong Sarawak,
Melawati Urban 1,
Pusat Bandar Melawati ,
53100 Kuala Lumpur, Malaysia
Tel: 03-4106 0299
Fax: 03-4106 4299
E-mail: jamumakdara@gmail.com
Website: http://www.jamumakdara.com

NATURAL WELLNESS HOLDINGS (M) SDN BHD
Office Address:
No.78 Jalan Kilang Midah, Taman
Midah 56000, Cheras, Kuala Lumpur, Malaysia
Tel: +603-9171 5329
Fax: +603-9171 4073
Email.: shahnas@mynaturalwellness.com
Website.: www.mynaturalwellness.com
PERNIAGAAN ORANG KAMPUNG SDN BHD
Office Address:
J-7017 & 7018 Merlimau Industrial Area,
77300 Merlimau, Melaka, Malaysia
Tel: +606-2634927 / 2633322
Fax: +606-2617341
E-mail: poksbd@orangkampung.com
Website: http://www.orangkampung.com

SINAR HAEMODIALYSIS SDN. BHD.
Office Address:
B-5 Blok B Pang sapuri Malim,
Jalan Malim, Balai Panjang,
75250 Melaka, Malaysia
Tel: +606-3354428
Fax: +606-3354436
E-mail: sinardialysis@gmail.com
Website: http://sinarhdu.com

TJ-TYT PHARMACEUTICALS (M) SDN. BHD.
Office Address:
1 & 3, Persiaran Perindustrian
Pengkalan 12, Kawasan Perindustrian
Pengkalan 31500 Lahat, Perak, Malaysia.
Tel: +605-3228766 / +605-3229508
Fax: +605-3210593
E-mail: reis0801@yahoo.com
Website: http://www.tjpharma.com.my

TUD SDN BHD
Office Address:
49-1, Jalan Temenggung 9/9,
Bandar Mahkota Cheras,
43200 Cheras, Selangor, Malaysia.
Tel: +603 9019 0331
Fax: +603 9019 0335
Email: enquiry@tud.my
Website: http://www.tud.my

MYANMAR

U MAUNG MAUNG INDIGENOUS MEDICINE
Tel: 684750/684657

U KHIN MAUNG LAY COSMETIC
Tel: 685854/685705

PHILIPPINES

BELO MEDICAL GROUP
Office Address:
305 Tomas Morato corner Madrinan St., South Triangle
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Website: www.belomed.com

COMMUNITY HEALTH EDUCATION EMERGENCY SERVICES (CHEERS) CORP.
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South Triangle, Quezon City
Philippines 1103
Tel: (+632) 413.9271/ 355.7347/ 413.3531/ 413.3566
Mobile: 0947.8940810/ 0917.2065052/ 0925.8555123
E-mail: cheers_updates@ymail.com
Website: www.cheers.gowideweb.com
CREA 8 INNOV 8 MARKETING
Office Address:
Unit RO6 Santana Grove,
72012 Soreena Drive Corner
Dr. A. Santos Avenue, Parañaque City
Phone:  (632) 828.4572/ 400.3665
Mobile:  0925.5550599/
0917.8525538
E-mail: humanheartnature@gmail.com/
dulzbtp@yahoo.com

FLAWLESS
Office Address:
11th Floor One Corporate Center,
DoñaJulia Vargas Ave.,
Cor. Meralco Ave., Ortigas Center,
Pasig City
Phone:  (632) 584.6807/ 584.6813/
584.7135
Website:  www.flawless.com.ph

GIA SOAP MAKING
Office Address:
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Zamboanga City
Mobile:  0906.651.2495

GIGA NATURAL PRODUCTS
SPECIALIST CORPORATION
Office Address:
16 Lakeview Drive, Pasig City
Phone:  (02)738.9221
Fax:  (02)738.9022
Email:  giganaturally@gmail.com
Website  www.giga.com.ph

SALON DE ALBULARYO
Office Address:
#63 Burgos Avenue, Fatima, Cab. City
Contact Person:
Jennifer Polintan (Owner)
Phone:  (044) 600.4637

SINGAPORE

CLEARBRIDGE BIOMEDICS PTE LTD
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Fax:  +65 6873 0778
Email: johnson@clearbridgebiomedics.com
Website:  www.clearbridgebiomedics.com

ENDOMASTER PTE LTD
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Email: info@endomastermedical.com
Website:  www.endomastermedical.com

HISTOINDEX PTE. LTD.
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MYDOC PTE. LTD.
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Tel: +65 6535 1743
Email: info@my-doc.com
Website: www.my-doc.com

PATHGEN DX PTE LTD
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Tel: +65 6100 8103
Email: sales@pathgendx.com
Website: www.pathgendx.com

SINGAPORE INSTITUTE OF ADVANCED MEDICINE HOLDINGS PTE LTD
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Tel: +65 6737 3867
Email: info@advancedmedicine.sg
Website: www.advancedmedicine.sg

INEX INNOVATIONS EXCHANGE PTE LTD
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Email: info@inex.sg
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SINGAPORE MEDICAL GROUP LIMITED
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Website: www.smg.sg

Q & M DENTAL GROUP LIMITED
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Website: www.QandMDental.com.sg

ALLIANCE HEALTHCARE GROUP PTE LTD
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Fax: +65 6564 6038
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Website: www.alliancehealthcare.com.sg

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Website: www.cordlife.com/sg

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Fax: +65 6278 6135
Email: ym_pan@innoheart.com
Website: www.innoheart.com

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Email: enquiries@transmedic.com.sg
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638117
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THAILAND

BANGKOK DERMATOLOGY CENTER CO., LTD.
Office Address: BRAND “DR. ORAWAN – THE HOLISTIC ANTI-AGING INSTITUTE 1988”
Dr. Orawan – The Holistic Anti-Aging Institute 1988
Bangkok Office: 748 Sukhumvit Rd., (located between Sukhumvit Soi 30/1 and Soi 30), Klong Ton, Klong Toei, Bangkok THAILAND 10110
Tel: 662 661 4431
Telefax: 662 661 4407
E-mail: info@drorawan.com
Website: www.drorawan.com

SIAM NATURAL PRODUCT CO., LTD
Office Address: 319/50 Vibhavadi-Rangsit Road, SamSenNai, PhayaThai, Bangkok, Thailand 10400
Tel: 662-616-2801, 668-1268-5902
Fax: 662-616-2355
E-mail: ad.naturerich@gmail.com, acc.naturerich@gmail.com
Website: www.snowgirljapan.com, www.naturerich.com

VIET NAM

THIEN DUOC COMPANY LIMITED
Office Address: No F3, N5 Str., Nam Tan Uyen industrial zone, Tan Uyen district rural, Binh Duong province
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BAO SON INVESTMENT
CONSTRUCTION AND TOURISM
GROUP JOINT STOCK COMPANY

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50 Nguyen Chi Thanh street, Dong Da
district, Ha Noi capital, Viet Nam
Tel: 043 835 3536
Fax: 043 835 5678
Website: www.baosongroup.vn
BELO MEDICAL GROUP  
PHILIPPINES  

Started in 1990, Belo Medical group has pioneered in so many beauty breakthroughs such as Liposuction, surgical and non-surgical beauty procedures, lasers and more. For 24 years, Belo Medical Group remains the number 1 medical aesthetic ambulatory clinic in the Philippines. Belo Medical Group now has 8 clinics in Metro Manila, 1 clinic in Cebu and more to come in the next few years. In 2007, Dr. Belo was hailed the number one doctor in the world who has performed the most number of Thermage procedures. In 2010 the Belo Medical Group received the Reader’s Digest award for being one of the most trusted brands in 2010. In 2013, Belo Medical Group is the first ambulatory clinic in the country to have been given international accreditation by the National Accreditation Board of Hospitals and Healthcare Providers. This only proves that Belo Medical group is indeed and expert in the industry and offers nothing but the best services.

BANGKOK DERMATOLOGY CENTER CO., LTD.  
THAILAND

Established since 1988, the world-class Holistic Institute and specialized medical center – now known as the Dr. Orawan Holistic Anti-Aging Institute or DOHAI – is dedicated exclusively to skin conditions, cosmetic laser surgery, anti-cancer and anti-aging medicine.

With 24 years of expertise, the award-winning Holistic Anti-Aging Institute has earned the reputation of providing top-notch cosmetic dermatology, holistic care, anti-aging medicine, anti-cancer treatment as well as premium skin care.

Through its professional ethics, innovative technology, state-of-the-art equipment, congenial hospitality and reliable results, Dr. Orawan Holistic Institute shows its commitment to delivering “The Miracle of holistic beauty and the ultimate solution for precious health”.

Award winning included, among others:

- The Masterpiece of the Incredible and Innovative Thai Herbal Product 2011 presented by The Ministry of Industry, Thailand
- The Prime Minister’s Export Awards for the Best Service Provider in Wellness and Beauty 2010
- The Thailand Franchise Standard Quality Award 2009-2012 from the Ministry of Commerce
- The Most Outstanding Medical Center for Health Tourism selected by the Tourism Authority of Thailand 2009-2010
- The Golden Medal for Quality & Service Award 2010 from USA
RUBBER-BASED
Malaysia

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Tasek Industrial Estate,
31400 Ipoh,
Perak Darul Ridzuan, Malaysia.
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Fax: 605-291 8580
E-mail: info@cranberry.com.my
Website: http://www.cranberry.com.my

Getahindus (M) SDN BHD
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Off Jalan Banting, Landpac Industrial
Park,
42000 Port Klang,
Selangor Darul Ehsan, Malaysia
Tel: +60-3-3168 3333
Fax: +60-3-3168 3399
E-mail: info@getahindus.com.my
Website: http://www.getahindus.com.my

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Alma, 14000, Bukit Mertajam,
Penang, Malaysia.
Tel: +604 - 552 1188 (Hunting Line)
Fax: +604 - 552 1182
Email: sales@longcane.net / info@longcane.net
Website: http://www.longcane.net

Maxrubber Industries SDN BHD
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42100 Klang,
Selangor Darul Ehsan, Malaysia
Tel: (+603) 3291 7000 / 6990
Fax: (+603) 3291 2805
Email: mktg@maxrubber.com.my
Website: http://www.maxrubber.com.my

Meditech Gloves SDN. BHD.
Office Address:
Lot 3345, Jalan Permata 1/3,
Arab Malaysia Industrial Park,
71800 Nilai,
Negeri Sembilan, Malaysia
Tel: +606 799 7742 / 7746
Fax: +606 799 7749
E-mail: kristina@mgloves.com
Website: http://www.mgloves.com

Nexrubbertec SDN. BHD.
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Taman Industri Subang,
47510 Subang Jaya,
Selangor Darul Ehsan, Malaysia
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Email: info@nexrubbertec.com
Website: http://www.nexrubbertec.com

Riverstone Resources SDN BHD
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Kawasan Perindustrian Bukit
Beruntung
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Selangor Darul Ehsan, Malaysia
Tel: +603 - 6028 3033 / 3077
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Email: info@riverstone.com.my
Website: http://www.riverstone.com.my
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Johor, Malaysia
Tel: +606 9510988
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Website: http://www.takaso.com

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Sec.26, Hicom Industrial Estate,
40000 Shah Alam,
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Tel: +603 5191 5782 / 5784 / 5785 / 5786
Fax: +603 5191 5788
Email: enquiry@tongyong.com.my
Website: http://www.tongyong.com.my

TOP GLOVE CORPORATION BHD
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Off Jalan Meru
41050 Klang
Selangor Darul Ehsan, Malaysia
Tel: +603 - 3392 1992
Fax: +603 - 3392 1291
Email: topglove@topglove.com.my
Website: http://www.topglove.com.my
MAXRUBBER INDUSTRIES SDN. BHD.
MALAYSIA

Maxrubber Industries Sdn Bhd (MRI) commenced business in Klang, Jalan Kapar Batu 2 on 5th Jan 1989. With a humble beginning, under the leadership Mr Lee Chee Keong, the core business then was mainly focused on rubber moulded products for automotive and industrial uses.

In 1993, with the progress in industrial modernization, an upgraded system of compounding facilities were set up to enhance the manufacturing process as well as production capacity. Equipped with this new production line, MRI then expanded its business to manufacturing of tyre retreading materials.

In its continuous efforts to strive for improvement, MRI had obtained the award of ISO 9001: 2000 in year 2005. As business volume continued to grow, MRI had decided to move to its new 2.2 acres factory in Batu 5, Jalan Kapar, Klang in 2009.
BRUNEI DARUSSALAM

AEWON GARMENT & EMBROIDERY
Aewon Garment & Associates
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Unit 1 & 2, Block D, Industrial Parkland Mulaut Ban 5, Kampong Mulaut BG2121, Negara Brunei Darussalam
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Fax: +673 2670487
Website: www.aewon.com

CAMBODIA

3 SISTERS (CAMBODIA) ENTERPRISE
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Tel: +855(0)23223072
Email: info@3sisterscambodia.asia
Website: www.3sisterscambodia.asia

RS RESIDENCE MONIVONG
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Email: mony.chea@gmail.com

SAE COLLECTION
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Jl. Super Puma IV/02 Komp. Melong Green Garden RT 04/29, West Java
Telp.: +62226000797
Fax: +6222-6000797
Email: sae_collection@yahoo.com

LAO PDR

LAO COTTON STATE ENTERPRISE
Company’s Address:
Khounta Thong Village, Sihkottabong District, Vientiane Capital, Lao PDR.
Tel: +856 51 215840, 251017
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Email: info@laocotton.com
Website: www.laocotton.com

INDONESIA

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Email: martinijava_1@yahoo.com
Website: www.martininatural.com

PUSAKA MERAH PUTIH
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SAE COLLECTION
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Fax: +6222-6000797
Email: sae_collection@yahoo.com
LAO UNIVERSE GARMENT CO., LTD.
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Tel: +856 21 313297, 312723
Fax: +856 21 312723
Email: chanthav@gmail.com

MAICOME THE ART OF AUTHENTIC LAO SILK (Hand Woven Silk)
Company’s Address:
House No. 191-193, Unit 1, Soke Pa Laung Village, Sisattanak District, Vientiane Capital, Lao PDR.
Tel: +856 21 312275
Fax: +856 21 312275
Email: jancome@maicom.com.
Website: www.maicom.com

MALAYSIA

ARMVEX SDN BHD
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34K-1-10, Jalan Wangsa Delima 6, KLSC, Seksyen 5, Wangsa Maju, 53300 Kuala Lumpur, Malaysia
Tel: (603) 4143 7484 / (603) 4142 8485
Fax: (603) 4142 2484
Email: info@armvex.com.my
Website: http://www.armvex.com.my

B.M.O TRADISIONAL (M) SDN. BHD.
Office Address:
No. 13 & 15, Jalan Cahaya 14, Taman Cahaya, 68000, Ampang, Selangor, Malaysia
Tel: 603-9285 6686 / 5686
Fax: 603-9283 0686
Email: info@bmo.com.my
Website: www.uniformsmalaysia.com

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Email: inquiry@meesha-sukira.com
Website: www.meessa-sukira.com

KCt ENTERPRISE SDN. BHD.
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Tel: 03-6257 3468 / 6258 0597 / 6251 4963 / 6241 5372
Fax: 03-62572910
Email: enquiry@kctenterprise.com
Website: www.kctenterprise.com

MAPLE TRICOT INDUSTRIES SDN. BHD.
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No. 168, PTD 3470, KM 9.7, Jalan Besar, Tongkang Pecah, 83010 Batu Pahat, Johor Darul Takzim, Malaysia
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Email: enquiry@mapletricot.com.my
Website: www.mapletricot.com.my
MAROZ TAILORING SDN. BHD  
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26 & 27 Wisma Yakin,  
Jalan Melayu, 50100 Kuala Lumpur  
Malaysia  
Tel:  603-2698 1350  
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Email: maroz@tm.net.my  
Website: www.maroztailoring.com.my

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MYANMAR

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GENERAL ENTERPRISE GARMENT  
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PHILIPPINES

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Website: www.karimadonfashion.com
ALTERATIONS PLUS
Office Address:
3rd Floor Builders Centre Building
170 Salcedo St., Legaspi Village,
Makati
Phone: (832) 893.4507
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E-mail: info@alterations-plus.ph
Website: www.alterations-plus.ph

MALDITA MARKETING SALES, INC.
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Phone: (632) 371.1432/ 376.3698
Website: www.malditastore.com

ONESIMUS
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Website: www.onesimus.com.ph

ROWILDA’S LOOMWEAVING
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Email: dchpina@kalibo-cable.tv

LA HERMINIA PIÑA WEAVING
INDUSTRY
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Phone: (036) 262.3797
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Email: info@laherminiaweaving.com.ph /
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Website: www.waritta.com
Contact Person:
Ms.Waritta Yamprasert ;
E-mail: waritta@waritta.com
COVENANT CO., LTD.
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95, Pech-Kasem Rd., Aom-Noi,
Kratoomban, Samutsakon THAILAND
74130
Tel: 662-840-5711 to 12; 668-6988-4450
Telefax: 662-840-5713
E-mail: chanwit@covenant.co.th
Website: www.hydro-tech.co.th
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Mr. Chanwit Noisong

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AN HUNG JOINT-STOCK COMPANY
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Fax: 0573.822711
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VIET NAM

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Website: http://www.canifa.com
CLIFF INK SDN BHD
MALAYSIA
Meesha Sukira a brand under Cliff Ink Sdn Bhd was incorporated in year 2005. Specializing in textile design with Batik Arts as the main focus of the brand, Meesha Sukira’s strength is in its minimalist contemporary designs, its marketing strategy and its unique exclusive packaging to suit each of the brands unique client’s taste.

At Meesha Sukira, the combination of expressive but minimalist design using the Batik as the main process to produce the highest quality of textile design products is the brand highest priority. It stems from the desire to break away from the predictable mould of patterns and motifs surrounding the Batik textile design. With an instinctive sense of spatial layout and individuality, the use of photography, calligraphy and illustrations typifies the Batik artwork of Meesha Sukira on fabric.

Meesha Sukira plans to develop and branch out into new areas of textile design industry globally. The primary objective is to transform predictable products into dynamic, desirable objects of design through interesting surface design. It’s not just about stylish imagery; it’s about incorporating new technologies with traditional skills whilst maintaining the product line quality by only using best natural fabrics, 100% silk and cotton thus producing only the finest in quality.

TEO GARMENTS CORPORATION PTE LTD
SINGAPORE
Incorporated in 2000, Teo Garments is a vertically-integrated apparel manufacturer and wholesaler specialising in quality knitwear. It OEMs for international brands from USA, Europe, Canada, Australia and Japan and these include Carter’s, JC Penny, OshKosh, Walmart and Adidas. Products range from infant and children’s wear, to casual and fashion wear for women, and active wear for men.

Headquartered in Singapore, Teo Garments has developed business networks in Asia comprising factories in China and Cambodia as well as strong marketing channels in Singapore, Hong Kong and Shanghai.
TOURISM
CAMBODIA

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AL-QUDS TRAVEL SDN BHD
MALAYSIA

AL QUDS TRAVEL is an exciting guide to Malaysia for local and foreigners. It combines the smoothness of travel with the excitement of novelty including air ticket, inbound tours and reservations. As an experienced tour operator, we have handled several large groups ease, smooth and successful events that only we can handle confidently.

AL QUDS TRAVEL SDN BHD is a licensed company under Ministry of Finance for handling Meeting, Incentives, Conference & Exhibitions (MICE), Event Management and Team Building. Apart from inbound, outbound and umrah tour packages, we also provide the best in:

- Air Ticket Reservation
- Visa Application
- Hotel Reservation
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- Meeting, Incentive, Conference, Exhibition (MICE)
- Cruise
- Airport-Hotel Airport Transfer
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RAJAH GROUP OF COMPANIES
RAJAH TOURS PHILIPPINES

Rajah Tours Philippines marks its 41st year in the tourism industry in 2013. The foundation of its success is its quality of service – personalized and each details of the guests’ itinerary given great attention, from transportation to accommodation, from sightseeing to baggage handling and choosing the best restaurants and menus.

Established in 1972 with a modest staff of 5, it has grown into one of the largest tour operators in the country.

With its desire to continuously innovate its product, new tours are being introduced into its brochures which include adventure, heritage, culinary and activity-driven tours which introduces new destinations from the North of Luzon to Central Visayas which is rich in culture, arts and beaches where tourists can enjoy the pristine clear blue waters or choose to laze around on the fine white sands on the beach and get a good tan.

The Rajah Travel online booking tool provides a “one-stop-shop” travel option for travellers. It is user-friendly and provides access to real-time travel information, reservations and ticketing and is linked to various social media sites and live feeds.
WOOD-BASED/ FURNITURE
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EUREKA VIET NAM INTERIOR JONT-STOCK COMPANY
Office Address:
Doai Hamlet, Nam Hong Village, Dong Anh District, Ha Noi capital, Viet Nam
Tel: 08-4-39584442
Fax: 08-4-39584442
Email: cuanhuaeureka@gmail.com
DUY LINH RESTORATION, EMBELLISHMENT AND CONSTRUCTION JSC
Office Address: No. 116A, 14 Dai Phuc Street, Dai Phuc district, Bac Ninh City, Bac Ninh Province
Tel: 0241. 3856 318
Email: congtyduylinhbn@gmail.com

COBA ART GLASS JOINT STOCK COMPANY
Office Address: No. 173 C, Quang Trung Str., Hà Đông Dist., Hà Nầi
tel.: 0912073126 - 0966150086
Email: kinhnghethuat@gmail.com

HUNG LONG LTD., CO.,
Office Address: No 5, A1A Dong Ky industrial complex area, Dong Ky ward, Tu Son town, Bac Ninh Province
Tel: 0913.599.150-0241.3.743.733

KHANH PHUONG HANDICRAFT COOPERATIVE
Office Address: Minh Khoi Commune, Nong Cong Rural district, Thanh Hoa Province
Tel: 0373 837 632 / 0987 312 232

TIEN SON THANH HOA CORPORATION
Office Address: No. 9 Processing Zone of North Bim Son - Bim Son Town - Thanh Hoa Province
Tel: 0983 787878
Website: www.tiensonco.com

ĐONG HUNG TRADE AND PRODUCTION CO., LTD.
Office Address: Chien Thang Hamlet - Van Phuc Village – Ha Đong District – Ha Noi
Tel: 04 33524730/ 01237299185
Email: nghiemthuhuong_silk@yahoo.com.vn

VIET ART OF EMBROIDERY JSC (THEU VIET)
Office Address: No 6, Bach Đang, Van Phuc ward, Ha Đông District, Ha Noi
Tel: 0437 890 4367
Email: theuviettv@gmail.com

LY BAO MINH PRODUCTION TRADING JOINT STOCK COMPANY
Office Address: 1 Trinh Quang Nhi, ward 7, district 8, HCMC
Tel: 3859 4139
Fax: 3859 4140
Email: info@lybaominh.com
Website: www.lybaominh.com
PKK LAO FURNITURE FACTORY LTD.
LAO PDR
PKK Lao Furniture Factory Co., LTD was established on 2004 PKK with the aim to be number one in Laos for manufacture and exports of the quality products.
The company supply domestic and export sales of wooden furniture abroad, production orders, production and interior building to the needs of customers. Domestic clients include ICT Center, Ministry of Education & Sports (MOES), Teacher Training Colleges, National University of Laos, Ethnic School. PKK also exports to China, India, Japan and Thailand.

BETIS CRAFTS INC.
PHILIPPINES
In the early 70s, Betis Crafts Incorporated (BCI) started out as a small family business at Betis, Guagua, Pampanga. It was then JB Woodcrafts; the letters J and B stand for Jose Bituin, the father and founder of the Betis Crafts family. The first biggest break of the family business came in 1986 when they joined the Furniture Show sponsored by the United Nations Development Program (UNDP) and Al de Lango of the Product Development and Design Center of the Philippines (PDDCP) at High Point, North Carolina. Mrs. Bituin only showed one item, a buffet table with very simple carvings. But she was able to catch the attention of world known companies like Paul Maitland-Smith, Hickory Chairs, Casa Blique and Harden Furnitures. Immediately after the establishment of the new plant and machineries, incorporating the business became its top priority in 1990. JB Woodcrafts was incorporated with a new name Betis Craft, Incorporated. JB Woodcrafts was made into a trading company JB Woodcrafts Trading.
For more than 30 years, Betis Crafts incorporated continuously engage in innovative ways to improve its product lines. It stays vigilant with its mission to the community, by providing jobs to the local town people of Pampanga and Tarlac and to the industry itself, by helping to promote the furniture products of other small exporters.
OTHER SECTORS
FOOD AND BEVERAGES

BRUNEI DARUSSALAM

T.L.T. ENTERPRISE (Processed Drinking Water)

Office Address:
Unit 16, Kawasan Perindustrian Lambak Kanan Barat, Berakas Link Road, Bandar Seri Begawan BB1714 Negara Brunei Darussalam
Tel: +673 2395822; +673 2393366
Fax: +673 2395826
Email: tltent@brunet.bn

CAMBODIA

ARUN RESTAURANT

Office Address:
#0063 River Rd, Group 2, Slorkram Village, Siem Reap
Tel: +855 12 890 396/
+855 96 788 7788
Email: arunrest2002@yahoo.com
Website: www.arunrestaurant.com

HENG HEANG ENTERPRISE

Office Address:
No. 555, St. 369, S/K Prek Pra, Khan Chamkamorn, Phnom Penh
Tel: +85512647888, +85517656667, +85577988887, +85577567788
E-mail: heng.heanghhe@gmail.com

INDONESIA

ANDALAS MEKAR SENTOSA

Office Address:
Jl. Imam Bonjol Gg. Kelana LK III, Langkapura, Bandar Lampung, Indonesia
Tel: +62721-271104 /
Fax: +62721-271104
Email: aromascjati86@yahoo.com

NGOUY KVENG HENG NOODLES ENTERPRISE

#65E Street 164, sangkat Oreesey II, Khan 7 Makara, Phnom Penh
Tel: 097 5555 885, 012 499 993, 017 45 15 38,
Email: kunnavuthchey@yahoo.com, Kunnavuth.NKHnoodle@yahoo.com, nkhfreshnoodles@gmail.com

THE PALMBOO RESTAURANT

Office Address:
Sra Srang, Angkor Thom, Siem Reap
Tel: +855 12 407 319
+855 17 763 767
Fax: +855 63 965 676
Email: info@thepalmboo.com
Website: www.thepalmboo.com
MALAYSIA

WHITE CAFÉ SDN BHD
Office Address:
Lot 896, Jalan Subang 10
Taman Perindustrian Subang
47600 Subang
Selangor
Tel: +60 3 8061 7470
Fax: +60 3 8061 7471
Email: alysha@oldtown.com.my
Website: www.oldtown.com.my

WORLD PROMINENCE SDN BHD
Office Address:
35, Jalan 31/10A, Taman Perindustrian IKS
Kawasan MIEL, Mukim Batu Fasa 4
68100 Batu Caves Selangor
Tel: +60 3 6187 3961
Fax: +60 3 6187 3924
Email: worldpro98@hotmail.com
Website: www.worldpro-lws.com

CHEK HUP SDN BHD (Food and Beverages)
Office Address:
S.D 2567D, Lot No 34144, 2 1/2 Miles,
Jalan Jelapang, 30020 Ipoh
Tel: +60 5 526 6268
Fax: +60 5 526 4331
Email: chekhup@chekhup.com.my
Website: www.chekhup.com.my

DIAMOND STAR WHEAT POWDER
Tel: 95-01 – 585108

U TUN MYINT TUN NOODLE
Tel: 95-73009771

MYBABO MANUFACTURING CAKE
Tel: 95-425320777

DAW KHIN LAY BABY NOUSRISHMENT
Tel: 95-683021 / 685538

DAW NU NU WIN FISH AND PRAWN
Tel: 95-685053 / 45 / 696

ONE ONE BUN
Tel: 95-685259

SHWE FISH CRACKER
Tel: 95-01-617129

TOP CASHEW NUT
Tel: 95-01-613688

SAN KO KO BISCUIT
Tel: 95-01-617074

AUNG SHWE GROUNDNUT OIL
Tel: 95-684213/042

AUNG THET MAN FISH AND PRAWN
Tel: 95-685320/450/331

ZAW MYO HTET FOODSTUFF
Tel: 95-684770/703

MYANMAR

SHWE KYUN JAM
Tel: 95-09 73055215

(NO.1) BEVERAGE
Tel: 95-01-590175
PHILIPPINES

CORMEL FOODS (PROCESSED FOOD)
Office Address:
54 Andres Castro St., Laoag City, Ilocos Norte
Tel: +63 77 771 6358
Fax: +63 77 792 2120
Email: cormelfoods@yahoo.com

EHJE’S PEANUT BUTTER
Office Address:
B8 Lot 27, Phase 4E Golden City Sta. Rosa, Laguna
Tel: +63 49 502 2130

FOOD ASIA CORPORATION
Office Address:
9/F Page 1 Bldg., Acacia Avenue, Madrigal business Park, Muntinlupa City
Tel: +63 809 0884
Fax: +63 809 8893
Email: rvs@foodasia.com.ph

FOODMAN
Office Address:
Minoyan, Murcia, Bacolod City, Negros Occidental
Tel: +63 34 433 8516, 709 0990, 929 5671

FILBAKE FOOD CORPORATION
Office Address:
50 Osmeña Avenue, Kalibo, Aklan
Tel: +63 36 500 8567
Fax: +63 36 268 5721
Email: filbake@yahoo.com
Website: breadandbutterbakeshop.blogspot.com

G AND B BUKO PRODUCTS
Office Address:
National Highway, Tuao North, Bagabag, Nueva Vizcaya
Contact Person: Mr. Orlando E. Dulay, Owner/Manager
Tel: +63 78 332 2136

GUARANFOOD MANUFACTURING CORP.
Office Address:
Everlasting St., Patria Village, Del Remedio, San Pablo City, Laguna
Tel: +63 49 562 4968
Telefax: +63 49 562 4846
Email: gfm@guaranfood.com.ph

J. EMMANUEL PASTRIES (PILI-NUT PROCESSOR)
Office Address:
Jacana St., Rj Village Haring, Canaman, Camarines Sur
Telex: +63 54 474 5160
Email: jempastries@yahoo.com

LOLA ABON’S DURIAN CANDIES, INC.
Office Address:
#23 San Miguel Village, Matina, 8000 Davao City, Davao del Sur
Telex: +63 82 297 2391

KABABAIHANG MASIGLA NG NUEVA ECIJA (Processed Fruit)
Office Address:
Ilog Baliwag, Quezon, Nueva Ecija
Contact Person: Vilma B. Joson, President
Tel: +63 2 646 3170
Fax: +63 2 931 1297
Email: masiglangminette@yahoo.com
Website: www.masiglaproducts.com
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Office Address:
Patangan Rd., Sta. Filomena, Dipolog City
Contact Person:
Estela O. Reynolos, President
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Email: marapong_corp@yahoo.com

MARY GRACE FOODS INC. (Cakes and pastries)
Office Address:
2985 Mahogany St., United II, Paranaque City
Contact Person:
Estela O. Reynolos, President
Telefax: +63 823 7746, 823 2954, 383 1340
Email: marygracefoods@yahoo.com.ph
Website: www.marygracecafe.com

MCNESTER FOOD PRODUCTS
Office Address:
Mangoes, Mango-by-products (juice, sauces, jam) and calamansi-based products
Brig. San Isidro, Buenavista, Guimaras
Contact Person:
Rebecca Tubongbanua, Owner
Mobile: +63 915 997 6633
Email: mcnester@yahoo.com

MILK JOY CORPORATION (Milk and dairy products)
Office Address:
Brgy. Bolbok, Lipa City, Batangas
Tel: +63 43 756 5362, 784 1207
Email: bac_mck@yahoo.com

ORIGINAL BISCOCHO HSUS
(Sweets and Delicacies)
Office Address:
8 Lopez Jaena, Jaro, Iloilo City
Tel: +63 33 509 2729, 320 8188
Email: jgjjg8888@yahoo.com

ROGER AND BETH PILINUT CANDY
Office Address:
Cagsawa Park, Daraga, Albay
Telefax: +63 54 361 1089 c/o Department of Agriculture
Mobile: +63 918 728 2160

ROSA FOODS, INC.
Office Address:
Linabwan Norte, Kalibo, Aklan
Contact Person: Roselita C. Sauza, Gen. Manager
Tel: +63 36 262 4736
Fax: +63 36 262 1717
Mobile: +63 918 909 6490
Email: rosafoods96@yahoo.com.ph
Website: www.royalbreadhaus.weebly.com

ROYAL BREADHAUS, INC. (FOOD)
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2 Amazon St., Rolling Hills Subdivision, Bacaca Road, Davao City
Contact Person: Vivian E. Sison, President/General Manager
Tel: +63 82 222 2968, 923 713 1305
Fax: +63 82 222 2677
Email: royalbreadhaus@yahoo.com
Website: www.royalbreadhaus.weebly.com

SLERS INDUSTRIES, INC. (Frozen Food)
Office Address:
# 30 Amparo Lim Building, Velez cor. Del Pilar Streets Cagayan del Oro City, Misamis Oriental
Tel: +63 8822 728440
Telefax: +63 88 855 1438
Email: slerfoods@gmail.com / info@slers.com
Website: www.slers.com
WAFFLE TIME, INC. (Food)
Office Address:
Door 4, QHP Bldg, Arsenal Street,
Iloilo City
Contact Person:
Johnny O. Que, President
Tel: +63 33 335 0935, 337 3051
Fax: +63 33 335 0026
Mobile: +63 922 816 3510
Email: customerservice@waffletime.com
Website: waffletime.com

VJANDEP BAKESHOP (Bakery)
Office Address:
57 Plaridel St., Mambajao, Camiguin
Tel: +63 88 387 0491
Telefax: +63 8822 711603
Email: vjandep_bakeshop@yahoo.com

MANOLETTE BAKESHOP
Office Address:
Door 4 Barrios Building National
Highway
Sto. Niño, Panabo City, Davao del Norte
Tel: +63 84 628 8230, 822 7397
Fax: +63 84 628 8230
Email: katheryn_guillen@yahoo.com

RIC & REMY’S BAKESHOP
Office Address:
Marmoleño Cmpd., San Jose Rd.,
Baliwasan, Zamboanga City
Contact Person: Ricardo A. Marmoleño, Owner
Tel: +63 62 991 3895
Fax: +63 62 992 3374
Email: ricardo_marmoleño@yahoo.com

CHOCO-VRON BAKESHOP
Office Address:
#Blk5 Lot 111 Phase 1 Ilang Ilang Street,
Ervinda Village, San Vicente, San Pedro, Laguna
Tel: +63 49 847 8915, 520 0295
Email: chocovronjm@gmail.com

GRACELAND FOOD INDUSTRIES, INC.
Office Address:
Graceland Bldg., Barlin St., Naga City
Contact Person: Grace Dy-Olivan
Tel: +63 54 472 3515
Mobile: +63 908 889 2080
Email: gffi.cmo@gmail.com
Website: www.graceland.ph

BEL MONDO ITALIANO CORPORATION
Office Address:
120 Vernida I Building, Amorsolo Street,
Makati City 1200
Telephone: (632) 814.0800
E-mail: info@novellinowines.com
Website: www.novellino.wines.com

VIKINGS
Office Address:
Building B, Bay the Bay, Seaside Blvd.,
SM Mall of Asia Complex, Pasay City
Phone: (632) 846.3888 / 846.4888 / 846.5888
Website: www.vikings.ph

PHILFOODS ASIA CORP.
Office Address:
2A 2nd Floor Unioil Center
Acacia Avenue, Madrigal Business Park
AlabangMuntinlupa City 1770 Manila
Phone: (632) 846.4646
Fax: (632)809.0884
E-mail: l.mercado@foodasia.com.ph
Website: www.foodasia.com.ph

MANNAHFEST FOOD CORPORATION
Office Address:
Santiago Village, Santiago Rd.,
Divisoria, Zamboanga City
Phone: (062) 984.1119 / 926.4788
Fax: (062) 991.2164
RIC AND REMY'S BAKESHOP  
Office Address:  
Marmoleño Compound, San Jose Rd.,  
Baliwasan, Zamboanga City  
Phone:  (062) 991.3895  
Fax:  (062) 992.3374  
Email: ricardo_marmoleño@yahoo.com

ZAMBO TROPICAL FOODS  
Office Address:  
Ruste Drive, Sta. Maria, Zamboanga City  
Phone:  (062) 991.7623

GINA COLINAYO CAKES & PASTRIES  
Office Address:  
#40 Dr. Perpiña St. Brgy. Mercado Villareal, Samar  
Mobile:  0917.930.1443  
Email: colinayogina@yahoo.com

FILBAKE FOOD CORPORATION  
(Bread & Butter)  
50 Osmeña Avenue, Estancia,  
Kalibo, Aklan  
Phone:  (036) 500.7777 / 268.5721  
Mobile:  0918.9001.974 / 0917.7112.358  
Fax:  (036) 262.3435  
E-mail: Philip.delfin@breadandbutter.ph

PARISTA BDS MULTI-PURPOSE COOPERATIVE  
Office Address:  
Parista, Lupao, Nueva Ecija  
Contact Person:  
Roberto Gaid (Chairperson)  
Mobile:  0917.584.9255

CENTRAL SEAFOODS, INC.  
Office Address:  
1 Mahogany Street, Pilipog, Cordova,  
Cebu 6017 Philippines  
Contact Person:  
Nelson Bascones (President/GM)  
Phone:  (032) 260.0048/260.0049  
Fax:  (032) 266.5060  
Email: ncb@centralseafoods.com  
Website: www.centralseafoods.com

MAGIC MELT FOODS INC.  
Office Address:  
Bangkal, Lapulapu City  
Contact Person:  
Carolyne Go (Proprietor)  
Phone:  (6332) 340.8619/495.8903  
Fax:  (6332) 341.2973  
Email: sales@magicmelt.com  
Website: www.magicmelt.com

THAILAND  
TIP PHAIBOON FOOD (2007) CO., LTD.  
Office Address:  
48 Moo 1, Bang-Chalong, bang-phli,  
Samutprakan THAILAND  
Tel:  662-183-9081  
Fax:  662-183-9082  
E-mail: tipphaiboon.tpt@gmail.com
KHUN NAM CURRY PASTE FACTORY
Office Address:  
149/375, Moo 13, Soi Pacific, Oom-Noi, Kratumband, Samuthsakhorn, THAILAND 74130  
Tel: 662-813-8527 -8  
Fax: 662-420-6964  
E-mail: curry_kingdom@hotmail.com  
Website: www.currykingdomthailand.com

AUNTIE GG CO., LTD
Tel: 668-1834-9370, 668-1707-4749, 662-637-5551-2  
Fax: 662-637-5553  
Email: marketing@auntiegglobal.com  
Website: www.auntiegglobal.com

A&J THAI FRUIT CO., LTD.
Office Address:  
128/1, Moo 7, Srisurat, Damnoensaduak, Ratchaburi, THAILAND 70130  
Tel: 663-225-4424  
Fax: 663-224-1303  
Email: sales@aandjthaifruit.com, thai.coconut@gmail.com  
Website: www.aandjthaifruit.com

COFFMAN INTERNATIONAL CO., LTD
Office Address:  
15/96, Soi Vipavadee 56, Talardbangkhen, Laksi, Bangkok, THAILAND 10210  
Tel: 662-579-8130  
Fax: 662-940-8550  
Email: coffman1963@hotmail.com  
Website: www.coffmancoffee.com

ERAWAN FOOD PUBLIC COMPANY LIMITED
Office Address:  
Panjathani Tower, 16th Floor, 127/21 Nonsee Road, Chongnongsee, Yannawa, Bangkok, THAILAND 10120  
Tel: 662-681-0251-9  
Fax: 662-681-0250, 662-681-0260  
Email: may@erawanfood.com  
Website: www.erawanfood.com

HOK LOK SHEW ENTERPRISE CO., LTD
Office Address:  
60/4, Moo.9, Rama 2 Road, Bangmod, Jomthong, Bangkok, THAILAND 10150  
Tel: 668-6375-6660, 668-7929-0002  
Fax: 662-867-0330  
Email: thanutorn@bwelldrinks.com, hoklokshew@gmail.com  
Website: www.bwelldrinks.com, www.hoklok.com

KHUNKAE KANOMWAN.CO.TH
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84/4 Moo 8, Latlumkaeo-Pathumthani Road, Tambol Namai, Latlumkaeo, Pathumthani, THAILAND 12140  
Tel: 662-979-3151, 668-5160-6098  
Fax: 662-979-3502  
Email: supranee.khunkae@gmail.com  
Website: www.wonkhunkae.com

TAE NGUAN TAI CO., LTD.
Office Address:  
15/19 Moo 5, Soi Suppaisan, Leabklongseewa Rd., Kokkrabue, Muang, Samut Sakorn, THAILAND 74000  
Tel: 663-483-2308  
Fax: 663-483-2310  
Email: taenguantai@gmail.com  
Website: www.taenguantai.co.th
YIMSIAM MARKETING CO., LTD.
Office Address:
123/292 Soi 29, Saimai Rd., Saimai Subdistrict, Saimai District, Bangkok THAILAND 10220
Tel: 668-1806-3556
Fax: 662-996-4461
Email: satayyimsiam@yahoo.com
Website: www.satayyimsiam.com

MIGHTY INTERNATIONAL CO., LTD.
Office Address:
9 Soi Sangkomsongkraw 6, Ladprao, Bangkok THAILAND 10230
Tel: 662-933-1155
Fax: 662-933-0100
Email: office@mighty.co.th
Website: www.mighty.co.th

CHONLAKIJPATANPHOL LTD., PART.
Office Address:
234 Moo 1, Pangpuay, Damnoensaduak, Ratchaburi THAILAND 70130
Tel: 663-226-3513, 668-0599-8129
Fax: 663-226-3118
E-mail: chonlakij@hotmail.com

DAIRYHOME CO., LTD.
Office Address:
100/1 moo11 Payayen, Pakchong, Nakornratchasima, THAILAND 30320
Tel: 668-9801-9988
Fax: 668-1265-0458
Email: dairyhome@gmail.com
Website: www.dairyhome.co.th

EXCEL RICE & PRODUCTS CO., LTD.
Office Address:
70/111 Soi Kheharom Klaol 78, Radphattana Rd., Sapansoong, Sapansoong, Bangkok, THAILAND 10240
Tel: 662-917-3481 to 83
Fax: 662-917-3480
Email: export@thaixcelrice.com, nadiaexcelrice@yahoo.com
Website: www.thaixcelrice.com

N.B. VALUE LINK CO., LTD.
Office Address:
1/49 Grand de Ville Estate, Soi Supapong 1, Srinakarin Rd., Nong Bon, Pravet, Bangkok, THAILAND 10250
Tel: 662-330-9762 to 64
Fax: 662-330-9765
Email: sales@saranjai.com, marketing@saranjai.com
Website: www.saranjai.com, www.thecococool.com

GUAN THAI HENG TRADING CO., LTD.
Thai Coffee Association
Office Address:
1302-6 Song Wat Rd., Samphanthawong, Samphanthawong, Bangkok THAILAND 10100
Tel: 662 225 1961, 662 2211264, 662 222 2501
Fax: 662 225 1962
Email: contact@thaicoffee.or.th
Website: www.thaicoffee.or.th
RAYONG FISH SAUCE INDUSTRY CO., LTD.
Office Address:
Bangkok Branch Office: 236/12 Sathupradit Rd., Yannawa, Bangkok THAILAND 10120
Head Office and Factory:
29 Moo 4 Bangna-Trad T. Tubma A. Muang Rayong 21000
Tel: 66-2-211-5781, 66-2-211-9757
Telefax: 66-2-212-4991
E-mail: wichan@rayongfishsauce.com
Website: www.rayongfishsauce.com

YAKINIKU GIANTS (THAILAND) CO., LTD
Head Office:
39/3 Moo 4, Rotchana Road, Kanhaam, Utai, Phra Nakhon Si Ayutthana THAILAND 13210
Tel: 66-3-533-5223, 66-8185-15561, 66-8001-8885
Email: admin@giants.co.th
Website: www.giants.co.th
www.facebook.com/GiantsYakiniku

CRISPY VEG & FRUIT CO., LTD.
Office Address:
167 Moo.2, Don Kaew, Mae Rim, Chiang Mai THAILAND 50180
Tel: 66 53 120 400; 66 8969 5416
Fax: 66 53 120 401
Email: contact@crispyvegandfruit.com varithn@crispyvegandfruit.com
Website: www.crispyvegandfruit.com

WAYDHNAR CO., LTD.
Office Address:
108 Soi Bang Khunnont 10, Bang Khunnont, Bangkok-Noi, Bangkok THAILAND 10700
Tel: 66 2 424 4565
Fax: 66 2 424 4569
Email: narawatt.dgm@waydhanar.com
Website: www.waydhanar.com

MULLBERY GREEN TEA LTD.PART.
Office Address:
40 Soi Sutthiniwet, Suttisan Rd., Samsennok, Huakwang, Bangkok THAILAND 10310
Tel: 66 274 7050, 66 274 7306 to 7
Fax: 66 274 7053, 66 274 7245
Email: greenteathai@greenteathai.com

ASIA AND PACIFIC QUALItY TRADE CO., LTD.
Office Address:
Bangkok Office: 161/86 Ramindra 8 Yak 1 (Soi Promsuk), Ramindra Rd., Anusavaree, Bangkhen Bangkok THAILAND 10220
Orchard (Trad Province Office): 94/1 Moo 3, Soi Sa-aew, Sator, Khao Saming, Trad THAILAND 23150
Tel: 66 971 9966, 66 39 511 197, 66 1544 6246, 66 8377 7841
Fax: 66 971 9966
Email: info@aporchard.com, info.aporchard@gmail.com
Website: www.aporchard.com

CHOKDEE RESTAURANT CO., LTD.
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6/88 Soi Lad Praw 25, Lad Praw Rd., Chan Kasem, Jatujak, Bangkok THAILAND 10900
Tel: 66 975 9961
Fax: 66 938 2772
Email: info@chokdeedimsum.com warapornc@chokdeedimsum.com, dheeraphop@chokdeedimsum.com
Website: www.chokdeedimsum.com
KHAOLAOR LABORATORIES CO., LTD.
Office Address:
146/22, Moo 3, Suksawad Rd., Pak Khlong Bang Pla Kot, Phra Samut Chedi, Samut Prakan THAILAND
10290
Tel: 662 819 7991 to 5
Telefax: 662 425 8332
E-mail: info@khaolaor.com
Website: www.khaolaor.com

VIET NAM

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    +84 36 3552919
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THANH THANH DAT LIMITED COMPANY (Alcoholic Beverages & Water)
Office Address:
57 Ngo Gia Tu St., Le Loi Ward, Vinh city, Nghe An
Tel: +84 383 536366;
    +84 383 536373
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JSC. THUY DAT
Office Address:
Lot c1-6, L1 + L3 N3 road, Hoa Xa Industrial Zone, Nam Dinh City
Tel: +84 350 2211294;
    +84 350 3865281
Email: ctythuydat@yahoo.com.vn
Website: http://thuydat.com.vn

DUC VIET FOOD JOINT STOCK COMPANY
Office Address:
(Sausages and Frozen Meat)
Tan Lap commune, Yen My Dist., Hung Yen
Tel: +84 321 3970229;
    +84 321 3970231
Email: info@ducvietfoods.vn

YEN VIET COMMERCIAL - SERVICE COMPANY LIMITED (Birds Nest)
Office Address:
55 Da Tuong St., Phan Rang - Thap Cham city, Ninh Thuan province
Tel: +84 683 920984;
    +84 683 920984
Email: yenvietnt@vnn.vn

JSC. BREEDING, PROCESSING AND EXPORT (Processed Animal Feed)
Office Address:
No. 6 Nguyen Cong Tru, District Hai Ba Trung, Hanoi
Tel: +84 438 717470
Email: aplocimex@fpt.vn

JSC. KIEN GIANG CANNED FOOD
Office Address:
Tac Cau District, Binh An, Chau Thanh, Kien Giang
Tel: +84 193 788066;
    +84 773 616448;
    +84 773 616318;
    +84 773 616255
Email: kifocan@vnn.vn
BRUNEI DARUSSALAM

MAHKOTA CRYSTAL
Office Address:
Lot No.27
Tapak Perindustrian Lambak Kanan
Jalan Berakas, Bandar Seri Begawan
BC2515, Negara Brunei Darussalam
Tel: +673 2395781
Fax: +673 2395785

MUHAMMAD MUSTAQIM ENTERPRISE
Office Address:
No.12, 1st Flr Blk B, Hassanin
Complex Simpang 42, Jalan Muara
Kampong Delima Satu BB4713
Negara Brunei Darussalam
Tel: +673 2339281
Fax: +673 2339281
Email: hayattihassan@yahoo.com.sg

PERUSAHAAN HIKAH
Office Address:
No.10, 1st Floor, Sumbangsih Mulia
Komplek Perindustrian Beribi Gadong,
Negara Brunei Darussalam
Postal Address:
No.657, Kampong Lumapas
BJ3524, Negara Brunei Darussalam
Tel: +673 2200657
Fax: +673 2200657
Email: hikmah5@brunet.bn

RIDAH HANDICRAFT (Handicraft)
Office Address:
Lot 9, 2nd Floor Arcade
The Mall, Abdul Razak Complex
Gadong BE3519, Negara Brunei Darussalam
Tel: +673 8726151
Fax: +673 2653373
Email: ridah_handicraft@hotmail.com

SYARIKAT ASNIKA (Handicraft)
Office Address:
A1, 1st Floor
Setia Kenangan Kiulap
Bandar Seri Begawan BE1518
Negara Brunei Darussalam
Tel: +673 2233596
Fax: +673 2239082
Email: brwira@yahoo.com

SYARIKAT SUKMAINDERA
Office Address:
No.23, Simpang 284
Kampong Lambak BB1714
Negara Brunei Darussalam
Tel: +673 8767910
Email: sukmaindera@hotmail.com

SYARIKAT UTAMA JAYA
Office Address:
No.1106, Simpang 1102
Kampong Kilanas, Jalan Tutong
BF2520, Negara Brunei Darussalam
Postal Address:
P.O.Box 1162, Gadong BE3978
Negara Brunei Darussalam
Tel: +673 2661975
Fax: +673 2661975
INDONESIA

ASKARA ART GALLERY
Office Address:
Jl. Slak Raya Blok 1 No.102, East Lingkar, Singaranpati, Bengkulu, Indonesia
Tel/Fax: +62736-24875
Mobile: +6285664965757
Email: Askara_ku@yahoo.co.id
Website: askaraart.blogspot.com

KEPENG COINS INDUSTRY
“KAMASANBALI”
Office Address:
Br. Jelantik Kurubatu, Tojan Village, Klungkung, Bali
Tel: +6236624781
Fax: +6236624781
Email: kamasanbali@yahoo.co.id

CV SEFACTOR PHARMA
Office Address:
Jl. Mamuju Blok C No.125, Kel. Sudiang Jaya, Kec. Biringkanaya,
Makassar, South Sulawesi
Tel: +62411-3615215
Fax: +62411-3615215
Mobile: +6281343713608
Email: sefactorpharma@gmail.com
Website: www.sefactorpharma.com

LAO PDR

FA WATTHANA CO., LTD. (Handicraft Silver and Gold)
Company’s Address:
206, Chao Anou Rd, Thongkhankham Village, Chanthabuly District, Vientiane Capital, Lao PDR.
Tel: +856 21 261979, 212266
Fax: +856 21 222511, 261978
Email: fawthhana@hotmail.com; kongfa@fagrouplaos.com

CULTURAL PRODUCTION COMPANY
Company’s Address:
Chommanny Neua Village, Saysettha District, Vientiane Capital, Lao PDR
Tel: +856 21 710828
Fax: +856 21 710055

PHILIPPINES

APOLLO TRADING & MANUFACTURING CORP.
Office Address:
#89 Maria Clara St., Quezon City
Tel: +63 712 3611, 741 6631, 741 3732
Fax: +63 741 3732
Email: sales@apolloph.com / atsales@tri-sys.com
Website: www.apolloph.com

BAYCRAFTS JEWELRY
Office Address:
154 Abella St., Naga City
Contact Person: Marianne Olaño
Teléfono: +63 54 472 2031
Mobile: +63 917 527 2387
Email: mayan22@gmail.com
Website: www.baycrafts.net

BUENA MANO CRAFTS
Office Address:
Lot 47-U Quail Run Drive, Victory Valley, Antipolo City
Tel: +63 658 4863, 655 6544, 658 2710
Fax: +63 658 2711
Email: marlane@buenamano.com
Website: www.buenamano.com
<table>
<thead>
<tr>
<th>Company Name</th>
<th>Office Address</th>
<th>Contact Person/Designation</th>
<th>Tel</th>
<th>Mobile</th>
<th>Email</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>CD HANDICRAFTS</td>
<td>Office Address: Road 25 cor 31, Phase 1, Cogeo Village, Antipolo City, Rizal</td>
<td>Estela Nuique, Owner</td>
<td>+63 647 0350, 647 4899</td>
<td>+63 917 851 7359</td>
<td><a href="mailto:sales@cdhandicrafts.com">sales@cdhandicrafts.com</a>,</td>
<td><a href="http://www.cdhandicrafts.com">www.cdhandicrafts.com</a></td>
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<td></td>
<td><a href="mailto:cdhandicrafts@yahoo.com">cdhandicrafts@yahoo.com</a></td>
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<tr>
<td>PAPER &amp; ARTS INC. (Gift)</td>
<td>Office Address: Casa Antonio Bldg., Rizal St. Tuy Tuy, Batangas</td>
<td></td>
<td>+63 43 332 0079, 229 7547</td>
<td></td>
<td><a href="mailto:papelandia_pai@yahoo.com.ph">papelandia_pai@yahoo.com.ph</a></td>
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<tr>
<td>JM HANDICRAFTS</td>
<td>Office Address: Bagumbayan Daraga, Albay</td>
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<td>+63 5 824 3545</td>
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<tr>
<td>MAYAT-AN HANDICRAFTS (Hand</td>
<td>Office Address: Km. 4, Asin Road Baguio, Baguio City, Benguet</td>
<td>Ma. Trina V. Sumayang,</td>
<td>+63 726 4225, 483 3505,</td>
<td>+63 483 3731</td>
<td><a href="mailto:info@shelmed.com">info@shelmed.com</a> / <a href="mailto:daraga@shelmed.com">daraga@shelmed.com</a></td>
<td><a href="http://www.shelmed.com">www.shelmed.com</a></td>
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<tr>
<td>Woven Bags with Rattan)</td>
<td></td>
<td>General Manager</td>
<td>725 1974, 727 2477</td>
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<tr>
<td>NARDA'S HAND WOVEN ARTS &amp;</td>
<td>Office Address: 5781 Felipe St., Makati City</td>
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<td>CRAFTS (Arts, crafts and</td>
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<td>furniture)</td>
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<tr>
<td>PAPEMELROTI (Gifts)</td>
<td>Office Address: Korben Place, 91 Roces Avenue 1103 Quezon City</td>
<td></td>
<td>+63 931 9891 or 93, 412 6487, 412 6487</td>
<td>+63 412 0887</td>
<td><a href="mailto:info@papemelroti.com">info@papemelroti.com</a> /</td>
<td><a href="http://www.papemelroti.com">www.papemelroti.com</a></td>
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<td><a href="mailto:patsy.paterno@gmail.com">patsy.paterno@gmail.com</a></td>
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<tr>
<td>TUBIGON LOOMWEAVERS MULTI</td>
<td>Office Address: Pinayagan Norte, Tubigon, Bohol</td>
<td>Ma. Trina V. Sumayang,</td>
<td>+63 929 583 8336, 905 774770</td>
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<tr>
<td>PURPOSE COOPERATIVE</td>
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<td>General Manager</td>
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<td>(Handicrafts)</td>
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<tr>
<td>TUMANDOK CRAFTS INDUSTRIES</td>
<td>Office Address: Prk. Maria Morena, Brgy., Calumangan, Bago City, Negros</td>
<td></td>
<td>+63 707 7174</td>
<td></td>
<td><a href="mailto:tumandok_casts@yahoo.com">tumandok_casts@yahoo.com</a></td>
<td><a href="http://www.tumandok.com">www.tumandok.com</a></td>
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</tbody>
</table>
XC MANUFACTURING AND TRADING ENTERPRISE (Jewelry)

Office Address:
Hemedes #1 Second St. cor. Fordham St., Ignatius Village, Quezon City
Fax: +63 439 9349
Email: drjiao2000@yahoo.com

SINGAPORE

SOO KEE JEWELLERY

Office Address:
51 Kaki Bukit Place, Singapore 416228
Tel: +65 6744 6933
Fax: +65 6743 9533
Email: enquiry@sookeejewellery.com
Website: www.sookee.com

TAT LI JEWELLERY PTE. LTD.
(Retail)
Office Address:
1 Park Rd #03-27 Singapore 059108
Tel: +65 6533 8829

THAILAND

EXPERT GEMS MANUFACTURING CO., LTD

Bangkok Office:
Room 241AB, 2nd floor, Jewelry Trade Centre Bldg., 919/1, Silom Rd., Bang Rak, Bangkok THAILAND 10500
Chanthaburi Office:
17/9 Srichan Road, Wantmai, A.Muang, Chanthaburi THAILAND 22000
Tel: (66) 3930 3318
Fax: (66) 3932 1988

B & B JEWELRY LTD.,PART.

Office Address:
29 / 6-7 Srichan Road, Wat Mai, Muang, Chanthaburi, THAILAND 22000
Tel: 668-1687-8222
Telefax: 663-932-2360
E-mail: b_b_jewelry@hotmail.com
Website: www.bbjewelry.co.th , www.bb-jewelry.com

Contact Person:
Mrs. Prapassorn Srikosai;
e-mail: sorn_jewelry@hotmail.com
Mr. Kritidech Mongkolkit;
e-mail: mailninex@gmail.com

HA TAY RESTORATION RELIC CO., LTD.

Office Address:
Nga Tu – Son Dong Village - Hoai Duc District
Tel: 0438740767- 0903407128
Email: Havanlambt@gmail.com

HUNG VIET BAMBOO AND RATTAN MANUFACTOR JSC

Office Address:
Luu Thuong hamlet, Phu Tuc village, Phu Xuyen rural district, Ha Noi city.
Tel: 0433 788332
Fax: 0 434 788332

VIET NAM

TIEN THANH CO., LTD.

Office Address:
No 8B, Hamlet 4, Bat Trang Village, Gia Lam District, Ha Noi
Tel: 0438740767- 0903407128
Email: Havanlambt@gmail.com

CONTACT PERSON:
Mrs. Prapassorn Srikosai;
e-mail: sorn_jewelry@hotmail.com
Mr. Kritidech Mongkolkit;
e-mail: mailninex@gmail.com

Website:
www.bb-jewelry.com
PHU THANG COOPERATIVE
HANDICRAFT
Office Address:
Van Thang hamlet, Da Loc village,
Hau Loc rural district, Thanh Hoa
province
Tel: 0373 748 063 / 0984 849 383
Email: thuongts_1975@yahoo.com.vn

SWEE TECH SDN BHD (BUILDING MATERIALS)
Office Address:
Lot 74, Beribi Industrial Complex 2
Kampong Beribi
Gadong BE1118
Tel: +673 2420193
Fax: +673 2420210

CONSTRUCTION/ BUILDING MATERIAL

BRUNEI DARUSSALAM

HASMIT SHIELD ROOFING MANUFACTURER SDN BHD
(Building materials)
Office Address:
Lot 70, Tapak Perindustrian Beribi II
Bandar Seri Begawan, Negara Brunei Darussalam
Postal Address:
P.O.Box 514, Gadong BE3978
Negara Brunei Darussalam
Tel: +673 2448109 / +673 2422287 / +673 2421493
Fax: +673 2447377
Email: vincelai@goldmyne.biz
Website: www.hasmit.com

TRI-SUN (B) SDN BHD (BUILDING MATERIALS)
Office Address:
D4 & D5, 1st Floor
Bengkurong Complex
Kg Bengkurong
Negara Brunei Darussalam
Tel: +673 2652679; +673 2652239
Email: kayu@brunet.bn

TIMBERTECH SDN BHD (BUILDING MATERIALS)
Office Address:
Lot 43 & 44, Simpang 557
Kampong Salar Industrial Estate
Jalan Muara , Bandar Seri Begawan
BU1429, Negara Brunei Darussalam
Tel: +673 2793993; +673 8713630
Fax: +673 2793998

PUNI QUARRY SDN BHD
(BUILDING MATERIALS)
Office Address:
Simpang 639, Km 8, Jalan Tutong
BF1320, Negara Brunei Darussalam
Postal Address:
P.O.Box 1160
Bandar Seri Begawan BS8672
Negara Brunei Darussalam
Tel: +673 2651237 / +673 2651501
Fax: +673 2447373

LSL SDN BHD (BUILDING MATERIALS)
Office Address:
Lot 55, Tapak Perindustrian Beribi II
Kampong Beribi
Bandar Seri Begawan
Negara Brunei Darussalam
Tel: +673 2441441; +673 2447602
Fax: +673 2447373
PRIMEART SDN BHD (BUILDING MATERIALS)
Office Address:
Unit No.2, Ground & First Floor
Simpang 253-18, Bangunan Haji Madi
Kampong Kiarong, Mukim Gadong
Bandar Seri Begawan BE1318
Negara Brunei Darussalam
Tel: +673 2425690; +673 2425691
Fax: +673 2454119

ARKITEK IDRIS
Office Address:
Lot 20010, Taman Alam
Jalan Telanai, Gadong
Bandar Seri Begawan BE1118
Negara Brunei Darussalam
Tel: +673 2650275; +673 2650277; +673 2650278; +673 8712882
Fax: +673 2650276

CAMBODIA

NOPPADOL GAEW THABTHIM (Cement Roof Tile)
Office Address:
Phnom Penh
Tel: +855 16 399939

CHHIM VAN LY (Cement Roof Tile)
Office Address:
Phnom Penh
Tel: +855 12 311388

ING NGAK SENG (Brick and Tile)
Office Address:
Phnom Penh
Tel: +855 12 8694703

KEO BO PHIRAK (House Paint)
Office Address:
Phnom Penh
Tel: +855 16 662168

CHOUN EANG (House Paint)
Office Address:
Phnom Penh
Tel: +855 99 637483

LAO PDR

SES ELECTRICAL INSTALLATION CONSTRUCTION CO. (Electrical Installation Service)
Company’s Address:
13 South Road, Sivilay Village, Paksan District, Bolikhambay Province, Lao PDR
Tel: +856 54 212383
Fax: +856 54 212383

DAOPHASOUK CONSTRUCTION COMPANY LIMITED (Construction Limited)
Company’s Address:
13 South Road, Hiuaysate Village, Paksan District, Bolikhambay Province, Lao PDR
Tel: +856 54 280115
Fax: +856 54 280115

KL CONSTRUCTION COMPANY (Construction and Supply Material Construction)
Company’s Address:
13 South Road, Phonxay Village, Paksan District, Bolikhambay Province, Lao PDR
Tel: +856 54 212255
Fax: +856 54 280155
LATSAMY INTERIORDECORATION CO; LTD. (Construction and Interior Decoration)
Company's Address:
123, Nongbone Rd,
Naxay Village,
Xaysettha District, Vientiane Capital,
Lao PDR
Tel: +856 21 413455
Fax: +856 21 413457
Email: mtp-decor@yahoo.com / latsamy_vetsaphong@yahoo.com

LAO CONSTRUCTION CENTER CO., LTD. (General construction contractor)
Company's Address:
334/32 Dongpaina Rd, Phonthan Village, Xaysettha District, Vientiane Capital, Lao PDR
Tel: +856 21 412710, 414118
Fax: +856 21 414946
Email: vichitthep@yahoo.com

KL CONSTRUCTION COMPANY (Construction and Material Supply)
Company's Address:
13 South Road, Phonxay Village,
Paksan District, Bolikhamxay Province, Lao PDR.
Tel: +856 54 212255
Mobile: +856 20 2233777
Fax: +856 54 280155

CAN.I INTERIOR FIT-OUT SDN BHD (Interior fit work)
Office Address:
71D, 3rd Floor, Jalan PJS 1/48, 46150 Petaling Jaya
Tel: +60 3 7785 5887
Fax: +60 3 7783 0887
Email: can@can-interior.com
Website: www.can-interior.com

ASCAP BUILDERS SDN BHD
Office Address:
No. 34-A, Jalan BRP 1/2, Bukit Rahman Putra, 47000 Sungai Buloh
Tel: +60 3 6156 9659
Fax: +60 3 6156 6659
Email: qseconst@gmail.com

PRESTASI CONCRETE SDN BHD
Office Address:
No. 21B & C, Jalan M/J1, Taman Majlis Jaya, Sungai Chua, 43000 Kajang
Tel: +60 3 8734 6363
Fax: +60 3 8734 4804
Email: prestasi-concrete@gmail.com
Website: www.prestasi-concrete.com

ATSA ARCHITECTS SDN BHD
Office Address:
45, Jalan Tun Mohd Fuad 3, Taman tun Dr Ismail, 60000
Tel: +60 3 7727 1877
Fax: +60 3 7727 1875
Email: atsarchitect@gmail.com
Website: www.atsa.com.my

MALAYSIA

PSB DECORATION SDN BHD
Office Address:
No. 24, Jalan Satria 2 JB Perdana Industrial Park 81300 Skudai Johor
Tel: +60 7 511 6766
Fax: +60 7 511 6755
Email: samaruddinpsb@yahoo.com
Website: psbdecoration.blogspot.com

COLFORM SDN BHD (METAL ROOF)
Office Address:
Lot 164, Lorong Sedco 8, Sedco Light Industrial Estate, Mile 2.5, Jalan Utara, Sandakan
Tel: +60 89 238833
Fax: +60 89 272829
Email: kangshuky@yahoo.com
Website: www.colform.com.my
JESIN CONSTRUCTION SDN BHD
Office Address:
26 & 27, Jalan Petani, 08000 Sungai Petani
Tel: +60 4 423 5800
Fax: +60 4 423 5801
Email: info@jesin.com.my
Website: www.jesin.com.my

CMC ENGINEERING SDN BHD
Office Address:
A6-3A, Jalan Selaman 1/1, Dataran Palma, 68000 Ampang
Tel: +60 3 4270 2212
Fax: +60 3 4270 2213
Email: maizan@cmce.com.my
Website: www.cmce.com.my

SRT BUILDING SYSTEMS SDN BHD
Office Address:
35 & 35A, Lintasan Perajurit 17, Taman Perdagangan & Perindustrian Ipoh, 31400 Ipoh
Tel: +60 5 542 3041
Fax: +60 5 542 3042
Website: www.srttruss.com

BUILTECH PROJECT MANAGEMENT SDN BHD
Office Address:
17H, Level 1-Level 3, Lebuhraya Batu Lanchang, 11600
Tel: +60 4 659 3399
Fax: +60 4 659 3393
Email: ocooon@builtech.com.my
Website: www.builtech.com.my

SUNWAY CREATIVE STONES SDN BHD (Catering)
Office Address:
Lot 7, Jalan TUDM, Kampung Baru Subang (Head Office) 40150 Shah Alam
Tel.: +60 3 7846 7662
Fax: +60 3 7846 7708
Email: maureenc@sunway.com.my
Website: www.suncon.com.my

PHILIPPINES

PATWOODS PROCESSING, INC. (CONSTRUCTION MATERIAL)
Office Address:
MCDC Compound, Purok Masikap, Brgy. San Isidro, General Santos City
President
Phone: +683 301 6463, 552 9267
Fax: +683 301 6463
E-mail: patwoods_processing@yahoo.com
Contact Person:
Eduardo O. Amadeo

SINGAPORE

T.WARE PTE LTD
Office Address:
71 Ayer Rajah Crescent #06-15, Singapore 139951
Tel: +65 6775 0409
Email: contact@mytware.com
Website: www.mytjacket.com
Facebook:
facebook.com/MyTWare; www.facebook.com/TJacket.U
**THAILAND**

**GEORGE INTERNATIONAL CO., LTD.**

**Office:**
Suite 2988G, Level 29, The Offices at CentralWorld, 999/9, Rama 1 Rd., Pathumwan, Bangkok THAILAND 10330

**Warehouse:**
335/23 Moo 9, Bang-Chlong, Bang-Plee, Samutprakarn THAILAND 10540

**Tel:** 662-207-8677
**Fax:** 662-207-2668
**E-mail:** georgeinter@live.com

**Contact Person:**
Mr. Phiphob Kamolketsophon (Director)

**G-TECH OHM CO., LTD.**

**Office Address:**
30/178 Moo 4, Soi Ram Indra 39, Ram Indra Rd., Anusavari, Bang Khen, Bangkok THAILAND 10220

**Contact Person:**
Mr. Jaresak
**Tel:** 662 552 8686
**Telefax:** 662 552 3855
**E-mail:** jaresaks@g-techgroup.com
**Website:** www.g-techgroup.com

**VIET NAM**

**BACH TUNG TRAVEL CONSTRUCTION MECHANICAL CO., LTD**

**Office Address:**
144/46 Thong Nhat street, town 2, Dong Hoa district, Di An, Binh Duong
**Tel:** 0650-377-2293
**Fax:** 0650-377-2294
**Email:** info@bachtung.vn

**SINGAPORE**

**SUNALPS PTE LTD (Holdings)**

**Office Address:**
207 #01-06 HENDERSON INDUSTRIAL PARK Bukit Merah
Singapore 159550

**PROPERTY DEVELOPMENT**

**LAO PDR**

**BC REAL ESTATE DEVELOPMENT CO., LTD.**

*(Sale-Buy-Change and Development Real Estate)*

**Company’s Address:**
Dongpalane Thong Village, Sisattanak District, Vientiane Capital, Lao PDR.
**Tel:** +856 21 260290
**Fax:** +856 21 260292
**Email:** bcreealestate2009@hotmail.com
**Website:** www.bcgroup2009.com

**PHILIPPINES**

**P.A. ALVAREZ PROPERTIES & DEVELOPMENT CORP (Housing Development)**

**Office Address:**
Unit 3 & 4 Ambayee Commercial Center
#1250 National Highway
Brgy. Nueva, San Pedro, Laguna
**Tel:** +63 808 1827, 808 1828
**Fax:** +63 847 6298
GLOMAR HOLDINGS PTE. LTD.
Office Address:
69 Palmer Rd #05-03 Singapore 079427
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</tbody>
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**INDONESIA**

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<tr>
<th>Name</th>
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Telefax: 662-944-5282
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Website: www.thaibpe.com
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PRADITSILPA CENTER CO., LTD.
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Fax: +673 3332845

P.T.A.S. SDN BHD (Technical & Manpower Service)
Office Address: Lot 1 & 2, Tapak Perindustrian Pekan Belait Simpang 114, Jalan Setia Diraja, Kuala Belait Negara Brunei Darussalam WER
Tel: +673 3341555; +673 8776699
Fax: +673 3333842SERVICES
FALAH TEK SDN BHD (Technical & MANPOWER SERVICE)
Office Address:
Simpang 69, Lot. 6587
Jalan Sungai Pandan
Kuala Belait KA1931
Negara Brunei Darussalam
Tel: +673 3330495; +673 3342894; +673 8729709
Fax: +673 3330496

HAHD ENGINEERING & ASSOCIATES (Technical & Engineering Services)
Office Address:
Unit 10, Second Floor
Bangunan Haji Ahmad bin Haji Hassan &Anak-Anak
Kampong Kuilap
Bandar Seri Begawan BE1518
Negara Brunei Darussalam
Tel: +673 2233586; +673 2231150; +673 8727512
Fax: +673 22331150

AISHAH AUTOMATION COMPANY (Technical & Engineering Services)
Office Address:
Lot.4305, Simpang 451
W3, Jalan Maulana
Kuala Belait KA2931
Negara Brunei Darussalam
Tel: +673 3337178; +673 3337179
Fax: +673 3332190

INDONESIA

DIAN PONSEL (Handphone Retail)
Office Address:
Jl. Selebes No. 45 Belawan
Bintaro Jakarta Selatan 20412
Mobile:+6287868071000,
+6285297898591
Email: dian_ponsel_w86@hotmail.com

CARTIVA INDAH
Office Address:
Jl. H Ali No. 132 Pacar
Tirto Pekalongan
Tel: +62285 4414808
Mobile:+62 858 6906 6689,
+62 812 259 8053

BNL PATENT Pt. (Intellectual Property Consultation)
Office Address:
Jl. Ngagel Jaya No. 19 Kel. Pucung
Sewu, Kec. Gubeng, Surabaya, East Java
Tel: +62 31 505 3314, 505 3334,
502 3826, 502 8385
Mobile:+62 817 0333 5678
Fax: +62 31 501 4032
Email: bnlpatent@gmail.com
Website: www.bnlpatent.com

DHARMAVOILA INDONESIA
PRAKARSA INDONESIA
PRAKARSA INDONESIA
PRAKARSA Pt. (Creative Marketing Communication Agency)
Head Office:
Graha Voila Indonesia
Jl. Manyar Jaya V Blok A27 III
Surabaya
Tel: +62 31 592 8276
Fax: +62 31 592 8276
Representative Office:
Graha Mustika Ratu 5th Floor
#505 Jl. Jend. Gatot Subroto Kav. 74-75
Jakarta 12870
Tel: +62 21 8370 7142
Fax: +62 21 8370 7143

CAMBODIA

KUO FENG WU (Shoe Mold)
Phnom Penh
Tel: +855 12 867137

TO LONG (Shoe Color Printing)
Phnom Penh
Tel: +855 12801821
HELLOMOtION KORPORA
INDONESIA PT. (Animation Design)
Office Address:
Jl. Tebet Barat 9 No. 3, Jakarta 12810
Tel: +62 21 8379 1555
Email: ariewaditya@yahoo.com, waditya2000@yahoo.com
Website: www.voila.co.id

MAX MEDIA SOLE CO., LTD
(ADVERTISING)
Company’s Address:
Sibounhueang Village, Chanthabuly District, Vientiane Capital, Lao PDR
Tel: +856 21 264441
Mobile: +856 20 5555095, 99999567
Fax: +856 21 264442
Email: maxmedialaos@yahoo.com

UTERO ADVERTISING
Office Address:
Jl. Soekarno Hatta 2 B, Malang, East Java
Tel: +62 341 408408
Fax: +62 341 417417
Email: marketing_utero@yahoo.com, uteropt01@yahoo.com
Website: www.uterogroup.com

TNK SERVICE PROCUREMENT AND SUPPLY EQUIPMENT AND MATERIAL TRADING CO. LTD. (Import-Export Furniture and the Authorized Distributor of Mitsubishi Motors Corporation)
Company’s Address:
Sokpaluang Rd, Watnak Village, Sisattanak District, Vientiane Capital, Lao PDR
Tel: +856 21 314229, 313860
Fax: +856 21 313860
Email: tnkccl@laopdr.com

GENERAL SERVICE LAO (G.S.L) (Pest Management, Cleaning Service and Form gate)
Company’s Address:
151 Thadeus Rd, Haysok Village, Sisattanak District, Vientiane Capital, Lao PDR.
Tel: +856 21 314191, 314883
Fax: +856 21 312182
Email: thepgsl@laotel.com
gsllaos@gmail.com

KHOUNTA SIGH ADVERTISING
Office Address:
054, Khounta Thong Village, Sikhottabong District, Vientiane Capital, Lao PDR
Tel: +856 21 216274, 262264
Fax: +856 21 262264
Email: khountasign@hotmail.com

K & C GROUP
(Business Consulting, Organizer Magazine and Ticketing)
Company’s Address:
Unit 6, Samsenethai Rd, Chanthabuly District, Vientiane Capital, Lao PDR
Tel: +856 21 216666
Fax: +856 21 243535
Email: ketsavanh@hotmail.com

LAO PDR
SMP COMMERCE IMPORT-EXPORT COMPANY LIMITED (Commerce Import-Export)
Company’s Address:
13 South Roa Paksan Neua Village, Paksan District, Bolikhamxay Province, Lao PDR
Tel: +856 5 280071
Fax: +856 54 280071

K & C GROUP
(Business Consulting, Organizer Magazine and Ticketing)
Company’s Address:
Unit 6, Samsenethai Rd, Chanthabuly District, Vientiane Capital, Lao PDR
Tel: +856 21 216666
Fax: +856 21 243535
Email: ketsavanh@hotmail.com
BC MATERIAL INDUSTRY CO., LTD.
(Sale Material)
Company’s Address:
Phonsinouan Village, Sisattanak District, Vientiane Capital, Lao PDR
Tel: +856 21 452111
Fax: +856 21 451888
Email: bcmaterial@hotmail.com

MALAYSIA

KEDAI KASUT YOU SDN BHD
Office Address:
83-83A, 81-81A, Jalan Banggol 20100 Kuala Terengganu Terengganu
Tel: +60 9 631 6312
Fax: +60 9 631 9316
Email: kasutyouq@gmail.com
Website: www.kasutyou.com/default.aspx

PHILIPPINES

ABRASA MULTI-PURPOSE COOPERATIVE (Lending, merchandising, retailing, trading, member savings operation, money transfer, hotel operation, production & marketing of organic fertilizer)
Andres Bonifacio, Diffun, Quirino
Contact Person:
Ms. Evelyn Clemente, General Manager
Tel: +63 906 208 1407
Email: abrasampc@yahoo.com

COOPERATIVE BANK OF BENGUET (Banking)
Office Address:
JC 225, Central Pico, La Trinidad, Benguet
Tel: +63 74 422 2626,
+63 74 422 1268
Telefax: +63 74 422 1849
Website: http://www.cbbenguet.com

GLOBAL RESTAURANT CONCEPTS, INC.
Office Address:
22nd Floor, Global Antel Building Julia Vargas & Meralco Avenue, Pasig City
Tel: +63 2 687 5611 to 16 locals
303/500/507
Fax: +63 687 3811

GUBAT ST. ANTHONY COOPERATIVE (Credit and Saving Services)
Office Address:
2/F GSAC Bldg., Luna cor. Quezon Streets, Gubat, Sorsogon
Tel: +63 56 311 0430
Fax: +63 56 311 1763
Email: gsac1964@yahoo.com
Website: www.gsacoop.org

IWAHORI MULTI-PURPOSE COOPERATIVE (Re-lending)
Office Address:
13 Paguio St., Brgy. Camaya, Mariveles, Bataan
Contact Person: Eden E. Ramones, Chairperson
Tel: (047) 935.6626
Email: cathy@spaprofessionals.net
Website: www.nurture.com.ph
OROPHIL INDUSTRIES (Engine service)
Office Address: Zone 2, Cugman, Cagayan de Oro City
Contact Person: Samuel P. Responso, General Manager & Proprietor
Tel: +63 88 856 1828, +63 88 856 4334 +63 8822 733 546
Fax: +63 88 856 1828
Mobile: +63 917 719 4684
Email: orophil@yahoo.com

SAINT LOUIS UNIVERSITY EXTENSION INSTITUTE FOR SMALL SCALE INDUSTRIES, INC. (Consultant)
Office Address: C-106 CCA Bldg., SLU Campus, Bonifacio St., 2600 Baguio City
Telefax: +63 74 443 9573

THE LEATHER COLLECTION (Leather goods)
Office Address: 15 Don Mariano Lim Industrial, Alabang Zapote Rd. Las Pinas City
Tel: +63 842 2261
Fax: +63 325 0180
Email: www.leathercollection.ph

SINGAPORE

TRAKOMATIC PTE. LTD.
Office Address: 14A Prince George’s Park, #01-05, Singapore 118413
Tel: +65 6516 8412
Fax: +65 6774 0762
Email: allen@trakomatic.com
Website: www.trakomatic.com

LUXASIA PTE LTD
Office Address: 12 Tai Seng Street, #05-01, Singapore 534118
Tel: +65 6280 9559
Fax: +65 6281 9559
Email: angelaho@luxasia.com
Website: www.luxasia.com

ONI GLOBAL PTE. LTD.
Office Address: 65 Ubi Ave 1, Osim Headquarters, Singapore 408939
Tel: +65 6281 5688
Fax: +65 6745 2623
Email: livewell@gnc.com.sg
Website: www.gnc.com.sg

GILL CAPITAL (S) PTE LTD
Office Address: One Temasek Avenue, #21-01 Millenia Tower, Singapore 039192
Tel: +65 6887 5888
Fax: +65 6309 3250
Email: corporate@gillcapital.com.sg
Website: www.gillcapital.com.sg

NOEL GIFTS INTERNATIONAL LTD.
Office Address: 7 Tai Seng Drive #03-01, Singapore 535218
Tel: +65 6299 1133
Fax: +65 6293 3522
Email: inquiry@noel.com.sg
Website: www.noelgifts.com

POH HENG JEWELLERY
Office Address: 28 North Canal Road Singapore 059284
Tel: +65 6533 3333
Fax: +65 6232 8497
Website: www.pohheng.com.sg
SPA ESPRIT GROUP
Office Address:
8D Dempsey Road, #01-03,
Singapore 249672
Tel: +65 6474 5964
Fax: +65 6476 4815
Email: info@spa-esprit.com
Website: www.spaespritgroup.com

MOTHERCARE (S) PTE LTD
Office Address:
601 Sims Drive Pan-I Complex
Singapore 387382
Tel: +65 6692 9680
Email: customercare@mothercare.com.sg
Website: www.mothercare.com.sg

KWAN BROTHERS PTE. LTD.
Office Address:
Kwanpen Building, 10 Ang Mo Kio
Street 63, Singapore 569115
Tel: +65 6482 9933
Website: www.kwanpen.com

VIET NAM

BACH KHOA INVESTMENT AND DEVELOPMENT OF SOLAR ENERGY CORPORATION
No 11, Street TTN17, Tan Thoi Nhat ward, district 12, Ho Chi Minh city
Tel: 086.2558091
Fax: 086.2558092
Email: info@solarbk.vn

SINGAPORE

THIRD SIGHT PTE LTD
Office Address:
82 Genting Lane, #05-03, Singapore 349567
Tel: +65 6745 3596
Email: info@thirdsight.net
Website: www.thirdsight.net

MANUFACTURING

MALAYSIA

AXP SOLUTIONS SDN BHD
(Accounting)
Office Address:
83A, Jalan Emas 1
Taman Sri Skudai
81300 Johor Bahru
Johor
Tel.: +60 1 300 882297
Fax: +60 7 557 7697
Email: ivaner@myaxp.com
Website: http://www.myaxp.com/

SALIHIN CONSULTING
Office Address:
555 Jalan Samudra Utara 1
Taman Samudra
68100 Batu Caves
Selangor
Tel.: +60 3 6185 9970
Fax: +60 3 6184 2524
Email: info@salihin.com.my
Website: http://www.salihin.com.my/
TQS MANAGEMENT SDN
BHD (Consultancy Services & Management Trainings)

Office Address:
601, 6th Floor, Blkck A, Damansara Intan, No 1, Jalan SS 20/27, 47400 Petaling Jaya
Tel.: +60 3 7118 1005
Fax: +60 3 7118 1023
Email: tqsmgt@tm.net.my
Website: www.tqsmgt.com

D’MONTE CHILDCARE & DEVELOPMENT (SG NIBONG) SDN BHD (Training)

Office Address:
54, Persiaran Bukit Kecil 2, Taman Sri Nibong, 11900
Tel.: +60 4 644 4961
Fax: +60 4 646 4961
Email: jungle.leong@gmail.com
Website: www.dmonte.com.my

ADRIAN YEO & CO. (Accounting)

Office Address:
63B, Jalan SS 25/2, Taman Bukit Emas, 47301 Petaling Jaya
Tel.: +60 3 7806 5555
Fax: +60 3 7806 3500
Email: a@adrianyeo.com / jingyee@adrianyeo.com / claudine@adrianyeo.com
Website: www.adrianyeo.com

KMC MAG GROUP

Office Address:
8th Floor Sun Life Centre
5th Avenue corner Rizal Drive,
Bonifacio, Global City
Phone: (632) 506.6404
E-mail: antonette@kmcmaggroup.com
Website: kmcmaggroup.com

AHEAD LEARNING SYSTEM

Office Address:
2/F 337 Katipunan Avenue, Loyola Heights,
Quezon City
Phone: (632) 426.0034/ 426.0035/ 426.0036
Mobile: 0915.5388857
E-mail: info@ahead.edu.ph
Website: www.ahead.edu.ph

NURTURE WELLNESS VILLAGE

Office Address:
PulongSagingan, Barangay Maitim II
West Cavite, Tagaytay 4120
Phone: (632) 710.9786
Mobile: 0918.888.8722
E-mail: info@nurture.com.ph
Website: www.nurturevillage.com

SINGAPORE

ETONHOUSE INTERNATIONAL HOLDINGS PTE LTD

Office Address:
178 Clemenceau Avenue, #06-00 Haw Par Glass Tower, Singapore 239926
Tel: +65 6746 3333
Fax: +65 6746 0332
Email: enquiry@etonhouse.com.sg
Website: www.etonhouse.com.sg

PHILIPPINES

GREAT IMAGE

Office Address:
SM Megamall B, Shaw Blvd., Pasig City
Phone: 0906.208.1407
E-mail: vpbelgar@yahoo.com
Website: www.greatimage.com.ph
CRESTAR EDUCATION GROUP PTE LTD
Office Address:
87 Marine Parade Central #03-202
Singapore 440087
Tel: +65 6342 5600
Fax: +65 6345 2112
Email: enquiry@crestar.com.sg
Website: www.crestargroup.com

ADAM KHOO LEARNING TECHNOLOGY GROUP PTE LTD
Office Address:
107 Eunos Avenue 3, #03-02
Singapore 409837
Email: info@akltg.com
Website: www.akltg.com

AT-SUNRICE GLOBAL CHEF ACADEMY PTE LTD
Office Address:
28 Tai Seng Street Level 5, Singapore 534106
Tel: +65 6416 6688
Fax: +65 6416 6609
Website: www.at-sunrice.com

AGILITY RESEARCH & STRATEGY PTE LTD
Office Address:
The Concourse, Singapore 199554
Office Address:
Tel: +65 6396 6832
Website: www.agility-research.com

ACORN ASIA PTE LTD
Office Address:
12 & 13 Mohamed Sultan Road #02-01 Singapore 238961
Tel: +65 6733 6565
Fax: +65 6732 6128
Email: singapore@acornasia.com
Website: www.acornasia.com

YUSARN AUDREY
Office Address:
24 Raffles Place, #27-01 Clifford
VIET NAM

SOUTHEAST APPRAISAL AND CONSULTING CORPORATION
Office Address:
No 87, Tran Thien Chanh Street, ward 12, district 10, Ho Chi Minh city
Tel: 0838683446
Fax: 0838623562
Email: info@thamdinhgiadongnam.com.vn

BAO SON INVESTMENT CONSTRUCTION AND TOURISM GROUP JOINT STOCK COMPANY
Office Address:
50 Nguyen Chi Thanh street, Dong Da district, Ha Noi capital, Viet Nam
Tel: 043 835 3536
Fax: 043 835 5678
Website: www.baosongroup.vn
KUALAO RESTAURANT
LAO PDR

Founded in 1994, Kualao Restaurant is Vientiane’s internationally recognized up-scale authentic Lao food restaurant housed in a century-old French colonial mansion. Local ingredients are used to produce delicate flavours of Laotian cuisine.

Performance of traditional dances accompanied with live music produced by a talented team of Lao instrumentalists are available daily. We also have rooms for private function of 10-300 people.

It is honoured to have provided service for a Japanese prince, three Japanese prime minister, the president of Singapore, president of the Czech Republic and many others.

Kualao has been recommended in various TV programs and magazines such as The New York Times, “1000 places to see before you die”, NHK, Thai TV 3 and other local media channels.

In 2011 Kualao was selected for the Tourism Alliance Award for “Restaurant of the Year” at the International Travel Expo held in Ho Chi Minh city in 2011.

MATTENPLANT PTE LTD
SINGAPORE

Matten designs and makes a comprehensive range of standard, modular and packaged water treatment systems for commercial and industrial applications.

The Company also provides custom-designed-and-built water systems for its clients’ project-specific requirements. Its core expertise includes applications of Ultrafiltration (UF), Reverse Osmosis (RO) and Ion-exchange (IX)/Demineralization technologies and processes, among others.

The Company is established in serving some high-end niche market sectors including oil and gas businesses, mining operations, high-value food and beverage production, power plant facilities, pharmaceutical lines, among other industries.

Matten is the first water company in Singapore to have won the Singapore Prestige Brand Award (SPBA) in 2009. It was also the pioneer for the supply of Grey Water Recycling Systems for Green Mark Projects & Developments.
MARTINI NATURAL
INDONESIA
The company was founded since 1999 and received several innovation awards namely:

- Inspiring Women of NOVA magazine in 2011
- Indi Women Award 2013- Indonesia Inspiring Women of PT. Telkom Indonesia &Indonesian Ministry of Women Empowerment and Child Protection in 2012
- IVLP to USA, Washington DC, Rochester, Las Vegas, LA, Embassy of the United States 2010

The company has been successful in its marketing campaigns that initially only by word of mouth, has evolved using the internet, the media, and electronic media production that initially manually, now partial of the process is already using the machine so that it can increase the capacity of products design that drawing with draw hands, now use Corel draw and photo-shop mainly to design sarong beach and batik.

In terms of design, initially it used hand-drawing technique, now using Corel Draw and Photoshop mainly to design sarong beach and batik. To design sandals and bags using materials - natural materials such as coconut shells, plant fibres, shells, fish bones, cinnamon, water hyacinth, sea, etc. Design is poured from direct mind, and adding of the insight that added from the internet. Both are combined so that when in production can have value and many customers preferred because of design, colour, etc., to adjust to market demands. Because it own of uniqueness and ethnic values that cannot be obtained from another person.
LIST OF CHAMBERS OF COMMERCE & INDUSTRY IN ASEAN, DIALOGUE PARTNERS AND FOCAL POINTS
# LIST OF CHAMBERS OF COMMERCE & INDUSTRY IN ASEAN, DIALOGUE PARTNERS AND FOCAL POINTS

<table>
<thead>
<tr>
<th>COUNTRIES AND FOCAL POINTS</th>
<th>ADDRESS</th>
</tr>
</thead>
</table>
| **Brunei Darussalam**      | National Chamber of Commerce & Industry of Brunei Darussalam  
144, 2nd Flr. Jalan Pemancha  
P.O. BOX: 115 Bandar Seri Begawan,  
BS8711 Brunei Darussalam  
Tel: 673-2444959  
Fax: 673-2447397  
Website: http://nccibd.com  
Email: abas@nccibd.com/  
info@nccibd.com |
| **Cambodia**                | Cambodia Chamber of Commerce  
Russian Blvd, Phnom Penh, Cambodia  
Tel: 855 23-881086  
Fax: 855-23-881757  
Email: ppcc@camnet.com.kh |
| **Indonesia**               | Kadin Indonesia  
Menara Kadin Indonesia lantai 29  
Jl. H.R Rasuna Said X-5 Kav.2-3  
Kuningan Jakarta  
Tel: +62-21 5274484  
Fax: +62-21 5274331/32  
Email: sekretariat@kadin-indonesia.or.id  
Website: www.kadin-indonesia.or.id |
| **Lao PDR**                 | The Lao National Chamber of Commerce and Industry  
P.O. Box 4596Kaysone Phomvihane  
Ave. Phonphanao Village, Xaysettha  
District, Vientiane, Lao P.D.R.  
Tel: +856 21 452 579,  
+856 21 453 312 ext. 112  
Mobile: +856 20 559 9153  
E-mail: lncci@laopdr.com  
Website: www.lncci.laotel.com |
<table>
<thead>
<tr>
<th>COUNTRIES AND FOCAL POINTS</th>
<th>ADDRESS</th>
</tr>
</thead>
</table>
| **Malaysia**              | Federation of Malaysian Manufacturers  
Dr. Yeoh Oon Tean  
Chief Executive Officer  
Federation of Malaysian Manufacturers  
Wisma FMM, No 3 Persiaran Dagang PJU 9, Bandar Sri Damansara  
52200 Kuala Lumpur  
Tel: +603 6286 7200  
Fax: +603 6274 1266 / 7288  
Email: webmaster@fmm.org.my  
Website: www.fmm.org.my |
| **Myanmar**               | The Union of Myanmar Federation of Chambers of Commerce & Industry  
Mr. Zaw Min Win  
Chairman, Union of Myanmar Federation of Chambers of Commerce and Industry  
Tel: 95 9 501 4977 / 95 9 214344 49 / 95 9 214831  
Fax: 95 1 2 14 344  
Email: umfcci@mptmail.net.mm  
zmwin@mptmail.net.mm  
The Union of Myanmar Federation of Chambers of Commerce & Industry  
No. (29), Min Ye Kyaw Swar Road, Lanmadaw Township, Yangon  
Myanmar  
T: 95-1-214344-49  
F: 95-1-214484  
Email: umcci@mptmail.net.mm  
Website: www.umfcci.com.mm |
| **Philippines**           | Philippine Chamber of Commerce and Industry  
Ms. Edith M. Suelto  
Assistant Secretary General  
Philippine Chamber of Commerce & Industry  
Email: edith.suelto@philippinechamber.com  
Philippine Chamber of Commerce and Industry  
3rd Flr., Commerce & Industry Plaza, No. 1030 Campus Ave., cor. Park Ave., Mckinley Town Center, Fort Bonifacio Taguig.  
Tel: (632) 846-8196,846-0443, 846-8650, 846-8677, 846-8687, 846-8853, 846-8914,846-9136  
Fax: (632) 846-8619  
E-mail: pcci@philippinechamber.com |
| **Singapore**             | Singapore Business Federation  
Mr. Thian Tai Chew  
Assistant Executive Director, (Global Asia Hub, ASEAN & South Asia)  
Tel: 6827 6886  
Singapore Business Federation  
10 Hoe Chiang Rd #22-01, Keppel Towers, Singapore 089315  
Line: 6827 6828  
Main Fax: 6827 6807 |
<table>
<thead>
<tr>
<th>COUNTRIES AND FOCAL POINTS</th>
<th>ADDRESS</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Thailand</strong></td>
<td></td>
</tr>
<tr>
<td><strong>1. Mr. Isara Vongkusolkit</strong> Chairman</td>
<td>The Thai Chamber of Commerce and the Board of Trade of Thailand 150 Rajbopit Road, Pranakhon District, Bangkok 10200, THAILAND Tel: +66(0) 2622 1860 to 75 Fax: +66(0) 2622 1879, +66(0) 2225 3372 E-Mail: <a href="mailto:tcc@thaichamber.org">tcc@thaichamber.org</a> Website: <a href="http://www.thaichamber.org">www.thaichamber.org</a></td>
</tr>
<tr>
<td>E-Mail: <a href="mailto:isarav@thaichamber.org">isarav@thaichamber.org</a></td>
<td>His Secretary Ms. Chadaporn Nirundon E-Mail: <a href="mailto:chadaporn@thaichamber.org">chadaporn@thaichamber.org</a></td>
</tr>
<tr>
<td><strong>2. Mr. Supant Mongkolsuthree</strong> Chairman</td>
<td>The Federation of Thai Industries Zone C, 4th Floor Queen Sirikit National Convention Center 60 New Rachadapisek Road, Klongtoey District, Bangkok 10110, THAILAND Tel: +66(0) 2345 1000 Fax: +66(0) 2345 1296 to 99 Email: <a href="mailto:information@off.fti.or.th">information@off.fti.or.th</a> Website: <a href="http://www.fti.or.th">www.fti.or.th</a></td>
</tr>
<tr>
<td>E-Mail: <a href="mailto:supant@synnex.co.th">supant@synnex.co.th</a></td>
<td>His Secretary Ms. Piyanuch E-Mail: <a href="mailto:piyanuch_p@synnex.co.th">piyanuch_p@synnex.co.th</a></td>
</tr>
<tr>
<td>Ms. Puwadee E-Mail: <a href="mailto:puwadeep@off.fti.or.th">puwadeep@off.fti.or.th</a></td>
<td></td>
</tr>
<tr>
<td><strong>Viet Nam</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Mrs. Pham Thi Thu Hang</strong> Director - SME Promotion Center, Vietnam Chamber of Commerce and Industry. Add: 9 Dao Duy Anh St., Kim Lien, Ha Noi, Viet Nam Tel: (84) 4 35742022 Fax: (84-4) 3574 2020 Email: <a href="mailto:hangptt@vcci.com.vn">hangptt@vcci.com.vn</a></td>
<td>Vietnam Chamber of Commerce and Industry International Trade Center 9 dao Duy Anh Str, Hanoi Tel: (844) 5742022 Fax: (844) 5742020,5742030 Email: <a href="mailto:vcci@fmail.vnn.vn">vcci@fmail.vnn.vn</a></td>
</tr>
<tr>
<td>COUNTRIES AND FOCAL POINTS</td>
<td>ADDRESS</td>
</tr>
<tr>
<td>---------------------------</td>
<td>---------</td>
</tr>
<tr>
<td>ASEAN Business Advisory Council</td>
<td>East-Asia Business Council</td>
</tr>
<tr>
<td>Alexander Chandra</td>
<td>Mr Kim Moo Han</td>
</tr>
<tr>
<td>Executive Director of ASEAN-BAC Secretariat</td>
<td>Chairman</td>
</tr>
<tr>
<td>Fax: +6221 739 8234 722 0539 (DL)</td>
<td>Maygelah Siva</td>
</tr>
<tr>
<td>Email: <a href="mailto:aseanbac@asean.org">aseanbac@asean.org</a></td>
<td>EABC Secretariat</td>
</tr>
<tr>
<td></td>
<td>Fax: +603-62741266/7288</td>
</tr>
<tr>
<td></td>
<td>Email: <a href="mailto:maygelah@fmm.org.my">maygelah@fmm.org.my</a></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>US-ASEAN Business Council</td>
<td>China-ASEAN Business Council</td>
</tr>
<tr>
<td>Alexander Feldman</td>
<td>Xu Ningning</td>
</tr>
<tr>
<td>President</td>
<td>Secretary-General</td>
</tr>
<tr>
<td>Email: <a href="mailto:afeldman@usasean.org">afeldman@usasean.org</a></td>
<td>China-ASEAN Business Council</td>
</tr>
<tr>
<td>Kathy Santillo</td>
<td>Xu Ningning</td>
</tr>
<tr>
<td>Regional Managing Director</td>
<td>Secretary-General</td>
</tr>
<tr>
<td>US-ASEAN Business Council (Singapore)</td>
<td>Email: <a href="mailto:china-asean@ccpit.org">china-asean@ccpit.org</a></td>
</tr>
<tr>
<td>Email: <a href="mailto:ksantillo@usasean.org">ksantillo@usasean.org</a></td>
<td>Website: <a href="http://www.cafta.org.cn">www.cafta.org.cn</a></td>
</tr>
<tr>
<td><a href="http://www.usasean.org">www.usasean.org</a></td>
<td><a href="http://www.chinaaseanbusiness.org.cn">www.chinaaseanbusiness.org.cn</a></td>
</tr>
<tr>
<td></td>
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</tr>
<tr>
<td>EU –ASEAN Business Council</td>
<td>Federation of Indian Chamber of Commerce and Industry (FICCI)</td>
</tr>
<tr>
<td>Francois Guibert</td>
<td>Manish Singhal</td>
</tr>
<tr>
<td>Chairman</td>
<td>Assistant Secretary General</td>
</tr>
<tr>
<td>Email: <a href="mailto:eu-asean@eurocham.org.sg">eu-asean@eurocham.org.sg</a></td>
<td>Federation House, Tansen Marg, New Delhi</td>
</tr>
<tr>
<td>Chris Humphrey</td>
<td>110001</td>
</tr>
<tr>
<td>Coordinating Secretariat EU ASEAN Business Council</td>
<td>Email: <a href="mailto:manish.singhal@ficci.com">manish.singhal@ficci.com</a></td>
</tr>
<tr>
<td>Fax: +65 67373660</td>
<td>w: <a href="http://www.ficci.com">www.ficci.com</a></td>
</tr>
<tr>
<td>Email: <a href="mailto:chris.humphrey@eu-asean.eu">chris.humphrey@eu-asean.eu</a></td>
<td></td>
</tr>
<tr>
<td>COUNTRIES AND FOCAL POINTS</td>
<td>ADDRESS</td>
</tr>
<tr>
<td>---------------------------</td>
<td>---------</td>
</tr>
<tr>
<td><strong>Russia-ASEAN Business Council</strong>&lt;br&gt;Georgy Petrov&lt;br&gt;President&lt;br&gt;Mr. Victor I. Tarusin&lt;br&gt;Executive Director&lt;br&gt;Email: <a href="mailto:buzimbu9@gmail.com">buzimbu9@gmail.com</a></td>
<td><strong>Canada-ASEAN Business Council</strong>&lt;br&gt;Mr. Wayne Farmer&lt;br&gt;President&lt;br&gt;Lauren Webber&lt;br&gt;Executive Director&lt;br&gt;Canada-ASEAN Business Council&lt;br&gt;Email: <a href="mailto:lwebber@canasean.com">lwebber@canasean.com</a></td>
</tr>
<tr>
<td><strong>India-ASEAN Business Council</strong>&lt;br&gt;Poonam Patodia&lt;br&gt;Assistant Director&lt;br&gt;Federation of Indian Chamber of Commerce and Industry (FICCI)&lt;br&gt;Federation House, Tansen Marg, New Delhi 110 001&lt;br&gt;Email: <a href="mailto:poonam.patodia@ficci.com">poonam.patodia@ficci.com</a>&lt;br&gt;W: <a href="http://www.ficci.com">www.ficci.com</a></td>
<td><strong>Federation of Japanese Chamber of Commerce and Industry in ASEAN (FJCCIA)</strong>&lt;br&gt;Motonobu Sato&lt;br&gt;Chairman&lt;br&gt;Hirotoshi Ito&lt;br&gt;Email: <a href="mailto:Hirotoshi_Ito@jetro.go.jp">Hirotoshi_Ito@jetro.go.jp</a>&lt;br&gt;Tel: +66(0)2253-6441(ext.142)</td>
</tr>
</tbody>
</table>
CALENDAR OF EVENTS
SME CONFERENCE, TRADE FAIR AND SEMINAR IN ASEAN
3RD QUARTER OF 2014 & 2015
## CALENDAR OF EVENTS
### SME CONFERENCE, TRADE FAIR AND SEMINAR IN ASEAN
#### 3rd Quarter of 2014 & 2015

### OCTOBER 2014

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Venue</th>
<th>Description/ Remarks</th>
</tr>
</thead>
</table>
| 30 Oct – 02 Nov | TECHXPO 2013       | TBC   | Event Organizer: InfoCom Federation Brunei  

### NOVEMBER 2014

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Venue</th>
<th>Description/ Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>26-28</td>
<td>International Trade Malaysia (INTRADE)</td>
<td>MATRADE Exhibition &amp; Convention Centre, Kuala Lumpur.</td>
<td>International trade exhibition</td>
</tr>
<tr>
<td>4-6</td>
<td>in-cosmetics ASIA 2014 co-located with COSMEX 2014</td>
<td>Bitec, Bangna</td>
<td>The Leading Exhibition &amp; Conference in Asia for personal care ingredients.</td>
</tr>
<tr>
<td>5-7</td>
<td>Medical Asia 2014</td>
<td>Bitec, Bangna</td>
<td>The only specialized medical, hospital and pharmaceutical events in Thailand that brings together an international congregation of Medical &amp; Healthcare equipment and services, Hospital Construction Technology and Pharmaceutical companies and also its supporting industries gathered in Yangon to showcase the latest developments in the medical, hospital and pharmaceutical industry.</td>
</tr>
<tr>
<td>Date</td>
<td>Event</td>
<td>Venue</td>
<td>Description/ Remarks</td>
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</tr>
<tr>
<td>5-8</td>
<td>Mining Asia</td>
<td>SMX Convention Center Pasay, Philippines</td>
<td>Mining Asia 2014 offers the best opportunity to showcase the companys state-of-the-art equipment and services to the global mining industry ready to invest in equipment. This will also include parts and products and will also cater to providers of mining-related services for exploration, mine production.</td>
</tr>
<tr>
<td>6-8</td>
<td>2014 ASEAN (Bangkok) China Import - Export Commodities Fair</td>
<td>Impact Arena, Hall2-3</td>
<td>The event is a comprehensive fair that focuses exclusively on Chinese products. The fair will gather thousands of goods from China in various industries.</td>
</tr>
<tr>
<td>7 – 9</td>
<td>Sabah Travel Fair 2014</td>
<td>Atrium, Ground Floor, The Mall Gadong</td>
<td></td>
</tr>
<tr>
<td>13-16</td>
<td>Sign Asia Expo 2014</td>
<td>Impact Arena</td>
<td>The exhibition feature creation and Technology Suppliers, Material Suppliers, Display &amp; P.O.P., Electronic Signage</td>
</tr>
<tr>
<td>14-17</td>
<td>SMESCO Fashion, Food &amp; Packaging Expo 2014</td>
<td>SME Tower, Jakarta</td>
<td>Thematic exhibitions to promote SMEs products (fashion, food, packaging), with aim to support Indonesian business are resilient and able to compete in ASEAN market.</td>
</tr>
<tr>
<td>Date</td>
<td>Event</td>
<td>Venue</td>
<td>Description/ Remarks</td>
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</tr>
<tr>
<td>14-23</td>
<td>Sports World Expo 2014</td>
<td>Impact Arena, Hall 4</td>
<td>A showcase of Thailand’s sporting industry, where local and international sporting equipment and accessories, and all sports related products and services of the largest quantities and of the most varieties, will be on sale.</td>
</tr>
<tr>
<td>19-22</td>
<td>BIMP-EAGA Tourism Expo</td>
<td>International Convention Centre (ICC)</td>
<td></td>
</tr>
<tr>
<td>20-22</td>
<td>The 4rd China-ASEAN(Thailand) Commodity Fair (CACF)</td>
<td>Impact Arena, Hall 2</td>
<td>The Exhibition show and trade various Chinese’s product</td>
</tr>
<tr>
<td>25-27</td>
<td>Glasstech Asia</td>
<td>World Trade Center Manila, Philippines</td>
<td>The event showcases products like auxiliary &amp; operating materials, batching equipment, coating technology, cold-end technology, computer systems, ancillary equipment for furnaces, conveying, transport, packing &amp; warehouse technology, glass fibre production machinery.</td>
</tr>
</tbody>
</table>

**DECEMBER 2014**

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Venue</th>
<th>Description/ Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>5-21</td>
<td>World Bazaar Festival</td>
<td>World Trade Center Manila, Philippines</td>
<td>World Bazaar Festival is one of the prime Christmas shopping trade shows in Philippines.</td>
</tr>
</tbody>
</table>
## JANUARY 2015

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Venue</th>
<th>Description/ Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>10-18</td>
<td>Thailand Mega Show 2015</td>
<td>Impact Arena, hall 6-8</td>
<td>The largest trade show in Thailand by collecting products in all categories</td>
</tr>
<tr>
<td>22-24</td>
<td>SME Biz Asia 2015</td>
<td>Impact Arena, hall</td>
<td>Support service to SME with unified market for the smes to enhance and extended business.</td>
</tr>
<tr>
<td>28 -1 February</td>
<td>The 15th Consumer Fair</td>
<td>International Convention Centre (ICC)</td>
<td></td>
</tr>
</tbody>
</table>

## FEBRUARY 2015

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Venue</th>
<th>Description/ Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>5-8</td>
<td>Food Pack Asia 2015</td>
<td>BITEC Bangna</td>
<td>Thailand manufacturer and importer of agriculture food-processing</td>
</tr>
</tbody>
</table>

## MARCH 2015

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Venue</th>
<th>Description/ Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>11-15</td>
<td>BIFF &amp; BIL 2015</td>
<td>Impact Arena, hall 1-2</td>
<td>International fashion and leatherwear fair</td>
</tr>
<tr>
<td>11-15</td>
<td>Worldbex</td>
<td>World Trade Center Metro Manila, Manila, Philippines</td>
<td>Worldbex is one of the most eagerly anticipated construction sector trade shows in Philippines. The event is billed as the largest business show of its kind in Asia and brings in more than 500 exhibiting companies at each of its editions.</td>
</tr>
<tr>
<td>Date</td>
<td>Event</td>
<td>Venue</td>
<td>Description/ Remarks</td>
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</tr>
<tr>
<td>13-16</td>
<td>Philippine International Furniture Show</td>
<td>Philippine Trade Training Center Manila, Philippines</td>
<td>Philippine Furniture Show is a furniture and furnishings show presenting exciting concepts in design and use of natural and man-made materials which have evolved out of richness in culture and resources vis-a-vis awareness of global perspectives.</td>
</tr>
<tr>
<td>17-19</td>
<td>Horti Asia 2015</td>
<td>Bitec Bangna</td>
<td>International technology and innovation fair, horticulture especially plant and fruit.</td>
</tr>
<tr>
<td>25-27</td>
<td>Water Philippines</td>
<td>SMX Convention Center Pasay City, Philippines</td>
<td>It will showcase the wide range of technically sound products, equipments and accessories related to water supply, treatment and purification. The exhibitors will get a great chance to meet, exhibit and network with the world’s leading manufacturers and suppliers and make new business relations.</td>
</tr>
<tr>
<td>Date</td>
<td>Event</td>
<td>Venue</td>
<td>Description/ Remarks</td>
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</tr>
<tr>
<td>30-3</td>
<td>Asia Beauty &amp; Cosmetic Expo 2015</td>
<td>Impact Arena hall 7-8</td>
<td>The exhibition gathers every dimension of health and beauty industry starting from fundamental health and sanitation to protection, treatment with professionals, both domestic and oversea leading institutes of health treatment and care</td>
</tr>
<tr>
<td>1 - 4</td>
<td>Malaysia International Halal Showcase (MIHAS)</td>
<td>Kuala Lumpur Convention Centre (KLConvex), Malaysia</td>
<td>Your Global Halal Marketplace. MIHAS attracts a following of loyal visitors and exhibitors. MIHAS 2013 saw the active participation of 463 exhibitors from 30 countries and attracted 18,223 quality visitors from 65 countries. Over 69% of these visitors are trade buyers and the who’s who in the food and beverage industry from the ASEAN countries.</td>
</tr>
<tr>
<td>13-16</td>
<td>Manila FAME</td>
<td>SMX Convention Center Manila, Philippines</td>
<td>Manila FAME is Asia’s only design and lifestyle event that caters to a wide variety of exceptionally handcrafted products from furniture and furnishings to holiday décor and fashion. Find endless inspirations and innovations of products with unparalleled design style crafted be Filipino artisans’ skilled hands.</td>
</tr>
<tr>
<td>23-25</td>
<td>Digital Technology World</td>
<td>SMX Convention Center Manila, Philippines</td>
<td>Digital Technology World is an all in one exhibit that depicts totality and presents the newest and emerging technologies in today’s high-tech living environment.</td>
</tr>
<tr>
<td>Date</td>
<td>Event</td>
<td>Venue</td>
<td>Description/ Remarks</td>
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<td>------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>30 – 3 May</td>
<td>BUILDEX 2015</td>
<td>International Convention Centre (ICC)</td>
<td></td>
</tr>
</tbody>
</table>

**MAY 2015**

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Venue</th>
<th>Description/ Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>6-8</td>
<td>Bevtex Asia 2015</td>
<td>Bitec Bangna</td>
<td>The new trade exhibition lunch in Bangkok to serve Asia brewing and beverage technology</td>
</tr>
<tr>
<td>20-24</td>
<td>THAIFEX world of food expo2015</td>
<td>Impact challenger hall</td>
<td>International food fair for exporter and distributor include buyer from the oversea</td>
</tr>
<tr>
<td>21-24</td>
<td>International Food Exhibition (IFEX) Philippines</td>
<td>SMX Convention Center Manila, Philippines</td>
<td>The event is one of the most famous events related to food industry. Exhibitors will get an opportunity to showcase their innovative products and service related to food and Beverages like biscuits, confectioneries and snacks, allied products and services, processing equipment, tableware, kitchenware and many more.</td>
</tr>
</tbody>
</table>
| 26 - 28 | ASEAN SME Showcase & Conference 2015 | Kuala Lumpur Convention Centre (KLConvex), Malaysia | • A showcase of innovative ASEAN SMEs.  
• Business matching and networking session to promote integration of ASEAN SMEs into the regional and global supply chain.  
• A conference to discuss issues, challenges and opportunities for SMEs under ASEAN Economic Community. |
### JUNE 2015

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Venue</th>
<th>Description/ Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>17-20</td>
<td>PROPAK ASIA 2015</td>
<td>BITEC Bangna</td>
<td>International fair for processing technology of food beverage proceed food and medical product.</td>
</tr>
<tr>
<td>24-26</td>
<td>Feed Expo Philippines</td>
<td>SMX Convention Center Manila, Philippines</td>
<td>The event showcases products like animal feeds and feed ingredients, additives, supplements and premixes, feed quality control and feeds manufacturing and processing equipment and services etc. in the Agriculture &amp; Forestry, Plant, Machinery &amp; Equipment industries.</td>
</tr>
<tr>
<td>24-27 (Tentative)</td>
<td>ASEAN SME EXPO</td>
<td>IMPACT Arena, Hall 2,3</td>
<td></td>
</tr>
<tr>
<td>TBC</td>
<td>SMESCO Festival 2015</td>
<td>Jakarta Convention Center (JCC), Jakarta</td>
<td>Annual festival, to promote and market various products of Indonesia SMEs.</td>
</tr>
</tbody>
</table>

### JULY 2015

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
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</tr>
</thead>
<tbody>
<tr>
<td>8-10</td>
<td>Philippines International Beauty Show</td>
<td>SMX Convention Center Manila, Philippines</td>
<td>The event showcases products like latest innovations and current trends in the industry, variety of products, services and technological solutions related to beauty etc. in the Apparel &amp; Clothing, Cosmetics and Beauty Products, Gems &amp; Jewelry, Fashion Accessories industries.</td>
</tr>
<tr>
<td>Date</td>
<td>Event</td>
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<td>Description/ Remarks</td>
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</tr>
<tr>
<td>23-25</td>
<td>Pacprint Plas Cebu</td>
<td>Waterfront Hotel Cebu City, Philippines</td>
<td>The event showcases products like as printing equipments, packaging materials, print materials, printing products and more etc. in the Packaging Materials, Printing &amp; Publishing industries.</td>
</tr>
</tbody>
</table>

**AUGUST 2015**

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Venue</th>
<th>Description/ Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>20-22</td>
<td>Commworld 2015</td>
<td>SMX Convention Center Manila, Philippines</td>
<td>It is the Philippines’ leading trade show dedicated to the fast expanding Information and Communication Technology (ICT) industry. The show will feature a unique extravaganza of products and services that put focus on the industry’s growth areas that facilitates and stimulates technological progress for the Philippine telecommunication industry.</td>
</tr>
<tr>
<td>20-22</td>
<td>Green Smart City</td>
<td>World Trade Center Manila, Philippines</td>
<td>The event showcases products like creative construction, flood risk management, landscaping construction, modern construction concept, resilience city design, urban design, sewerage management systems and many more related products &amp; services etc. in the Industrial Products industry.</td>
</tr>
<tr>
<td>Date</td>
<td>Event</td>
<td>Venue</td>
<td>Description/ Remarks</td>
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<tr>
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</tr>
<tr>
<td>26-29</td>
<td>Autocor</td>
<td>World Trade Center Manila, Philippines</td>
<td>The event showcases products like creative construction, flood risk management, landscaping construction, modern construction concept, resilience city design, urban design, sewerage management systems and many more related products &amp; services etc. in the Industrial Products industry.</td>
</tr>
<tr>
<td>26-29</td>
<td>Autocor</td>
<td>World Trade Center Manila, Philippines</td>
<td>It is one of the leading trade for Industrial Products, Spares, Goods &amp; Supplies industry.</td>
</tr>
<tr>
<td>26-29</td>
<td>Sheet Metal</td>
<td>World Trade Center Manila, Philippines</td>
<td>It is an international exhibition for sheet metal machinery, equipment, accessories, products and services industry.</td>
</tr>
<tr>
<td>26-29</td>
<td>PACK PRINT INTERNATIONAL 2015</td>
<td>BITEC Bangna</td>
<td>International fair for packaging and printing technology</td>
</tr>
</tbody>
</table>

**SEPTEMBER 2015**

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Venue</th>
<th>Description/ Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>1-2</td>
<td>E-Commerce World</td>
<td>SMX Convention Center Manila, Philippines</td>
<td>The most comprehensive food show in the country bringing in wide array of machines for packaging, food processing, high-tech food service equipment, sources of kitchen and baking equipment.</td>
</tr>
<tr>
<td>9-11</td>
<td>Food Ingredients Asia 2015</td>
<td>BITEC Bangna</td>
<td>Food ingredients and cooking material fair. Include innovation zone and trade zone for B2B matching.</td>
</tr>
<tr>
<td>Date</td>
<td>Event</td>
<td>Venue</td>
<td>Description/ Remarks</td>
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<td>--------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>9-11</td>
<td>ASIAN CERAMICS 2015</td>
<td>BITEC Bangna</td>
<td>International ceramics trade fair include innovation show and matching section</td>
</tr>
<tr>
<td>9-12</td>
<td>Asia Food Expo</td>
<td>World Trade Center Manila, Philippines</td>
<td>An international exhibition for pro audio and visual, indoor and outdoor lighting, music and movie technology, concept designs, multimedia and commercial electronics products and services exhibition.</td>
</tr>
<tr>
<td>10-12</td>
<td>Medical Fair 2015</td>
<td>QSNCC</td>
<td>The technological and trade fair for medical device and pharmaceutical include more than 500 company from over 30 countries.</td>
</tr>
<tr>
<td>24-26</td>
<td>Green Construct</td>
<td>SMX Convention Center Manila, Philippines</td>
<td>The event showcases products like sustainable Building &amp; Construction Technology, Products, Processes, and Services etc. in the Agriculture and Forestry, Environment and Waste Management industries.</td>
</tr>
</tbody>
</table>

**OCTOBER 2015**

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Venue</th>
<th>Description/ Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>8-11</td>
<td>Hvac Philippines</td>
<td></td>
<td>This event showcases products like Heating, Ventilating, Air-Conditioning, Refrigerating, Pumps, Valves &amp; Pipes, Filtration and Purification Technology and more etc. in the Business Services industry.</td>
</tr>
<tr>
<td>Date</td>
<td>Event</td>
<td>Venue</td>
<td>Description/ Remarks</td>
</tr>
<tr>
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<td>------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>22-25</td>
<td>Manila FAME 2015</td>
<td>SMX Convention Center Manila, Philippines</td>
<td>The Philippines’ premier trade platform for exports and design. It is one of the longest running trade shows in the Asia-Pacific, and is the only trade event in the country approved by UFI, the Global Association of the Exhibition Industry.</td>
</tr>
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<td></td>
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</table>

**NOVEMBER 2015**

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
<th>Venue</th>
<th>Description/ Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>TBC</td>
<td>SMESCO Fashion, Food &amp; Packaging Expo</td>
<td></td>
<td>Thematic exhibitions to promote SMEs products (fashion, food packaging), with aim to support Indonesian business are resilient and able to compete in ASEAN market.</td>
</tr>
</tbody>
</table>
one vision
one identity
one community
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